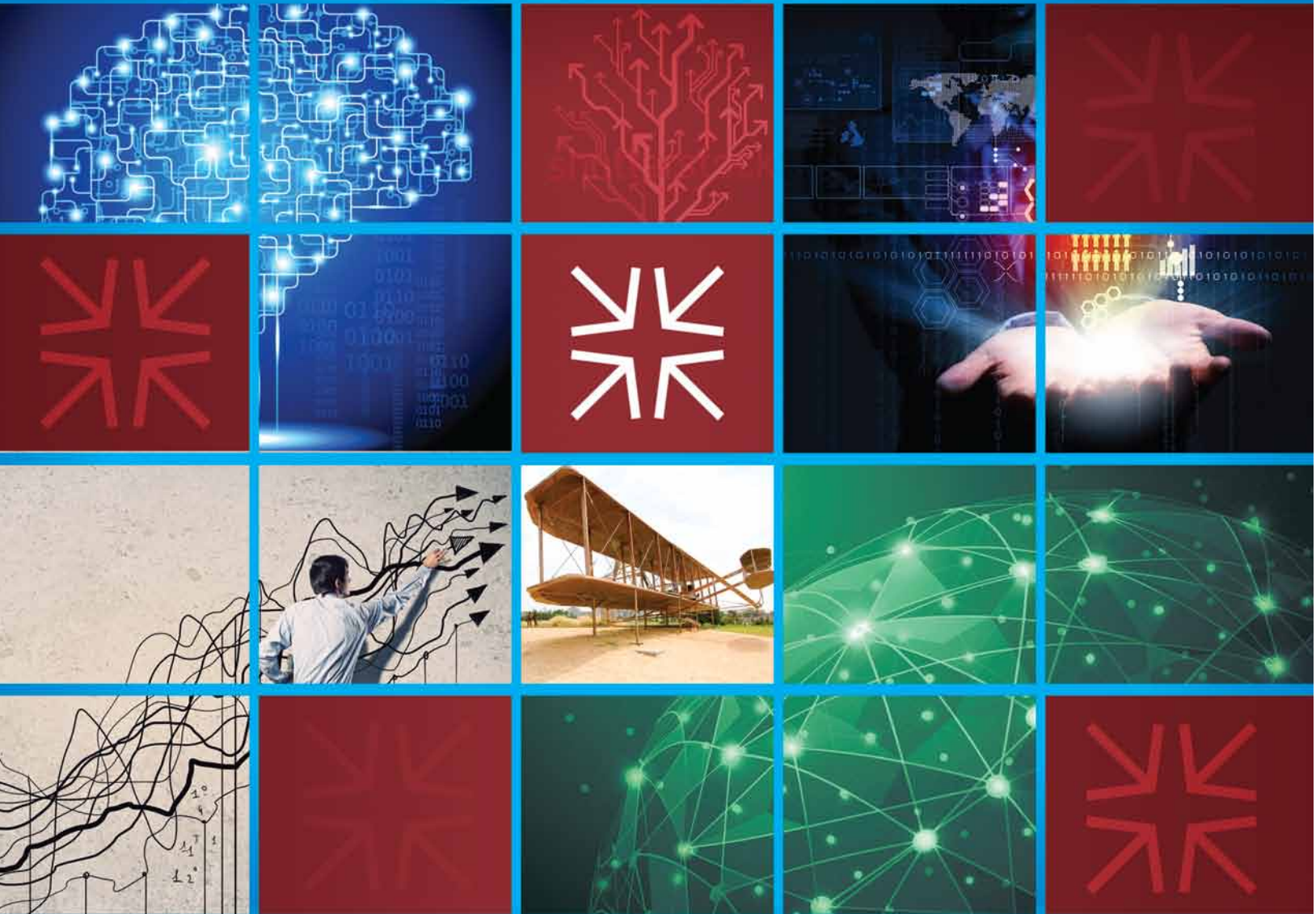


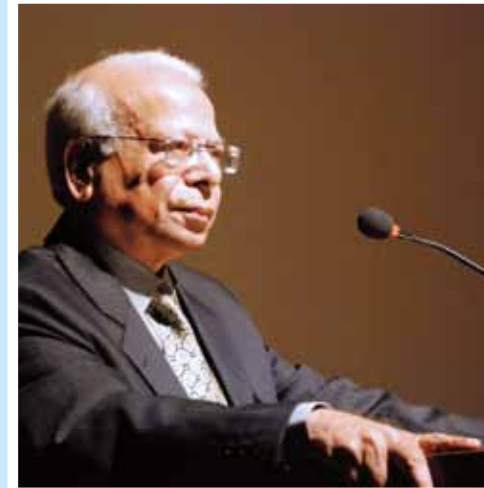
Growth  
Technology  
Process  
Created  
found  
prosi



Annual  
Report  
2012-2013

**LEGACY**  
OF EXCELLENCE

Innovation  
Growth  
Aspirations



## Message from the Dean and Director

The year 2012-13 was marked by the complete renovation of many existing buildings and facilities, and construction of few new ones. This enabled us to add more classrooms, seminar rooms, breakout rooms, faculty offices and hostel rooms for boys and girls. The availability of expanded physical infrastructure along with Information and Communication Technology solutions have made both a qualitative and quantitative difference to the learning environment at IBA. Qualitatively, we were able to attract as many as 17 new faculty members, most of them with advanced degrees in their respective fields and 32 visiting faculty members, leading practitioners in their sectors. It was also a pleasure to see a net addition of almost 400 students to different degree programs - the largest increase (approximately 20 percent) in any single year. Hopefully, as the new infrastructure becomes fully functional and faculty strength is augmented, this trend of increased access to quality education at IBA is likely to persist. IBA is striving to become a Centre of Excellence not only for Business and Computer Sciences but also for Economics, Social Sciences, Liberal Arts, Mathematics, Accounting and Finance. We are also happy to note that with the completion of New Boys Hostel, the number of students from outside Karachi has also almost doubled. As a national institution it is our obligation to have diversity among our student body.

I hope the readers will find this Annual Report useful in keeping up with the latest changes that are taking place at IBA. I am very grateful to all our supporters, friends, donors, the Board and its Committee members, and the IBA community at large without their active assistance we wouldn't have been able to accomplish much.

**Ishrat Husain**  
Dean and Director

## VISION

To become a world-class business school for leadership and innovation in management.

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## ALLIANCES AND PARTNERSHIPS

IBA is proud to have academic linkages with world-renowned institutions of higher education as part of its overall objective to provide a global perspective to its students.



## ALLIANCES AND PARTNERSHIPS



## Stakeholders of IBA

### Members of IBA Board of Governors

Mr. Justice Munib Akhtar Judge, High Court of Sindh	Chairman
Prof. Dr. Mohammad Qaiser Vice Chancellor, University of Karachi	Member
Prof. Dr. Nazir A. Mughal Vice Chancellor, University of Sindh	Member
Dr. Ishrat Husain Dean & Director, IBA	Member
Dr. Fazlullah Pechuho Additional Chief Secretary Education & Literacy Department, Government of Sindh	Member
Prof. Dr. Mukhtar Ahmed Executive Director, Higher Education Commission	Member
Mr. Mohammad Haroon Agar President, Karachi Chamber of Commerce & Industry	Member
Mr. Zubair Ahmed Malik President, Federation of Pakistan Chamber of Commerce & Industry	Member
Mr. Waqar Hassan Siddique Executive Director, Abraaj Capital	Member
Mr. Shuaib Ahmed Vice Chairman, Pakistan Gum and Chemicals Company Ltd.	Member
Prof. Dr. Pirzada Qasim Raza Siddiqui Vice Chancellor, Ziauddin University	Member
Mr. Sohail Wajahat H. Siddiqui Ex-MD, Siemens & Ex Chairman, PSO	Member
Mr. Zahid Bashir Chairman, The Premier Insurance Co. Pakistan Ltd.	Member
Dr. Naved Ahmad Associate Professor, IBA	Member
Dr. Talat A. Wizarat Professor, IBA	Member
Ms. Musharaf Hai Chief Executive, L'Oreal	Member
Mr. Shahid Shafiq Director, Shahid Shafiq (Pvt.) Ltd.	Member

### Members of The Academic Board

Dr. Ishrat Husain Dean & Director, IBA	Chairman
Dr. Matin A. Khan Professor Emeritus	Member
Dr. Zeenat Ismail Professor, IBA	Member
Dr. Mohammad Nishat Professor and Associate Dean, IBA	Member
Dr. Mahnaz Fatima Professor, IBA	Member
Dr. Nasir Touheed Professor, IBA	Member
Dr. Qazi Masood Ahmed Professor, IBA	Member
Dr. Talat A. Wizarat Professor, IBA	Member
Dr. Shakeel A. Khoja Professor, IBA	Member
Dr. Muhammad Shahid Qureshi Professor, IBA	Member
Dr. Noman-ul-Haq Professor, IBA	Member
Dr. Sayeed Ghani Associate Professor & Associate Dean, IBA	Member
Dr. Naved Ahmad Associate Professor, IBA	Member
Dr. Sajjad Haider Associate Professor, IBA	Member
Dr. Nasir Afghan Assistant Professor & Program Director MBA, IBA	Member
Mr. Adnan Siddiqui Country General Manager - Pakistan & Afghanistan, IBM	Member
Mr. Mohammad Shoaib Chief Executive, Al-Meezan Investment Management Ltd.	Member

### Members of The Selection Board

Mr. Fayyaz Ali Khan Member, Sindh Public Service Commission	Member
Mr. Asad Umar	Member
Mr. Shahid Shafiq Director, Shahid Shafiq (Pvt.) Ltd.	Member
Mr. Tariq Kirmani	Member
Mr. Jalees Ahmed Siddiqui Chief Executive, IGI Insurance Limited	Member
Mr. Najmus Saquib Hameed Honorary Vice Chairman & Chief Executive, The Layton Rahmatullah Benevolent Trust	Member

### Members of The Audit & Finance Committee

Mr. Zahid Bashir The Premier Insurance Co. Pakistan Ltd.	Chairman
Dr. Ishrat Husain Dean & Director, IBA	Member
Mr. Sohail Wajahat H. Siddiqui Ex-MD, Siemens Pakistan and Ex-Chairman, PSO	Member
Ms. Musharaf Hai Chief Executive, L'Oreal	Member
Mr. Shahid Shafiq Director, Shahid Shafiq (Pvt.) Ltd.	Member

### Members Of The Executive Committee

Prof. Dr. Muhammad Nishat Associate Dean, Faculty of Business Administration	Member
Dr. Sayeed Ghani Associate Dean, Faculty of Computer Science	Member
Capt. (Retd.) Ahmed Zaheer P.N. Member/Secretary Registrar	Member
Mr. Mobin Khalili Controller of Examinations	Member
Mr. Moeid Sultan Director Finance	Member
Engr. Rehan-ul-Ambia Riaz Director Projects	Member
Mr. Imran Batada Acting Head of ICT Department	Member
Mr. Zafar A. Siddiqui Director CED	Member
Ms. Ayesha A. Menai Director H.R.	Member

The above lists are as of 30th June 2013.



## Highlights 2012-13

### 2012

- An MoU of collaboration was signed with the University of Malaya (UM), Kuala Lumpur, Malaysia on 12th September 2012 at the IBA, Karachi. Dr. Ishrat Husain, Dean & Director, IBA Karachi and Tan Sri Dr. Ghauth Jasmon, Vice Chancellor, University of Malaya penned down the MoU and the Student and Faculty Exchange Agreement, which will facilitate students and faculty transfers, joint researches, sharing of publications and academic material in the near future.
- The first collaborative event with the Indian School of Business, Hyderabad was held on 14-16 October 2012. Prof. Clive Rubery of London School of Business was the trainer for the workshop on 'Leadership Skills for top Management'.

### 2013

- IBA signed an MOU with IAE Aix Graduate School of Management Aix Marseille Université, France - the first Graduate School of Management in the French public university system. The School is accredited with both the European Quality Improvement System (EQUIS) and The Association of MBAs (AMBA).
- An MOU was signed with ICAP with the objective of adding value to the BS (Accounting & Finance) Program.
- A seminar was held at IBA jointly by IBA & LUMS in collaboration with Citi Foundation for making higher education more relevant to industry and community.
- Mr. Parimal Merchant of SP Jain Institute, Mumbai organized a workshop on 'Managing Family Businesses' March 15-16, 2013 which was attended by students and faculty.
- Prof. Shailendra Mehta of Indian Institute of Management, Ahmedabad was the lead speaker at IBA-ISB joint training session on 'Strategic Thinking & Execution for Top Management' on March 19-21, 2013.



# FACULTY OF BUSINESS ADMINISTRATION

## FOSTERING ASPIRATIONS

Known as a preeminent institution in Pakistan for Business Administration, we at IBA have a long standing commitment to create a solid base for the future leaders of Pakistan through our extensive and wide-spread curriculum which instills a comprehensive skillset in our students so they can make an impact in the professional world and bring about a change.

## Faculty of Business Administration

### Highlights 2012-13

#### 2012

- IBA organized its first ever Research-based International Conference on Marketing. The theme of the conference was 'Contemporary Market Trends'. Several international scholars attended the conference.
- Book launch of 'Chinese Made Easy' was held at IBA on October 5, 2012. The author Mr. Hasan Javed, Pakistan's High Commissioner to Singapore, presented a user friendly understanding approach through Urdu and English transcription of Chinese characters.
- An e-Seminar on Spurring Entrepreneurship was held at IBA on October 19, 2012 in collaboration with the South Asia Initiative of Harvard University and Aman Foundation. Prof. Tarun Khanna of Harvard Business School was the key note speaker.

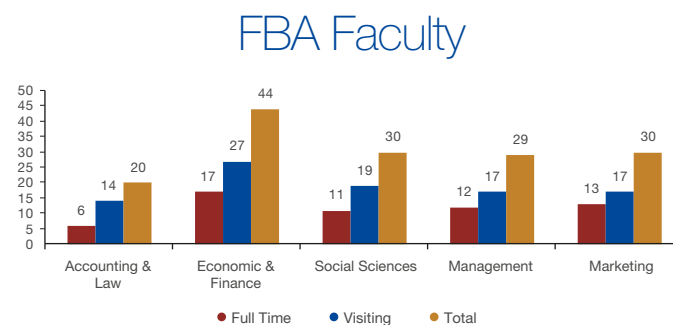
#### 2013

- About twenty leading Social Scientists working in academia, think tanks and other organizations attended an interactive session with the faculty members of the IBA Social Science Department and gave their feedback on the BS Social Sciences & Liberal Arts Program launched in Fall 2013.
- IBA Centre for Entrepreneurial Development, Coventry University, UK along with the support of British Council conducted a two day workshop on Technology Entrepreneurship led by Prof. Gideon Maas of Coventry University on 13-14 March 2013.

## Total Faculty in Numbers

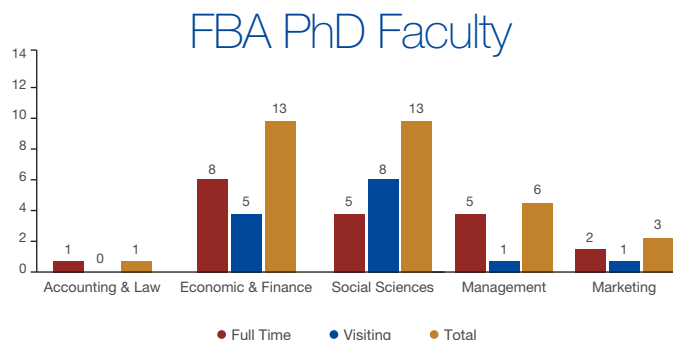
### Total FBA Faculty in Numbers

Department	Full Time	Visiting	Total
Accounting & Law	6	14	20
Economics & Finance	17	27	44
Social Sciences	11	19	30
Management	12	17	29
Marketing	13	17	30
<b>Grand Total</b>	<b>59</b>	<b>94</b>	<b>153</b>



### FBA PhD Faculty

Department	Full Time	Visiting	Total
Accounting & Law	1	0	1
Economics & Finance	8	5	13
Social Sciences	5	8	13
Management	5	1	6
Marketing	2	1	3
<b>Grand Total</b>	<b>21</b>	<b>15</b>	<b>36</b>



## Faculty Welcomed

### Adjunct

Name	Date of Joining	Department	Designation	Educational Background
Dr. Wasim Azhar	15 February, 2012	Management	Adjunct Professor	<b>PhD (Systems Engineering)</b> University of Pennsylvania <b>MSc (Systems Engineering &amp; Computer and Information Science)</b> University of Pennsylvania <b>MSc (Electronic Engineering)</b> University of Engineering & Technology, Lahore <b>MBA</b> Wake Forest University
Dr. S Akbar Zaidi	01 July, 2012	Economics & Finance	Adjunct Professor	<b>PhD (History)</b> , University of Cambridge - 2009 <b>MPhil (Economics)</b> , University of Cambridge - 1993 <b>MSc (Social Planning in Developing Countries)</b> , London School of Economics & Political Sciences - 1982

### Full Time

Name of Faculty	Date of Joining	Department	Designation	Education Details
Usman Nazir	06 August, 2012	Management	Assistant Professor	<b>MBA</b> City University Hong Kong - 2007 <b>BSc (Hons) (Computer Science)</b> City University, Hong Kong - 2004
Ghazal Asif	23 August, 2012	Social Sciences	Teaching Fellow	<b>PhD (Pursuing)</b> , Johns Hopkins' Anthropology Department <b>MA (Social Sciences)</b> The University of Chicago, USA - 2012 <b>BSc (Hons)</b> Lahore University of Management Sciences - 2011
Mehwish Ghulam Ali	23 August, 2012	Economics & Finance	Teaching Fellow	<b>PhD (Pursuing)</b> Institute of Business Administration, Karachi <b>MSc (Economics)</b> Lahore University of Management Sciences - 2010 <b>BBA (Finance)</b> Institute of Business Administration, Karachi - 2010
Nadia Zaffar	01 September, 2012	Social Sciences	Assistant Professor	<b>MA (Broadcast Journalism)</b> Emerson College, Boston - 2012 <b>MA (International Relations)</b> Mount Holyoke College, South Hadley - 2004 <b>BA (International Relations)</b> , Mount Holyoke College, South Hadley - 2003
Amer Iqbal Awan	03 September, 2012	Economics & Finance	Assistant Professor	<b>MBA</b> Lahore University of Management Sciences - 2010 <b>BSc (Hons-Economics)</b> , Lahore University of Management Sciences - 2005



Full Time

Name of Faculty	Date of Joining	Department	Designation	Education Details
Omer J. Ghani	03 September, 2012	Economics & Finance	Assistant Professor	<b>MSc (Financial Engineering)</b> London Business School, UK - 2006 <b>BA (Actuarial Mathematics)</b> University of Pennsylvania - 2000
Syed Sharjeel Ahmad Hasnie	11 September, 2012	Accounting & Law	Lecturer	<b>MSc</b> Angila Ruskin University, London College of Accountancy - 2009 <b>B.Com (Commerce)</b> Punjab University, 1999
Leon Menezes	01 December, 2012	Management	Professor of Practice	<b>MBA</b> University of Hull -1994
Fatima Akhund	08 January, 2013	Marketing	Teaching Fellow	<b>MSc (Marketing)</b> Queen Mary University of London, UK, 2012 <b>BBA (Marketing)</b> Institute of Business Administration, Karachi - 2011
Obaid Pervaiz Gill	09 January, 2013	Marketing	Lecturer	<b>PhD (Pursuing-Strategic Orientations &amp; Brand)</b> , Australian School of Business, University of New South Wales Australia <b>MS (Marketing &amp; Strategy)</b> Warwick Business School, UK- 2011 <b>BBA</b> Institute of Business Administration, Karachi - 2008
Zafar A. Siddiqui	10 January, 2013	Management	Professor of Practice	<b>MS (Marketing Communication)</b> Roosevelt University, USA, 1985 <b>MBA</b> Institute of Business Administration, Karachi - 1981 <b>BBA</b> Institute of Business Administration, Karachi - 1979
Dr. Syed Noman Ul Haq	15 January, 2013	Social Sciences	Professor	<b>PhD (History of Philosophy and Science, Religion and Literature in Classical Islamic Culture)</b> University College London - 1990 <b>MA (History and Philosophy of Science and Greco-Arabic Philosophy in Cultural Context)</b> University College, University of London <b>BA (Applied Physics and Electronics)</b> University of Hull, England - 1990
Dr. Framji Minwalla	01 February, 2013	Social Sciences	Assistant Professor	<b>PhD (Dramaturgy and Dramatic Criticism)</b> Yale School of Drama, USA - 2000 <b>MA (Dramaturgy and Dramatic Criticism)</b> Yale School of Drama USA - 1991 <b>BA (Drama, Comparative Literature, Philosophy)</b> University of Michigan Ann Arbor - 1987
Dr. Adnan Haider	02 February, 2013	Economics & Finance	Assistant Professor	<b>PhD (Economics)</b> Pakistan Institute of Development Economics, Islamabad - 2013

Full Time

Name of Faculty	Date of Joining	Department	Designation	Education Details
Dr. Mohammed Rehan Malik	06 May, 2013	Economics & Finance	Assistant Professor	<b>MPhil (Economics)</b> Applied Economics Research Center, University of Karachi - 2006 <b>MSc (Computer Science)</b> University of Lahore - 2003 <b>BA (Math)</b> University of Punjab, Lahore - 2001
Dr. Newal Osman	09 May, 2013	Social Sciences	Assistant Professor	<b>PhD (Public Policy Analysis)</b> Pardee RAND Graduate School, Santa Monica - 2007 <b>MPhil (Public Policy Analysis)</b> Padre RAND Graduate School, Santa Monica - 2003 <b>MBA (Finance)</b> Institute of Business Administration, Karachi - 1998 <b>BBA (Finance)</b> Institute of Business Administration, Karachi - 1997
				<b>PhD (History)</b> University of Cambridge, UK - 2013 <b>MSc (International History)</b> London School of Economics, UK - 2007 <b>BSc (Mathematics &amp; Economics)</b> Lahore University of Management Sciences - 2006



### Visiting

Name of Faculty	Department	Education Details
Dr. Erum Hafeez	Social Sciences	<b>PhD (Mass Communication)</b> University of Karachi - 2012 <b>MA (Mass Communication)</b> University of Karachi - 1997 <b>BA (Hons) (Mass Communication)</b> University of Karachi - 1996
Dr. Kiran Shahid Siddiqui	Social Sciences	<b>PhD (General History-Archaeology)</b> University of Karachi - 2012 <b>MA (General History)</b> University of Karachi - 1996 <b>BA (Pass)</b> University of Karachi - 1994
Dr. Shahinda Moonis	Social Sciences	<b>DEd (TESOL)</b> Teachers College, Columbia University, New York City -1997 <b>MEd (TESOL)</b> Teachers College, Columbia University, New York City -1984 <b>MA (English Literature)</b> University of Chittagong, Bangladesh - 1972 <b>MA (TESOL)</b> Teachers College, Columbia University, New York City - <b>BA (Hons) (English Literature)</b> University of Chittagong, Bangladesh - 1969
Rubina Feroz	Social Sciences	<b>PhD (Dysfunctional Families and Vulnerability to Psychological Disorders)</b> (Pursuing) University of Karachi - <b>MA (Psychology)</b> University of Karachi -1984 <b>BA (Hons)</b> University of Karachi - 1983
Asim Jahangir	Economics & Finance	<b>MPA (International Development)</b> Harvard University, Harvard Kennedy School - 2012 <b>BSc (Hons) (Economics and Mathematics)</b> Lahore University of Management Sciences - 2009
Sameen Alam	Social Sciences	<b>MA (English Linguistics)</b> University of Karachi - 2007 <b>BA (Hons)</b> University of Karachi - 2006
Asma Mustafa Khan	Management	<b>MSc (Management of Training and Development)</b> University of Edinburgh, Scotland - 2006 <b>BS (Computer Science)</b> Shaheed Zulfikar Ali Bhutto Institute of Science & Technology, 2004
Muhammad Kaukab Sabahuddin Ahmed	Accounting & Law	<b>LLM (Petroleum Law, CEPMLP)</b> University of Dundee, UK - 2007 <b>MBA (Banking &amp; Finance)</b> Preston University, USA (Karachi Campus) - 1999 <b>MA (Economics)</b> University of Karachi -1979 <b>LLB</b> , Hamdard University - 2004 <b>BA (Hons) (Economics with Sociology &amp; Political Science)</b> University of Karachi - 1979
Faraz Zaidi	Economics & Finance	<b>MBA</b> Institute of Business Administration, Karachi - 1994 <b>BBA (Hons)</b> Institute of Business Administration, Karachi - 1993

### Visiting

Name of Faculty	Department	Education Details
Zia Ul Haque	Economics & Finance	<b>MBA (Finance)</b> Institute of Business Administration, Karachi - 1985 <b>MSc (Applied Mathematics)</b> University of Karachi - 1974 <b>BSc (Mathematics &amp; Physics)</b> University of Sindh - 1972
Humayun Sultan Ansari	Marketing	<b>MBA (Management &amp; Marketing)</b> Institute of Business Administration, Karachi -1974 <b>BBA (Hons) (Accounting)</b> Institute of Business Administration, Karachi - 1973 <b>BSc</b> University of Karachi - 1971
Dr. Lubna Ayub Asif	Social Sciences	<b>PhD (Sociology)</b> Southern Illinois University, Carbondale IL - 2011 <b>MSc (Development Studies)</b> London School of Economics and Political Science (LSE) London - 2003 <b>MA (Economics)</b> University of Karachi -1989 <b>BA (Economics, Psychology, English Literature)</b> University of Karachi - 1986
Dr. Abdul Waheed	Economics & Finance	<b>PhD (International Development)</b> Nagoya University - 2005 <b>MAS (Applied Economics)</b> University of Karachi - 1995 <b>MSc (Economics)</b> University of Karachi - 1992 <b>BSc (Hons) (Economics)</b> University of Karachi - 1991
Dr. Babar Ahmed	Social Sciences	<b>PhD (Arab and Islamic Studies)</b> University of Exeter Devon, UK - 2011 <b>MA (Philosophy)</b> University of Texas, Austin - 2005 <b>BA (Economics and Mathematics)</b> Brandeis University Waltham, Massachusetts - 1996
Rubina Hassan	Economics & Finance	<b>PhD (Economics)</b> (Pursuing) University of Karachi, Karachi <b>MPhil (Economics)</b> Quaid-i-Azam University, Islamabad - 1999 <b>MSc (Economics)</b> University of Karachi - 1987 <b>BSc (Hons) (Economics)</b> University of Karachi - 1986
Tania Danish	Management	<b>MBA (General Management)</b> The University of Texas, Austin - 2008 <b>MBA (Marketing)</b> Institute of Business Administration, Karachi - 2000 <b>BBA (General Management)</b> Institute of Business Administration, Karachi - 1999

## Student Admissions into Faculty of Business Administration Programs

### Bachelors in Business Administration (BBA)

The BBA programs is comprised of four years of rigorous education, enabling the student to have a broad view of the world with an academic program that not only emphasizes the essentials of business subjects but also introduces them to the basic concepts of social sciences and liberal arts. The BBA program has been revamped to allow students to choose among a host of electives to major in Marketing, Finance, Human Resource, Entrepreneurship and MIS.

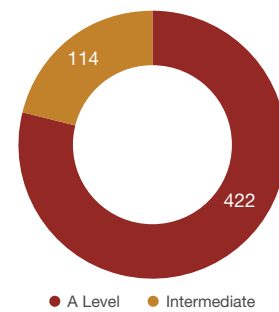
The BBA (Entrepreneurship) program whose admissions are held as part of the BBA program specializes in Entrepreneurship and is designed for students who wish to pursue their passion for owning and managing their own business. The program will help students apply creative ideas as they would be provided with a platform to experiment, and realize their ideas. The IBA-CED is working in partnership with Babson College of Entrepreneurship, Boston in providing the curriculum for the entrepreneurship specialization and also training IBA faculty for elective courses at Babson relating to entrepreneurship studies.

In the year 2012-2013, 2183 students appeared for the test, however, only 354 were finally enrolled in the highly competitive BBA program.

Semester	Appeared in Test	Successful Candidates
Fall 2012	2,183	536

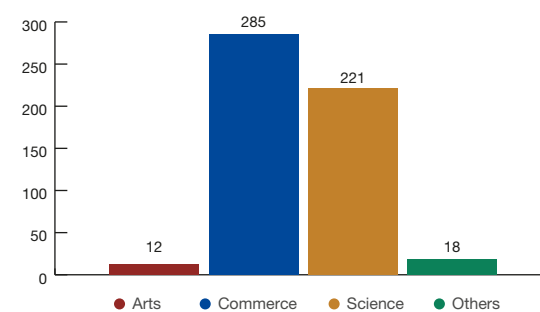
Semester	A Level	Intermediate	Total
Fall 2012	422	114	536

### BBA: Which Certificates do they hold?



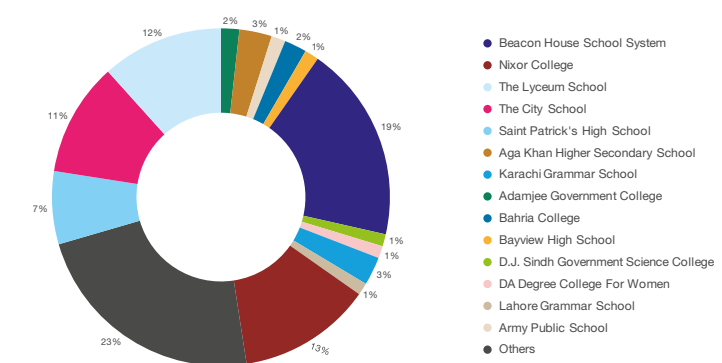
Semester	Arts	Commerce	Science	Others	Total
Fall 2012	12	285	221	18	536

### BBA: Which Disciplines do they come from?



Beaconhouse School System	97
Nixor College	66
The Lyceum School	60
The City School	56
Saint Patrick's High School	36
Aga Khan Higher Secondary School	16
Karachi Grammar School	14
Bahria College	11
Adamjee Government College	9
Army Public School	7
Bayview High School	7
D.J. Sindh Government Science College	6
DA Degree College For Women	6
Lahore Grammar School	6
Others	118
<b>Total</b>	<b>536</b>

### BBA: Which Institutes do they come from?



## Masters in Business Administration (MBA)

The MBA program is designed to develop and groom ethical and competent business leaders by providing business acumen, knowledge and management skills through rigorous classroom teaching and engagement with strategic level decision makers from local and global organizations.

Students in the second year are required to undertake a group project to address a challenging assignment within the real life business environment. The execution of the project not only helps students to develop problem-solving, interviewing and report writing skills, but also provides an opportunity for them to enhance their decision making, leadership and team building skills.

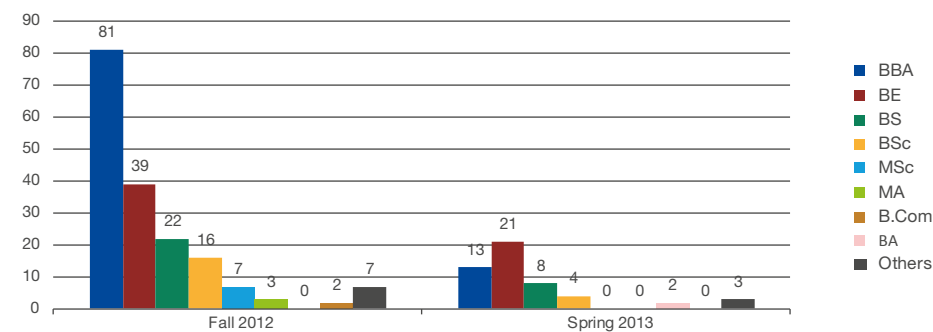
The Case study method is an integral part of the MBA program to maximize the learning process of students using the best tools available. The method allows students to experience real life situations, pressures and challenges, preparing them to become truly professional in their respective field of work.

MBA Admissions								
Programs	Appeared in Test	Successful Candidates						Total MBA
		Evening			Morning			
		IBA BBA Students	Others*	Total	IBA BBA Students	Others*	Total	
Fall 2012	305	38	64	102	26	49	75	177
Spring 2013	121	8	30	38	3	10	13	51
<b>Total</b>	<b>426</b>	<b>46</b>	<b>94</b>	<b>140</b>	<b>29</b>	<b>59</b>	<b>88</b>	<b>228</b>

\* Non IBA applicants who cleared the test and had test result validation cases.

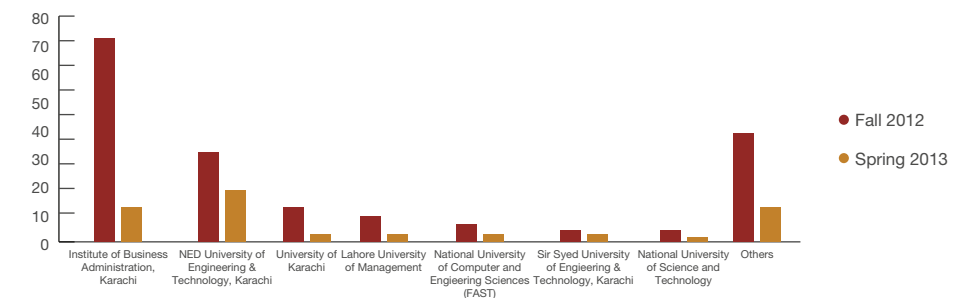
MBA: Which degrees do they hold?			
Degree	Fall 2012	Spring 2013	Total
BBA	81	13	94
BE	39	21	60
BS	22	8	30
BSc	16	4	20
MSc	7	-	7
MA	3	-	3
B.Com	-	2	2
BA	2	-	2
Others	7	3	10
<b>Total</b>	<b>177</b>	<b>51</b>	<b>228</b>

MBA: Which Degrees do they hold?



MBA: Which Institutes do they come from?			
	Fall 2012	Spring 2013	Total
Institute of Business Administration, Karachi	64	11	75
NED University of Engineering & Technology, Karachi	32	18	50
University of Karachi	12	3	15
Lahore University of Management Sciences	10	1	11
National University of Computer and Emerging Sciences (FAST)	6	2	8
Sir Syed University of Engineering & Technology, Karachi	4	2	6
National University of Science and Technology	4	1	5
Others	38	12	50

MBA: Which Institutes do they come from?



## Executive Masters in Business Administration (EMBA)

The Executive MBA program was launched in 2009 designed for the in-service professionals, facing the dilemma of job pressures and lack of professional qualifications, hence, affected their career growth. One of the unique features of this program is the presence of senior and mid level professionals from business and industry carrying wide and varied experiences. Their active participation in the learning sessions steered by the top tier faculty provides a wealth of knowledge to everyone.

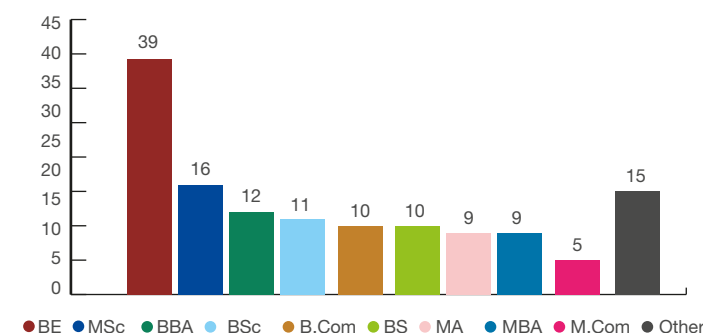
The Executive MBA is a 72 credit hour program comprising 20 courses and two projects and follows a three semester model with an objective to facilitate speedy completion of the required courses within two years. The program has been well received and attracted over 450 professionals serving at 100 multi business segments.

Executive MBA Admissions			
Test Date	Programs	Appeared in Test	Successful Candidates
July 8, 2012	EMBA-Banking & Financial Services	10	1
	EMBA-Corporate Managers	62	29
	EMBA-Public Sector Executives	32	6
<b>Total</b>		<b>104</b>	<b>36</b>
November 11, 2012	EMBA-Banking & Financial Services	12	1
	EMBA-Corporate Managers	53	26
	EMBA-Public Sector Executives	32	8
<b>Total</b>		<b>97</b>	<b>35</b>
March, 2013	EMBA-Banking & Financial Services	14	4
	EMBA-Corporate Managers	57	31
	EMBA-Public Sector Executives	103	30
<b>Total</b>		<b>174</b>	<b>65</b>
June, 2013	Executive MBA	124	74



EMBA: Which Degrees do they hold?				
Degree	Jul-12	Nov-12	Mar-13	Total
BE	12	10	17	39
M.Sc.	4	1	11	16
BBA	7	2	3	12
B.Sc.	3	3	5	11
B.Com	1	2	7	10
BS	1	3	6	10
M.A.	1	3	5	9
MBA	1	4	4	9
M.Com	2	-	3	5
Others	4	7	4	15

### EMBA: Which Degrees do they hold?



## BS (Economics & Mathematics)

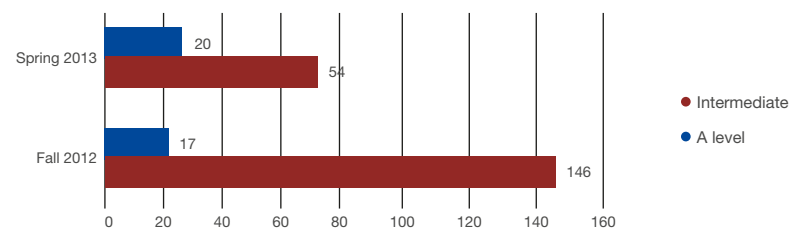
BS (Economics and Mathematics) is a 4 year degree program with double majors in Economics and Mathematics, jointly offered with the Faculty of Computer Science, which is designed to give students a solid foundation in both the fields. The program consists of 150 credit hours with major disciplines of Economics and Mathematics requiring 54 credit hours each. The remaining 42 credits are for the core courses and courses from other disciplines including Social Sciences, Management and Accounting. The wide range of courses offered in this program give students ample opportunity to broaden their knowledge base.

The program provides a well coordinated curriculum for students interested in pursuing masters or PhD in Economics and Mathematics. The Economic research projects in the fourth year enables students to apply the quantitative tools learnt to address economics and financial issues in the public and private sectors. The program ensures that the students are well equipped to pursue career options in private and public sector corporations, banks, insurance companies, investment companies, education and research organizations.

Programs	Fall 2012		Spring 2013	
	Appeared in Test	Successful Candidates	Appeared in Test	Successful Candidates
BS (Economics & Mathematics)	356	163	129	74

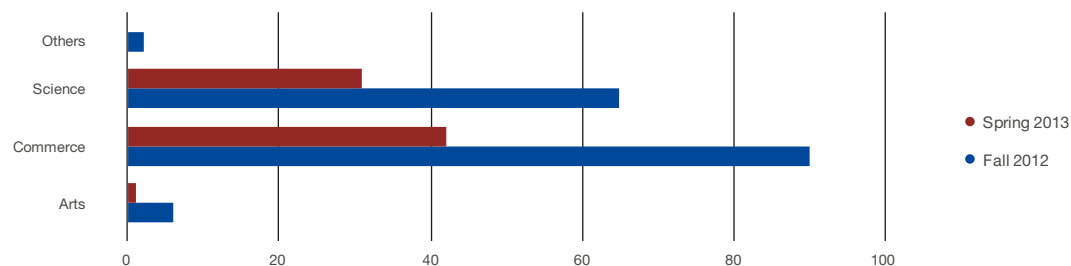
BS (E&M): Which Certificates do they hold?			
Semester	A Level	Intermediate	Total
Fall 2012	146	17	163
Spring 2013	54	20	74

BS (E&M): Which Certificates do they hold?



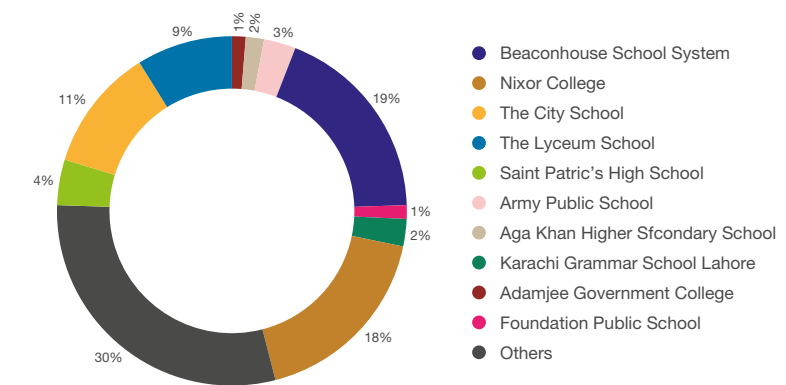
BS (E&M): Which Disciplines do they come from?					
Semester	Arts	Commerce	Science	Others	Total
Fall 2012	6	90	65	2	163
Spring 2013	1	42	31	-	74

BS (E&M): Which Disciplines do they come from?



BS (E&M): Which Institutes do they come from?	
Beaconhouse School System	44
Nixor College	42
The City School	27
The Lyceum School	21
Saint Patrick's High School	10
Army Public School	7
Karachi Grammar School	6
Aga Khan Higher Secondary School	4
Adamjee Government College	3
Foundation Public School	3
Others	70
<b>Total</b>	<b>237</b>

BS (E&M): Which Institutes do they come from?



### MS (Economics) Leading to PhD

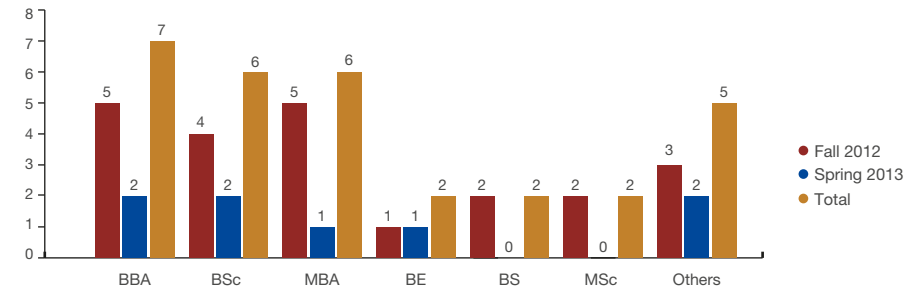
MS leading to PhD (Economics) program is designed to provide a solid background in theory, quantitative methods, and applications appropriate to the needs of economists involved in policy planning, analysis, and forecasting of public and private sectors. The students have the option to complete either the MS (Economics) program or may continue to the PhD (Economics) program.

The curriculum of this program has been designed to meet the international standards and emphasizes on applied economics to cater to the growing market for economic analysts. Graduates from this program will be able to teach and conduct quality research in the fields of their interest, and will be prepared for careers in universities, research organizations, business enterprises, government organizations and multinational companies.

MS (Economics)		
Semester	Appeared in Test	Successful Candidates
Fall 2012	73	26

MS (Economics): Which Degrees do they hold?			
Degree	Fall 2012	Spring 2013	Total
BBA	5	2	7
BSc	4	2	6
MBA	5	1	6
BE	1	1	2
BS	2	0	2
MSc	2	0	2
Others	3	2	5
<b>Total</b>	<b>22</b>	<b>8</b>	<b>30</b>

### MS (Economics): Which Degrees do they hold?



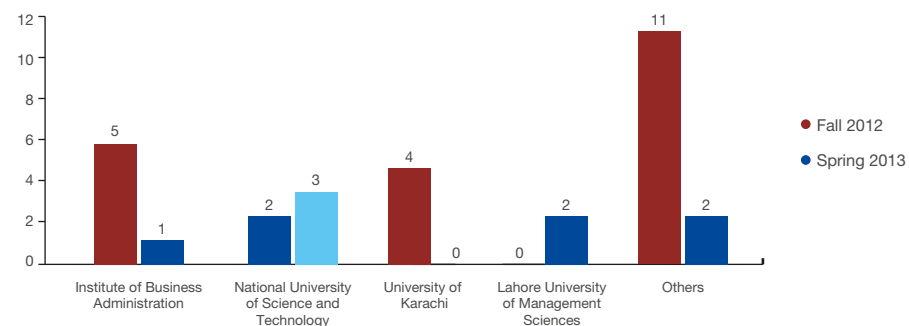
#### MS (Economics) Leading to PhD: Which Degrees do they hold?

Programs	Spring 2013
MBA	2
MS Eco	1
Others	1
<b>Total</b>	<b>4</b>

#### MS (Economics): Which Institutes do they belong to?

Institutes	Fall 2012	Spring 2013	Total
Institute of Business Administration, Karachi	5	1	6
National University of Science and Technology	2	3	5
University of Karachi	4	0	4
Lahore University of Management Sciences	0	2	2
Others	11	2	13
<b>Total</b>	<b>22</b>	<b>8</b>	<b>30</b>

### MS (Economics): Which Institutes do they belong to?



#### MS (Economics) Leading to PhD: Which Institutes do they come from?

Institutes	Spring 2013
Institute of Business Administration, Karachi	3
National University of Science and Technology	1
<b>Total</b>	<b>4</b>



# FACULTY OF COMPUTER SCIENCE



## INSPIRING INNOVATION

Taking the tradition of innovation forward, IBA with its advanced technological infrastructure, modern teaching methodologies, experienced faculty & international collaborations is an innovative, modern institution that imparts comprehensive education and produces visionary IT professionals for the global IT industry.



## Faculty of Computer Science

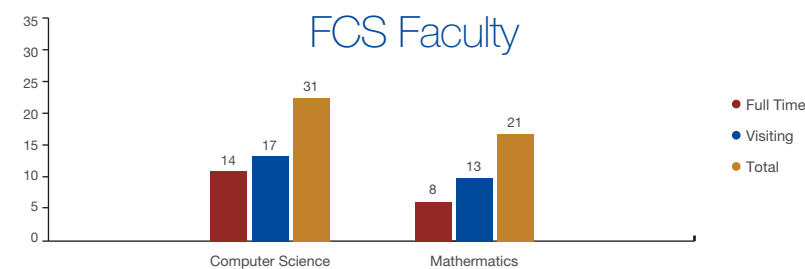
### Highlights

- IBA FCS hosted an innovative Computer Science Summit in December, 2012 which comprised of two panel discussions and a week-long Data Science Winter School. The summit was organized around the themes of Linking Industry with Academia and Brand Advertising and Marketing via Social Media.
- IBA Artificial Intelligence Lab received another Nao Robot via a research grant provided by the by the Third World Academy of Science (TWAS), Italy. The AI Lab now hosts two state of the art Nao Robots which are one of the most advanced humanoid robots and are vital for participating in the RoboCup Soccer Standard Platform League.
- IBA FCS proudly continued its three year legacy and held another edition of "Connexions 2013". Judges and participants alike were rendered awestruck at the level of intricacy and skill with which the final year projects had been wrought out. Seven teams from IBA presented their projects to various industrialists and academicians who had been invited to serve as judges.
- Karachi Koalas, the joint RoboCup Soccer team of the Institute of Business Administration (IBA), Karachi and University of Technology, Sydney (UTS) was ranked 5th in the World RoboCup 2013 competition that was held in Eindhoven, Netherlands between June 24 - July 1, 2013. The team represented the country at the RoboCup Iran Open 2013 held in Tehran, Iran. The teams were able to fight their way to the Quarter Final round and gave tough competition to the 2-times world champion UT Austin.

## Total Faculty in Numbers

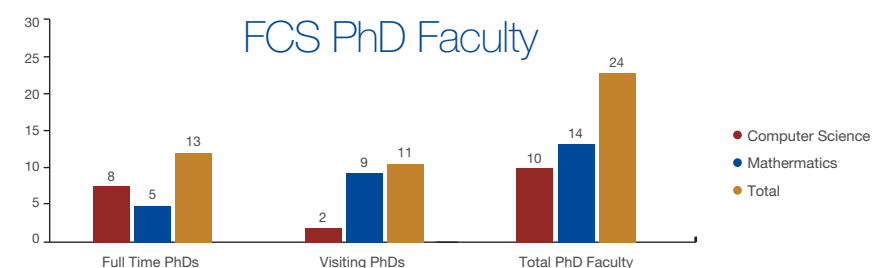
### Faculty in Numbers

Department	Full Time	Visiting	Total
Computer Science	14	17	31
Mathematics	8	13	21
<b>Total</b>	<b>22</b>	<b>30</b>	<b>52</b>



### PhD Faculty

Department	Full Time PhDs	Visiting PhDs	Total PhD Faculty
Computer Science	8	2	10
Mathematics	5	9	14
<b>Total</b>	<b>13</b>	<b>11</b>	<b>24</b>



## Faculty Welcomed

### Full Time

Name	Date of Joining	Department	Designation	Educational Background
Amir Bashir	01 April, 2013	Mathematics	Assistant Professor	<b>MPhil Statistics</b> Govt. College University Lahore, 2008 <b>MSc Statistics</b> Bahauddin Zakariya University, 1998 <b>BSc (Maths &amp; Stats)</b> , F.G Degree College for Men Wah Cantt

### Visiting

Name	Department	Educational Background
Dr. Intikhab Ulfat	Mathematics	<b>PhD (Physics)</b> Chalmers University of Technology, Göteborg, Sweden - 2012 <b>MS (Physics of Matter, Materials and Biological Systems)</b> Göteborg University, Göteborg, Sweden, 2008 <b>MSc (Physics with specialization in Solid State Physics)</b> University of Karachi, 1992 <b>BSc (Hons) (Physics)</b> University of Karachi - 1991
Dr. Saqib Ur Rehman	Mathematics	<b>PhD (Applied Mathematics)</b> University of Karachi, 2012 <b>MSc (Mathematics)</b> University of Karachi - 2005 <b>BSc (Hons) (Mathematics)</b> University of Karachi - 2003
Dr. Farah Yasmeen	Mathematics	<b>PhD (Statistics)</b> Monash University, Australia, 2011 <b>MPhil (Statistics)</b> University of Karachi, 2004 <b>MSc (Statistics)</b> University of Karachi, 1995 <b>BSc (Statistics)</b> University of Karachi, 1992
Dr. Abdul Basit Shaikh	Computer Science	<b>PhD (Computer Aided Design of Switched Reluctance Motors)</b> , Imperial College, University of London - 1990 <b>BSc (Hons) (Electrical and Electronic Engineering)</b> Imperial College, University of London - 1986
Dr. Khurram	Mathematics	<b>PhD (Applied Mathematics)</b> The University of Melbourne, Australia - 2011 <b>MPhil (Applied Mathematics)</b> University of Karachi - 2004 <b>MSc (Applied Mathematics)</b> University of Karachi - 1998 <b>BSc (Hons) (Applied Mathematics)</b> University of Karachi - 1997
Dr. Muhammad Sarim	Computer Science	<b>PhD (Computer Vision and Machine Learning)</b> University of Surrey Guildford, Surrey, United Kingdom, 2010 <b>MSc (Physics with major in Electronics)</b> University of Karachi - 2000 <b>BSc (Hons) (Physics)</b> University of Karachi - 1999

Visiting

Name	Department	Educational Background
Dr. Muhammad Jawed Iqbal	Mathematics	<b>PhD (Geo-Space Science)</b> University of Karachi - 2006 <b>MPhil (Applied Mathematics)</b> University of Karachi - 2000 <b>MSc (Applied Mathematics)</b> University of Karachi - 1993 <b>BSc (Hons) (Mathematics)</b> University of Karachi -1992

FCS PhD Scholars

Name	Department	Educational Background
Umair Uddin Shaikh	Computer Science	<b>MS</b> Institute of Business Administration, Karachi, 2012 <b>BS</b> University of Karachi, 2006
Muhammad Usman Arif	Computer Science	<b>MS</b> NED Karachi - 2011 <b>MSc</b> University of Karachi - 2007 <b>BSc</b> University of Karachi - 2005



## Student Admissions into Faculty of Computer Science Programs

### BS (Computer Science)

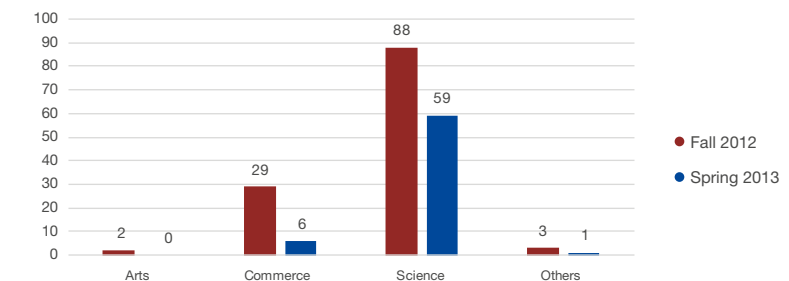
BS (Computer Science) is a 4 year degree program which consists of core CS courses along with supporting disciplines (Mathematics, Physics and General Education). Students have the option to choose electives from a wide range of CS courses including but not limited to Enterprise Resource Planning, Supply Chain Management, Social Computing, Introduction to Robotics, Game Programming, Data Warehousing, Distributed Systems, E-Commerce, Software Project Management among others.

This wide selection of courses gives students enough flexibility to pursue a career path of their choice. As CS/IT graduates are required to closely work with members of other professions, this breadth-based approach makes sure that students have enough understanding of the challenges that await after graduation. The placement of IBA BS (CS) graduates in top software houses, financial institutions, business solution providers and multinational corporations is a living proof of the success of this philosophy.

Programs	Fall 2012		Spring 2013	
	Appeared	Successful	Appeared	Successful
BS (Computer Science)	246	122	129	66

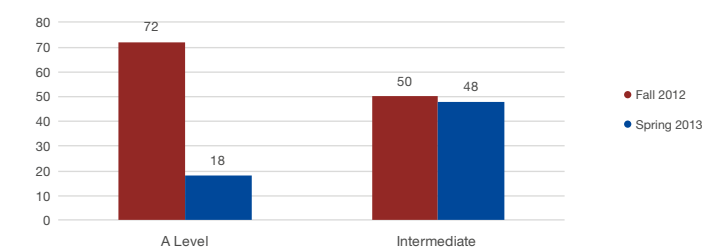
BS (CS): Which Disciplines do they hold?					
	Arts	Commerce	Science	Others	Total
Fall 2012	2	29	88	3	122
Spring 2013	-	6	59	1	66
<b>Total</b>	<b>2</b>	<b>35</b>	<b>147</b>	<b>4</b>	<b>188</b>

BS (CS): Which Disciplines do they hold?



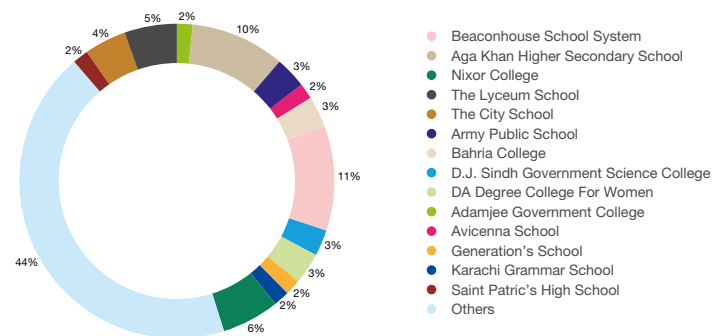
BS (CS): Which Certificates do they hold?			
Semester	A Level	Intermediate	Total
Fall 2012	72	50	122
Spring 2013	18	48	66
<b>Total</b>	<b>90</b>	<b>98</b>	<b>188</b>

BS (CS): Which Certificates do they hold?



BS (CS): Which Institutes Do They Come From?	
Beaconhouse School System	20
Aga Khan Higher Secondary School	18
Nixor College	11
The Lyceum School	10
The City School	8
Army Public School	6
Bahria College	6
DA Degree College For Women	6
D.J. Sindh Government Science College	5
Adamjee Government College	3
Avicenna School	3
Generation's School	3
Karachi Grammar School	3
Saint Patrick's High School	3
Others	81
<b>Total</b>	<b>186</b>

BS (CS): Which Institutes do they come from?



## MS (Computer Science)

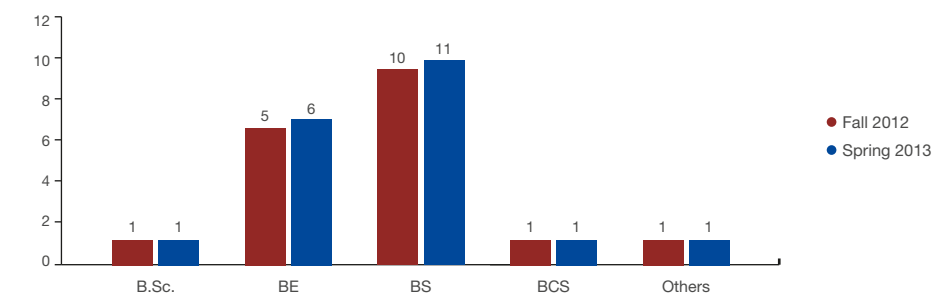
MS (Computer Science) consists of 30 credit hours with a thesis or research survey option and offers 6 fields of specialization, each completely aimed at a unique field. The curriculum has been designed so that it is at par with IEEE/ACM guidelines to ensure that the specializations remain relevant in the wake of the rapidly changing landscape of computing technologies and ensures that the graduates can creatively find technology-based solutions, think critically and analyze systems and emerging problems independently.

The potential of this program in terms of imparting advanced computing skills and professional growth is measured by the readiness of the job market and advanced learning schools in absorbing our graduates. This measure has always been quite high amongst other factors.

MS (Computer Science)		
Semester	Appeared in Test	Successful Candidates
Fall 2012	47	18
Spring 2013	43	20
<b>Total 2012-13</b>	<b>90</b>	<b>38</b>

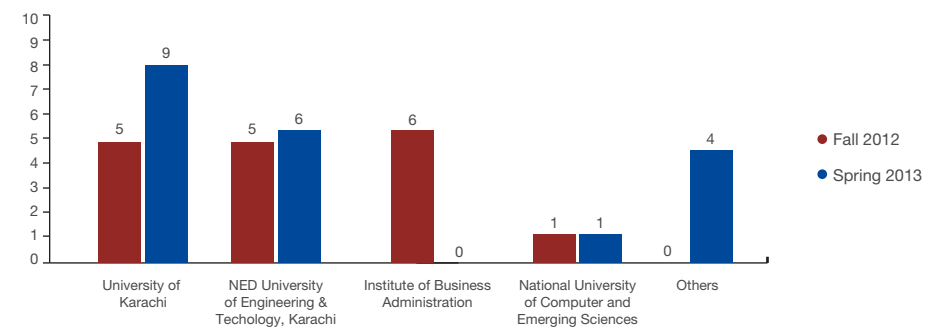
MS (CS): Which Degrees do they hold?			
Degree	Fall 2012	Spring 2013	Total
BSc	1	1	2
BE	5	6	11
BS	10	11	21
BCS	1	1	2
Others	1	1	2
<b>Total</b>	<b>18</b>	<b>20</b>	<b>38</b>

MS (CS): Which Degrees do they hold?



MS (CS): Which Institutes do they come from?			
Institutes	Fall 2012	Spring 2013	Total
University of Karachi	5	9	14
NED University of Engineering & Technology, Karachi	5	6	11
Institute of Business Administration, Karachi	6	0	6
National University of Computer and Emerging Sciences	1	1	2
Others	1	4	5
<b>Total</b>	<b>18</b>	<b>20</b>	<b>38</b>

MS (CS): Which Institutes do they come from?



## Student Strength/New Intake

Program	Continuing Students in Fall 2012	Fresh Intake Fall 2012	Fresh Intake Spring 2013	Dropout/Defer/Left Fall 2012	Total No. of Students in Spring 2013
<b>Full Time Students</b>					
BBA	840	354	31	26	1,199
BBA-MIS	19	-	-	-	19
BS (CS)	140	54	62	6	250
BS (E&M)	41	81	62	2	182
MBA (Morning)	17	61	7	-	85
<b>Total Full Time</b>	<b>1,057</b>	<b>550</b>	<b>162</b>	<b>34</b>	<b>1,735</b>
<b>Part Time Students</b>					
MBA (Evening)	137	78	29	39	205
MS (Econ)	54	20	7	9	72
MS (CS)	39	13	24	10	66
EMBA	269	63	53	124	261
PhD (CS)	16	3	-	-	19
PhD (Econ)	1	1	-	-	2
<b>Total Part Time</b>	<b>516</b>	<b>178</b>	<b>113</b>	<b>182</b>	<b>625</b>
<b>Total</b>	<b>1,573</b>	<b>728</b>	<b>275</b>	<b>216</b>	<b>2,360</b>

## IBA Summer School

The IBA Summer School program is a new initiative that was launched in 2013 with the objective of developing and sustaining a wide range of beneficial and innovative academic and skill-development courses and programs for a diverse population of students and adults alike. The program runs from June to August and consists of non-degree courses. It is separate from the regular 6 week summer semester that IBA routinely has offered for the degree program courses.

The benefit of the IBA Summer School Program is twofold - to provide students and other individuals with an opportunity to develop and enhance their academic, professional, and personal experience, under the tutelage of eminent and experienced personalities, and to promote IBA as one of the top most schools in Pakistan, so as to attract candidates from within the country and abroad to join its diverse degree programs. Through this program, participants will also get a chance to interact and network with a diverse group of students and faculty as well, in a sociable and dynamic environment.

The IBA Summer School 2013 curriculum offered a wide range of new and innovative 1-5 week short courses in photography, crisis communication, literature, music appreciation, linguistics, public speaking, application development for mobile devices, business communication, presentation skills, etc.

Approximately 175 students enrolled in these courses which primarily included students enrolled in O-levels & Matric and adults with a minimum qualification of Matric/O-levels. The special interest Courses offered at the Summer School 2013 are given below:

- Advertising: The Voice of Your Brand
- Application Development For Mobile Devices (Android)
- Basic Supply Chain Processes in SAP
- Business Communication 101
- Crisis Communication
- Data Mining
- Digital Photography Foundation
- English Language Lounge
- Family Business Management
- French Language
- Introduction to Music Production - Guitar
- Introduction to Robot Programming
- Journalistic Writing
- Life/Career Development
- Presentation and Interviewing Skills
- Public Speaking
- Quantitative Analysis using SPSS for Researchers and Management



# FACULTY PUBLICATIONS

## RESEARCH ACCOMPLISHMENTS

In collaboration with international institutes, government bodies and funding agencies, IBA provides exciting opportunity to the students and faculty members for the commercialization of their research work across borders. Formulation of international research, policy incentives and support systems further strengthen the research culture at IBA.

## Faculty Publications

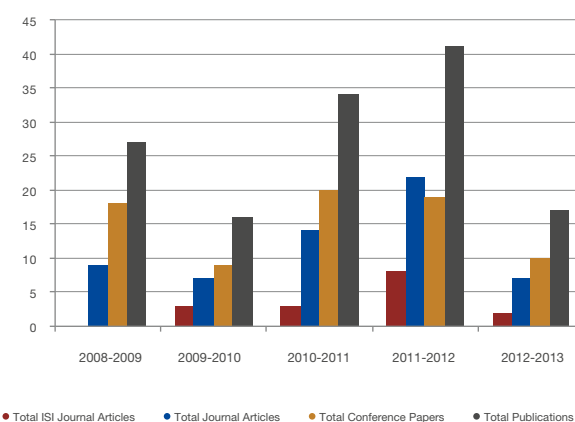
### Faculty Publications Summary: 2012-13:

Publications	FBA	FCS	Total
ISI Indexed Journals	3	2	5
Journals in Australian list (ERA)	1	1	2
Other International Journals	6	3	9
Journals - Case & Numbered	4	-	2
Total International Journal Publications	12	6	18
National Journals	9	1	10
Other Intellectual Contributions	14	-	14
<b>Total Journal Articles</b>	<b>37</b>	<b>7</b>	<b>44</b>
International Conferences	25	10	30
National Conferences	6	-	6
<b>Total Conference Papers</b>	<b>31</b>	<b>10</b>	<b>41</b>
<b>Total Publications 2012-13</b>	<b>68</b>	<b>17</b>	<b>85</b>

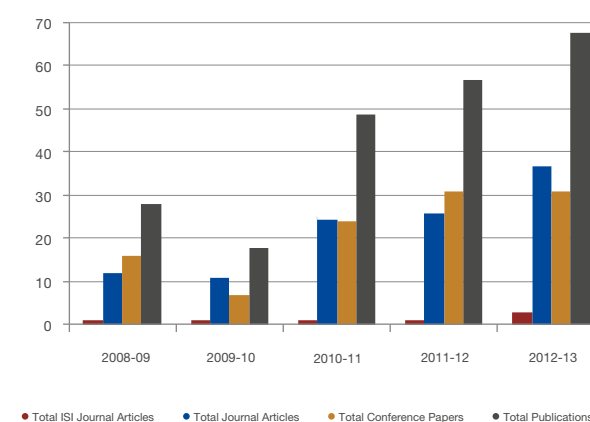
### Trend in Faculty Publications 2008-2013

Publications	2008-09			2009-10			2010-11			2011-12			2012-13		
	FBA	FCS	Total	FBA	FCS	Total	FBA	FCS	Total	FBA	FCS	Total	FBA	FCS	Total
<b>Total Publications:</b>	28	27	55	18	16	34	49	34	83	57	41	98	68	17	85
<b>Total ISI Journal Articles:</b>	1	0	1	1	3	4	1	3	4	1	8	9	3	2	5
<b>Total Journal Articles:</b>	12	9	21	11	7	18	25	14	39	26	22	48	37	7	44
<b>Total Conference Papers:</b>	16	18	34	7	9	16	24	20	44	31	19	50	31	10	41

### Trend in FCS Faculty Publications



### Trend in FBA Faculty Publications



## Journals

### Journal - ISI:

#### Faculty of Business Administration:

1. **Dr. Nausheen Hafeeza Anwar**, "Experiences of 'Illegality' in Burmese-Rohingya & Bangladeshi Migrant Enclaves in Karachi: Negotiating New Conjunctures of Citizenship", *Citizenship Studies*, **Vol: 17, Issue: 3, Page(s): 414-428, Published by:** Routledge Journals, Taylor & Francis Ltd, Oxfordshire, England, January 1, 2013.
2. Kashif Imran, Muhammad Usman, **Dr. Mohammad Nishat**, "Banks dividend policy: Evidence from Pakistan", *Economic Modelling*, **Vol: 32, Issue: May, Page(s): 88-90, May 1, 2013.**
3. Tehmina Mangan, Roy Brouwer, **Dr. Heman Das Lohano**, Ghulam M. Nangraj, "Estimating the Recreational Value of Pakistan's Largest Freshwater Lake to Support Sustainable Tourism Management using a Travel Cost Model", *Journal of Sustainable Tourism*, **Vol: 21, Issue: 3, Page(s): 473-486, June 1, 2013.**

#### Faculty of Computer Science:

1. **Dr. S.M. Faisal Iradat**, Sergey Andreev, **Dr. Sayeed Ghani**, **Engr. Dr. Syed Irfan Nabi**, **Muhammad Waseem Arain**, "Revisiting Assumptions in Backoff Process Modeling and Queueing Analysis of Wireless Local Area Networks (WLANs)", *Computer Journal*, **Published by:** Oxford University Press, January 16, 2013.
2. **Engr. Dr. Syed Irfan Nabi**, **Dr. Zaheeruddin Asif**, **Dr. S.M. Faisal Iradat**, **Muhammad Waseem Arain**, **Dr. Sayeed Ghani**, "FocalPoint - Proposed Grounded Methodology for Collaborative Construction of Information Systems Security Ontologies", *Information - an International Interdisciplinary Journal*, **Vol: 16, Issue: (3-A), Page(s): 2063-2074, Published by:** International Information Institute, March 1, 2013.

### Journal - ERA:

#### Faculty of Business Administration:

1. Danish A. Siddiqui, **Dr. Qazi Masood Ahmed**, "The Effects of Institutions on Economic Growth: A Global Analysis Based on GMM Dynamic Panel Estimation", *Structural Change and Economic Dynamics*, **Vol: 24, Issue: March, Page(s): 18-33, Published by:** Elsevier, March 1, 2013.

#### Faculty of Computer Science:

1. **Syeda Saleha Raza**, **Dr. Sajjad Haider**, "Path Planning in RoboCup Soccer Simulation 3D using evolutionary Artificial Neural Network", *Lecture Notes in Computer Science: Advances in Swarm Intelligence*, **Vol: 7929, Page(s): 342 - 350, Published by:** Springer Link, June 1, 2013.

### Journal - Other International:

#### Faculty of Business Administration:

1. **Dr. Huma Naz Siddiqui Baqai**, "Ethics in International Relations: A Need for an Indigenous Approach", *Asian Journal of Social Sciences and Humanities*, **Vol: 1, Issue: 4, Page(s): 89-96, Published by:** Leena and Luna International, Oyama, Japan, November 1, 2012.
2. **Dr. Syed Noman UI Haq**, "Educational Horizons of Contemporary Pakistan", *Islam and Civilizational Renewal*, **Vol: 4, Issue: 1, Published by:** International Institute of Advanced Islamic Studie, Malaysia, January 1, 2013.
3. **Dr. Zeenat Ismail**, Alina Zaidi, Sarah Hasan Kazmi, "Media Influence on Public Opinion and the Perceptions of Media Owners and Consumers about its Effects", *European Journal of Social Sciences & Behavioral Sciences - EJSBS*, **Published by:** EJSBS-2013, e-ISSN 2301-2218, Paris, February 19, 2013.

4. Qudsia Tariq, **Dr. Zeenat Ismail**, "Impact of Intimate Partner Violence on Mental Wellbeing of Women in Pakistan", IOSR Journal of Humanities and Social Sciences (IOSR-JHSS), **Vol: 12, Issue: 3, Page(s): 10-17, Published by: IOSR - JHSS, United States, May 13, 2013.**
5. **Dr. Huma Naz Siddiqui Baqai**, "New Trends and Paradigm Shifts in Pakistan and Pakistan-India Relations: Pakistan's Perspective", Journal of International Relations and Foreign Policy, **Vol: 1, Issue: 1, Page(s): 55-68, Published by: American Research Institute for Policy Development, New York, United States, June 1, 2013.**
6. **Dr. Zeenat Ismail**, Jehangir Kaleem, "Television Viewing and Consumer Behavior: The Effect of Personality Traits and Demographic Variables on Children's Consumer Socialization", Journal of Sociological Research, Macrothink Institute, **Vol: 4, Issue: 2, Published by: Journal of Sociological Research, Macrothink Insti, USA, United States, June 1, 2013.**

#### Faculty of Computer Science:

1. Rizwan Raheem Ahmed, Ahmed Afraz Arif, **Yaseen Ahmed Meenai**, "Feasibility Study: Technology Solution Provider in Karachi city due to Exponential Growth rate in Crimes", Interdisciplinary Journal of Contemporary Research in Business, **Vol: 4, Issue: 4, Page(s): 946-957, Published by: UK Chapter Address: Canterbury, Kent, UK, Canterbury, Kent, England, August 1, 2012.**
2. Asma Larik, **Dr. Sajjad Haider**, "Rule-Based Behavior Prediction of Opponent Agents using Robocup 3D Soccer Simulation League Log Files", IFIP Advances in Information and Communication Technologies, **Vol: 381, Page(s): 285-295, October 1, 2012.**
3. **Dr. Ahmed Ali Shah**, "Bifocal Premise of Solar System", American International Journal of Contemporary Research (AIJCR), **Vol: 2, Issue: 12, Page(s): 54-57, Published by: Centre for Promoting ideas, USA, United States, December 30, 2012.**

#### Case - Journal:

##### Faculty of Business Administration:

1. **Dr. Amber Gul Rashid**, "Cardosa's Quest for Certification", International Journal of Case Studies in Management, **Vol: 11, Issue: 1, Published by: HEC Montreal, April 1, 2013.**

#### Case - Numbered:

##### Faculty of Business Administration:

1. **Syed Imran Saqib**, R Kamin, "Samarkand Palace: Reviving a Carpet Wonderland: A Pakistani Family Owned Business in Crises (Case Reference no. 813-033-1)", The Case Centre, **Published by: The Case Centre, England, June 20, 2013.**
2. **Farah Naz Baig; Beena Batool, Laila**, "Snowwhite Dry Cleaners: A Case of Fuzzy Growth", ECCH case Collection, 2012 (312-092-1, 312-092-8)
3. **Farah Naz Baig**, "McDonald's breakfast launch dilemma", Emerald Emerging Markets Case Studies, 2012.

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##### Faculty of Business Administration:

1. **Dr. Erum Hafeez**, "Motion Pictures as an Agent of Socialization", IBA Business Review, **Vol: 7, Issue: 2, Page(s): 23-50, Karachi, Pakistan, July 1, 2012-December 31, 2012.**
2. **Dr. Huma Naz Siddiqui Baqai**, "The Islam Debate in France", Pakistan Business Review, research journal of Institute of Business Management, **Vol: 14, Issue: 2, Page(s): 405, Published by: IoBM, Karachi, Pakistan, July 2, 2012.**
3. **Farah Naz Baig**, Kamran Siddiqui, "Impact of Celebrity Endorsements on the Purchase Intentions of Pakistani Youth", Journal of Independent Studies and Research-MSSE, Published by: MSSE, Karachi, Pakistan, July 21, 2012.

4. Nooreen Mujahid, **Dr. Naeem uz Zafar**, "Economic Growth-Female Labour Force Participation Nexus: An Empirical Evidence for Pakistan", Pakistan Development Review, **Vol: 51, Issue: 4, Page(s): 565-586, Published by: Pakistan Institute of Development Economics, Islamabad, Pakistan, November 13, 2012-November 15, 2012.**
5. **Dr. Ishrat Husain**, "Economic Reforms in Pakistan - One Step Forward Two Steps Backward", Pakistan Development Review Winter 2012.
6. **Dr. Huma Naz Siddiqui Baqai**, "Transition to Democracy in Pakistan: A Comparison to Rustow's Thesis", Pakistan Vision, **Vol: 13, Issue: 2, Page(s): 70-95, Published by: Pakistan Study Centre, Punjab University, Lahore, Pakistan, December 31, 2012.**
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8. **Dr. Ishrat Husain**, "Adapting Public Sector Services to Local Delivery", The Lahore Journal of Economics, **Vol: 17, Issue: SE, Page(s): 359-385.**
9. **Dr. Ishrat Husain**, "India - Pakistan Trade: Recent Developments, Future Prospects and Risks", Criterion Quarterly, **Vol: 8, Issue: 1, Islamabad, Pakistan, January 31, 2013.**

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1. **Yaseen Ahmed Meenai**, "A Comparative Study of Leading Business Schools of Pakistan: The Market Acceptability of IBA Business Graduates in the Corporate Sector", Journal of Business Review (ISSN=1990-6587), **Vol: 7, Issue: 1, Page(s): 116-127, Published by: IBA, Karachi, Pakistan, July 1, 2012.**

#### Other Intellectual contributions:

##### Faculty of Business Administration:

1. Sajida Sultana Alvi, **Dr. Syed Noman UI Haq**, *Indo-Islamic Civilization: Perspectives on Early Modern History and Religion*, Oxford University Press, **Published by: Oxford University Press, Karachi, Pakistan, August 2, 2012.**
2. **Dr. Syed Noman UI Haq**, *O Lord, Return my Prayers: On the Poetics of Manto*, Dawn Books and Authors, **Published by: Dawn, August 5, 2012.**
3. Peter Pormann, **Dr. Syed Noman UI Haq**, Peter Adamson, *The Philosophical Works of al-Kindi*, Oxford University Press, Karachi, Pakistan, September 29, 2012.
4. **Salman Ahmed Shaikh**, *Thesis of Religion: Normative Basis of Islamic Economics*, Islamic Economics (Book), **Published by: Routledge, Taylor & Francis Group, England, September 30, 2012.**
5. **Salman Ahmed Shaikh**, *Examining Classical and Neo-Classical Theories of Development from Islamic Perspective and Islamic Solutions to Contemporary Development Problems*, Islamic Economics (Book), **Published by: Routledge, Taylor & Francis Group, London, England, September 30, 2012.**
6. Ted Peters, Muzaffar Iqbal, **Dr. Syed Noman UI Haq**, *God, Life, and the Cosmos*, **Published by: Ashgate, England, January 1, 2013.**
7. **Dr. Syed Noman UI Haq**, *Mahasin-e Kalam-e Ghalib*, Oxford University Press, Karachi, Pakistan, January 1, 2013.
8. **Dr. Nadya Qamar Chishty Mujahid**, *Eighteenth-Century Influences on Jane Austen's Early Fiction*, Book with The Edwin Mellen Press, **Published by: The Edwin Mellen Press, January 1, 2013.**
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10. **Dr. Zeenat Ismail**, Falaq Hamirani, Taimur Husain Noorani, *Promoting the Development of Social and Civic Responsibility: The Role of Mandatory Community Services Programmes at a Business School in Karachi*, BOOK of 12th SAMF-2013, 'Development South Asia as Global Hub of Management Professionals - Role of Management Education', Edited by Ashok Joshi, A.V. Raman, Subhash W. Bhave, Baishali Mandal, **Page(s): 149-158, Published by: BOOK of 12th SAMF- 2013, Pune, India, February 14, 2013-February 16, 2013.**

11. **Dr. Syed Noman UI Haq**, *Ah, the Joys of Back-Formations*, Dawn Books and Authors, May 12, 2013.
12. **Dr. Ishrat Husain**, *South Asian Economy in 2060*, Adil Najam and Moeed Yusuf (editors) South Asia, February 5, 2013, Anthem Press, 2013.
13. **Dr. Ishrat Husain**, *Moving the Economy forward*, Economic Governance and Institutional Reforms, Lahore, Pakistan, June 5, 2013.
14. **Dr. Ishrat Husain**, *Managing India-Pakistan Trade Relations in Michael Kugelman and Robert Hathaway (eds) Pakistan-India Trade*, The Woodrow Wilson Center, Washington D.C. 2013, June 5, 2013.



## Conferences

### International:

#### Faculty of Business Administration:

1. **Dr. Zeenat Ismail**, Soha Desmukh, "Religiosity and Psychological Well-Being", 30th International Congress of Psychology - ICP 2012, **Published by:** ICSU, Cape Town, South Africa, July 22, 2012-July 27, 2012.
2. **Dr. Huma Amir**, "Social Media Marketing: Its Impact and Usage by Young Adults in Pakistan", Proceedings of the LCBR European Marketing Conference 2012, **Published by:** Lupcon Center for Business Research, Munich, Germany, August 9, 2012-August 10, 2012.
3. **Dr. Huma Amir**, "Importer Opportunism: The Effect of Retailer Power and Price Demands on Importer-Exporter Relationship Quality", Proceedings of the 2012 ISBM Academic Conference, Page(s): 14-15, **Published by:** Institute for the Study of Business Markets, Chicago, United States, August 15, 2012-August 16, 2012.
4. **Farah Naz Baig**, "Retail Patronage Behaviour: An Exploratory Study of Urban Pakistani Consumer", ICBE Business and Economics Conference, **Published by:** ICBE, Capetown, South Africa, September 13, 2012-September 15, 2012.
5. **Dr. Zeenat Ismail**, Alina Zaidi, Sarah Hasan Kazmi, "Media Influence on Public Opinion and the Perceptions of Media Owners and Consumers about Its Effects", 3rd International Conference on Education and Educational Psychology-ICEEPSY 2012, **Published by:** ICEEPSY - 2012, Istanbul, Turkey, October 10, 2012-October 13, 2012.
6. **Farah Naz Baig**, "Gucci or Prada anyone? Morals versus Materialism in the Purchase Intentions of Counterfeits", Australian and New Zealand Marketing Academy, **Published by:** ANZMAC, Adelaide, Australia, December 3, 2012-December 5, 2012.
7. **Dr. Erum Hafeez**, "Social Transformation and Role of Social Media; Understanding Direction of Youth's Transformation; Insights from Pakistan", Exploring Leadership & Learning Theories for Asia (ELLTA) Conference, December 11, 2012-December 13, 2012.
8. **Aman U. Saiyed**, "Lucky Cement - Should We Enter the Indian and Sri Lankan Markets?", South Asian Management Research conference, Bangalore, India, January 1, 2013.
9. **Dr. Mohammad Nishat**, Ahmed Raza UI Mustafa, "Banking and Non-Banking Specific Factors Determining the Banking Profitability in Pakistan", Business & Economics Society International Conference, Perth, Australia, January 7, 2013-January 10, 2013.
10. **Dr. Huma Amir**, "Exploratory Research on the Effects of Retailer Power, Price Demands, and Importer Opportunism on Importer-Exporter Relationship Quality", Proceedings of the 2013 International Marketing Trends Conference, Vol: 12, **Published by:** ESCP Europe, Paris, France, January 17, 2013-January 19, 2013.
11. **Nida Aslam Khan**, "Case study on Younus Textile Mills", 2013 AJMC International Case Conference on Contemporary Management Practices, **Published by:** LUMS, Lahore, Pakistan, January 18, 2013-January 19, 2013.
12. **Dr. Zeenat Ismail**, Falaq Hamirani, Taimour Husain Noorani, "Promoting the Development of Social and Civic Responsibility: The role of Mandatory Community Services Programmes at a Business Schools in Karachi", 12th South Asian Management Forum- 2013-AMDISA 2013, **Published by:** 12th South Asian Management Forum-2013-AMDISA, Pune, India, February 14, 2013-February 16, 2013.
13. N. Olsen, C. P. Bowers, R. Shen, **Syed Imran Saqib**, E. P. Erazo, "Levels-of-Processing, Culture, and Gender: Assessing Intent-to-Purchase and Appeal of Airline Commercials", 25th Annual Convention of the Association for Psychological Science, Washington DC, United States, May 23, 2013-May 26, 2013.
14. Saima Siddiqui, **Dr. Mohammad Nishat**, "Stock Market Integration of Pakistan Using ARDL Approach", Pan-Pacific Conference Forging the Legacies of Emerging Economies, Johannesburg, South Africa, June 3, 2013-June 6, 2013.
15. **Dr. Zeenat Ismail**, Saba Ali, "Human Brands: Investigating Antecedents To Consumers' Strong Attachment To Celebrities", Society of Interdisciplinary Business Research - SIBR Conference, **Published by:** SIBR Conference-2013, Bangkok, Thailand, June 6, 2013-June 8, 2013.



16. **Dr. Ishrat Husain**, "Managing Macroeconomic and Monetary Policy under Uncertainty", SECAN and Bank of Japan at Manila, July 13, 2012.
17. **Dr. Ishrat Husain**, "The Future of the World Bank", Williams College Conference, Williamstown, MA September 26, 2012.
18. **Dr. Ishrat Husain**, "Education and Just Development", Keynote address at The Citizens Foundation Fund Raising Event, Seattle, United States, October 13, 2012.
19. **Dr. Ishrat Husain**, "Normalizing India-Pakistan Trade Relations", Lecture Delivered at ICRIER, Delhi, India February 5, 2013.
20. **Dr. Ishrat Husain**, "South Asia: Potential for Development, Key note address", South Asian Rotary Summit, Hyderabad, India, May 3, 2013.
21. **Rabail Qayyum**, "Increasing undergraduate students' understanding of plagiarism", Proceedings of the 18th TESOL Arabia Conference: Achieving Excellence through Life Skills Education, Page(s): 272, **Published by:** TESOL Arabia Publications., Dubai, United Arab Emirates, March 8, 2012-March 10, 2012.
22. **Heman D Lohano**, "Climate Change, Agricultural Productivity, and Internal Migration in Pakistan." International Conference on Environment and Natural Resources Management in Developing and Transition Economies, Clermont-Ferrand, France, October 17-19, 2012.
23. **Heman D Lohano**, and Fateh M. Mari, "Measuring Spatial Integration in Tomato and Onion Markets of Pakistan: An Application of Error Correction Model in the Presence of Stationarity", 2012 AAEA Annual Meeting, Seattle, USA, August 12-14, 2012.
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25. **Beena Butool**, "Drone strikes inside FATA and the Lost Pakistani Narrative" 41st Annual South Asia Conference, October 11- October 14, 2012 at Madison, Wisconsin, USA.

#### Faculty of Computer Science:

1. **Imran Batada**, Asmita Rahman, "Measuring System Performance & User Satisfaction after Implementation of ERP", Proceedings of Informing Science and Information Technology Education Conference, **Published by:** Informing Science and Information Technology Educa, Montreal, Canada, June 22, 2012-June 27, 2012.
2. **Engr. Dr. Syed Irfan Nabi, Dr. Zaheeruddin Asif, Dr. S.M. Faisal Iradat**, "On Framework for Dynamic Theory Generation – Grounded Ontological Theorization (GOT)", Information Systems Foundations (ISF): Theorising in a Dynamic Discipline, Canberra, Australia, September 13, 2012-September 14, 2012.
3. **Zaffar Ahmed, Dr. Shakeel Ahmed Khoja**, "Identifying Measures to Foster Teachers' Competence for Personal Learning Environment Conceived Teaching Scenarios: A Delphi Study", ACM Proceedings of the 13th Annual Conference on Information Technology Education (ACM SIGITE'12), **Page(s):** 127-132, **Published by:** Association for Computing Machinery, Calgary, Canada, October 11, 2012-October 13, 2012.
4. **Syeda Saleha Raza, Dr. Sajjad Haider**, "Building Soccer Skills via Imitation", In Proceedings of the 3rd International Conference on Advanced Topics in Artificial Intelligence, Singapore, October 22, 2012.
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6. **Naveen Zehra Quazilbash, Syed Mazhar Hasan Qadri, Dr. Shakeel Ahmed Khoja**, "Improved user RTSE experience on the web through fast retrieval of social media content", Improved user RTSE experience on the web through fast retrieval of social media content, **Vol:** 1, **Issue:** 1, **Page(s):** 260-263, **Published by:** IEEE, Islamabad, Pakistan, December 13, 2012-December 15, 2012.
7. **Engr. Dr. Syed Irfan Nabi, Syed Niaz Nabi**, "Temporary Disconnect - Creating the Right Environment for Managing Transformation", ELLTA Conference 2012 - Asian Perspectives on Transforming Societies Through Creativity, Innovation and Entrepreneurship, **Published by:** ELLTA, Langkawi, Malaysia, December 11, 2012-December 13, 2012.

8. **Faizan Kazi, Hassan Najeeb, Dr. S.M. Faisal Iradat**, "Use of Collaborative Technologies for Building an Autonomous Unmanned Ground Vehicle (UGV)", Future Trends in Computing and Communication Technologies (FTCom), Malacca, Malaysia, December 13, 2012-December 15, 2012.
9. **Zaffar Ahmed, Dr. Shakeel Ahmed Khoja**, "Validating Teachers' Competence for Personal Learning Environments: A Delphi Study", Third International Conference for E-learning and Distance Education, Page(s): 1-21, **Published by:** Ministry of Higher education, Saudi Arabia, Riyadh, Saudi Arabia, February 3, 2013-February 7, 2013.
10. **Shama Siddiqui, Dr. Sayeed Ghani**, "ES-MAC: Energy Efficient Sensor-MAC Protocol for Wireless Sensor Networks", International Conference on Networking, Sensing and Control (ICNSC), Paris-Evry University, France, April 10, 2013-April 12, 2013.

#### Local:

##### Faculty of Business Administration:

1. **Dr. Huma Naz Siddiqui Baqai**, "Teaching and the Concept of Lifelong Learning", International Education Symposium 2013, Islamabad, Pakistan, February 1, 2013.
2. **Dr. Ishrat Husain**, "Global Financial Crisis", Seminar on Corporate Governance Karachi, **Published by:** Pakistan Institute of Corporate Governance, Pakistan, July 12, 2012.
3. **Dr. Ishrat Husain**, "Positioning Capital Markets for Emerging Companies", Pakistan IPO Summit, Karachi, July 14, 2012.
4. **Dr. Ishrat Husain**, "Impact of Privatization on Sustainable Development", KESC Thought Leaders Forum, Pakistan, September 13, 2012.
5. **Dr. Ishrat Husain**, "An Agenda for Reviving Islamic Finance", Keynote Address at Global Forum on Islamic Finance, COMSATS, Pakistan, March 13, 2013.
6. **Dr. Ishrat Husain**, "The Impact of Euro Crisis on SAARC Countries, Keynote Address Delivered at SAARC Governors Symposium", Keynote Address Delivered at SAARC Governors Symposium, Organized by State Bank of Pakistan June 18, 2013.



# FACULTY DEVELOPMENT

## PROMOTING EXCELLENCE THROUGH DEVELOPMENT

Faculty Development at IBA is a continuous process of professional development for the Faculties of Business Administration and Computer Science. The exercises offered include domestic as well as foreign conferences, seminars, forums and symposiums. 2012-13 witnessed a notable increase in faculty participation in domestic faculty development exercises.

## Faculty Development

Faculty Development Exercises 2012-13		
Development Programs	Faculty Participation	Number of Events
<b>FOREIGN</b>		
<b>Professional Development</b> (Trainings/Courses/Workshops, etc.)	7	3
<b>Faculty Research</b> (Conferences/Seminars /Forums)	13	22
<b>Academic Development</b>	4	Faculty Pursuing PhD from 4 Different Universities
<b>Post-Doctoral Programs</b>	1	1
<b>PhD Colloquium/Doctoral Consortium</b>	1	1
<b>Total</b>	<b>26</b>	<b>31</b>
<b>LOCAL</b>		
<b>Professional Development</b> (Trainings/Courses/Workshops, etc.) In-house + Outside	78	36
<b>Professional Development</b> (Conferences/Seminars/Symposiums/ Events/Forums)	7	3
<b>Faculty Research</b> (Conferences/Seminars/Forums)	8	3
<b>Academic Development</b>	8	6 (PhD-IBA), 1 (PhD-LUMS), 1 (MPhil-AKU)
<b>Total</b>	<b>101</b>	<b>50</b>

Trend in Faculty Development Exercises							
2009-10		2010-11		2011-12		2012-13	
Faculty Participation	Number of Events	Faculty Participation	Number of Events	Faculty Participation	Number of Events	Faculty Participation	Number of Events
<b>Foreign</b>							
22	27	41	53	45	45	26	31
<b>Domestic</b>							
105	42	97	41	65	33	101	50

### Academic Alliance Programs

Name	Description	Duration	Location
Dr. Shahid Qureshi Assistant Professor & Associate Director-CED	Proceeded to Babson to Participate in GCEE Fellows Program	Apr-May, 2013	Babson, USA

### Academic Development Programs

Academic Development Programs				
Faculty Member	Description	Department	Duration	Location
<b>Abroad</b>				
Shama Ahmed	Pursuing PhD Studies at Auckland Business School, New Zealand	Economic & Finance	Pursuing Since April 2007	New Zealand
Amir Jahan Khan	Pursuing PhD Studies at University of Warwick Business School, UK	Economic & Finance	Pursuing Since Sep 2008 and Expected to Complete by April/June 2014	UK
Ambarin Asad Khan	Pursuing Ph.D Studies at University of Manchester, UK	Marketing	Pursuing Since Sep 2008 and Expected to Complete by April/June 2014	UK
Ejaz Ahmed Mian	Pursuing PhD Studies at University Sains Malaysia USM	Marketing	Pursuing Since 2004	Malaysia
Dr. Nausheen H. Anwar	Postdoctoral Fellowship with Asian Urbanisms Cluster at the National University, Singapore	Social Sciences & Liberal Arts	Aug, 2012 - Aug, 2013	Singapore



Local				
Syed Irfan Nabi	Pursuing PhD Studies at IBA, Karachi	Computer Science	Pursuing Since Fall 2006	Karachi, Pakistan
Syed Mohammad Faisal Iradat	Pursuing PhD Studies at IBA, Karachi	Computer Science	Pursuing Since Fall 2006	Karachi, Pakistan
Abdul Wajed Khan	Pursuing PhD Studies at IBA, Karachi	Computer Science	Pursuing Since Fall 2010	Karachi, Pakistan
Muhammad Waseem Arain	Pursuing PhD Studies at IBA, Karachi	Computer Science	Pursuing Since Fall 2006	Karachi, Pakistan
Imran Khan	Pursuing PhD Studies at IBA, Karachi	Computer Science	Pursuing Since Fall 2005	Karachi, Pakistan
Mehwish Ghulam Ali	Pursuing PhD Studies at IBA, Karachi	Economic & Finance	Pursuing Since Spring 2013	Karachi, Pakistan
Mohammad Kamran Mumtaz	Pursuing PhD Studies at Lahore University of Management Sciences (LUMS)	Management	Pursuing Since Aug, 2008 and Expected to Complete by June, 2014	Lahore, Pakistan
Rabail Qayyum	Pursuing M.Ed Program at AKU	Social Sciences & Liberal Arts	Oct, 2012 - July, 2014	Karachi, Pakistan

## Professional Development

### Highlights

Professional Development Programs at IBA have been a continuous process of ensuring that IBA faculty is up to date with the latest local and international trends in training and development. Highlights of the 2012-13 professional development exercises are as follows:

Date	Description	Location
17-Jun-13	INSPIRE British Council Conference in Colombo During 17-20 Jun 2013, funded by the British Council INSPIRE Project.	Colombo, Sri Lanka
3-Jun-13	International Faculty Training Program IFP 2013	Barcelona, Spain
2-Jun-13	"International Management Teachers Academy", a 2-week Faculty Development Program	Bled, Slovenia
18-May-13	Workshop on Teaching to the Millenials Conducted by Dr. Wasim Azhar	Karachi, Pakistan
18-May-13	Workshop on Student Engagement Conducted by Dr. Wasim Azhar	Karachi, Pakistan
22-Mar-13	Avant Garde 2.0 Training Workshop on Personal Effectiveness and Entrepreneurship, conducted by Time Lenders Organized by Entrepreneurship Society 2013	Karachi, Pakistan
18-Mar-13	"Best of Global Digital Marketing" by Mike Berry Held at Pearl Continental Hotel	Karachi, Pakistan
13-Mar-13	Technology Entrepreneurship Workshop held in Collaboration with British Council and Coventry University (UK)	Karachi, Pakistan
2-Mar-13	Effective Feedback & Conversation session, Organized by HR Conducted by Rahila Narejo.	Karachi, Pakistan
15-Feb-13	Managing Family Businesses-4th Workshop: How to Strengthen Our Business Model?	Karachi, Pakistan
11-Jan-13	Workshop on "Performance Management" Conducted by Rahila Narejo	Karachi, Pakistan
7-Jan-13	Business Economic Research Society	Australia
24-Dec-12	Workshop "Developing Cases" Conducted by Dr. Wasim Azhar	Karachi, Pakistan
16-Oct-12	Swiss Knife of Social Media Convention	Karachi, Pakistan
22-Sep-12	Workshop on SAKAI Learning Management System Organized by ICT department	Karachi, Pakistan
30-Aug-12	Workshop on Financial Crisis Management	Karachi, Pakistan
28-Jul-12	ERP training Session for Faculty	Karachi, Pakistan



# CAREER DEVELOPMENT CENTER (CDC)

## Career Development Center (CDC)

The goal of the Career Development Center is to help the students in finding the right job in their preferred field, with their “employer of choice”. The CDC achieves this through developing strong and tangible linkages between employers and IBA graduates, and aligning the needs of employers with the competencies of our graduates. Professional lectures, seminars, panel discussions and workshops on career development and related skills are also organized. Other activities include arranging mock interviews of graduating students with Alumni, organizing and facilitating job fairs, coordinating internships, 5-months projects, and job placements in an efficient and smooth manner.

The CDC also sponsors visits of head hunting teams to facilitate on-campus recruitment activities, as well as ensuring the timely compilation, publication, and circulation of the IBA Graduate Directory for BBA and MBA classes.

### Internship Report Summer 2013

Program	Total Students	Corporate Internship	No Response	Not Completed
BBA	276	270	2	4
BS (CS)	32	31	0	1
MBA	29	26	0	3
<b>Total</b>	<b>337</b>	<b>327</b>	<b>2</b>	<b>8</b>

### Responsible Citizens Initiative Internship:

Strengthening community outreach has been an essential ingredient of the IBA vision. To enable this the ‘IBA Student Community Service as a Project’ has been introduced which is a 6-8 week mandatory internship aimed to raise the level of awareness of the Social sector and the challenges it faces.

The objective is to encourage students to go beyond their comfort zones and to connect them with those parts of the society with whom they may not have ever interacted. The initiative aims to facilitate the needed involvement with the less privileged creating awareness about the larger, diverse environment which impacts the economy and businesses, thus enabling the students to become more effective and empathetic leaders.



## DELIVERING PROSPECTS

At IBA, Career Development Center is established to guide national and international students on the way of their preferred career path. CDC conducts seminars, delivers lectures, holds panel discussions and workshops on career development and counseling.



Organization	No of Students
Manzil Educational Organization	22
The Citizens Foundation	14
SOS Children's Villages of Pakistan	12
AIESEC	10
Hands	8
All Pakistan Women Association	6
Academic Achievement Plus	5
Health Oriented Preventive Education, HOPE	5
JUSTUJU	5
Others	175
<b>Total</b>	<b>262</b>

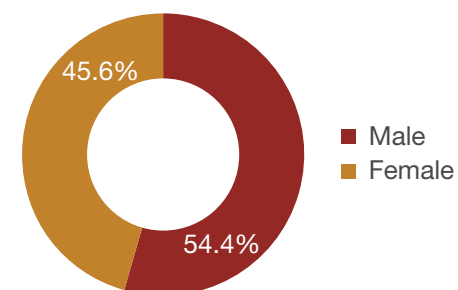
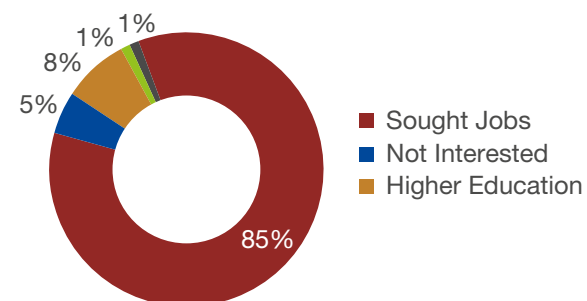
## Employment Status and Trends

### Employment Status (November 2012)

#### Bachelors in Business Administration

Status	Number	Percentage	Male	Female
<b>Employed</b>	<b>167</b>	<b>79.5%</b>	<b>59.9%</b>	<b>40.1%</b>
<b>Unemployed</b>	<b>43</b>	<b>20.5%</b>	<b>51.2%</b>	<b>48.8%</b>
<b>Higher Education</b>	<b>20</b>	<b>8.1%</b>	<b>30%</b>	<b>70%</b>
<b>Sought Jobs</b>	<b>210</b>	<b>84.7%</b>	<b>58.1%</b>	<b>41.9%</b>
<b>Not Interested</b>	<b>13</b>	<b>5.5%</b>	<b>23.1%</b>	<b>76.9%</b>
<b>Self Employed</b>	<b>3</b>	<b>1.2%</b>	<b>66.7%</b>	<b>33.3%</b>
<b>No Response</b>	<b>2</b>	<b>0.8%</b>	<b>100%</b>	<b>0%</b>
<b>Total</b>	<b>248</b>	<b>100%</b>	<b>54.4%</b>	<b>45.6%</b>

Salary Data	BBA - 2013
Mean	Rs 48,480
Median	Rs 45,000



BBA: Trend in Employment Statistics				
Status	2010	2011	2012	2013
Employed	89.1%	69.0%	86.7%	79.5%
Unemployed	10.9%	14.4%	13.0%	20.0%
No Response	0.0%	16.6%	0.0%	0.5%
Avg Salaries	33,462	36,700	43,200	48,480

### Choice of Employers

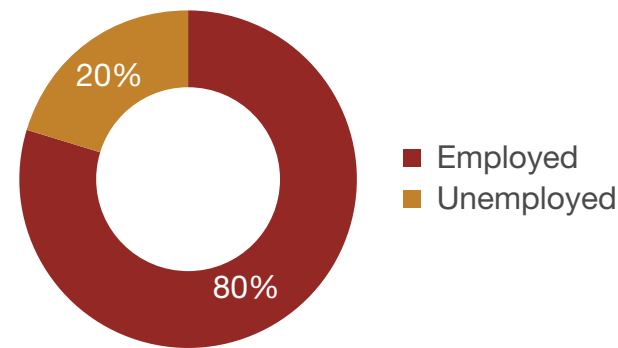
BBA: Industry wise Employment			
Industries	Avg Salary	Employed	Percentage
FMCG	61,000	25	15%
Banking	45,000	18	11%
Advertising and Media	36,300	19	11%
Financial Institutes	48,000	17	10%
Computer & IT	61,000	10	6%
Manufacturing	59,000	10	6%
Education	35,000	8	5%
Pharmaceutical	54,000	8	5%
Energy and Power	46,600	8	5%
Automobile	37,000	6	4%
Others	45,000	38	22%



## BS (Computer Science)

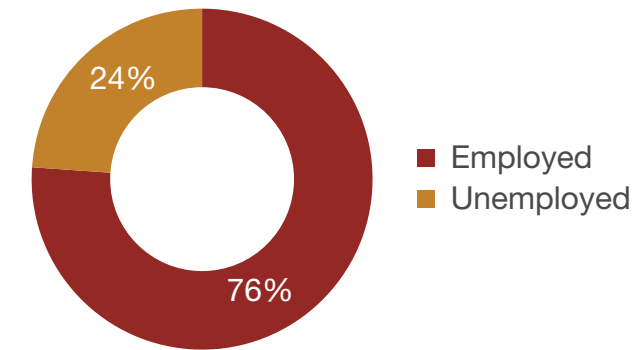
BS (CS): Employment Statistics				
Status	No. of Students	Percentage	Male	Female
Employed	8	80%	62.5%	37.5%
Unemployed	2	20%	0%	100%
Sought Jobs	10	71.4%	50%	50%
Not Interested	4	28.6%		
<b>Total</b>	<b>14</b>	<b>100%</b>	<b>42.9%</b>	<b>57.1%</b>

Year	2010	2011	2012	2013
Mean Salary	33,400	44,300	41,000	46,600



## Masters in Business Administration (MBA)

MBA : Employment Statistics				
Status	No. of Students	Percentage	Male	Female
Employed	13	76.5%	69.2%	30.8%
Unemployed	4	23.5%	50%	50%
Sought Jobs	17	81%	64.7%	35.3%
Not Interested	4	19%	25%	75%
<b>Total</b>	<b>21</b>	<b>100%</b>	<b>57.1%</b>	<b>42.9%</b>



MBA: Trend in Starting Salary (in Rs)				
Year	2010	2011	2012	2013
Mean Salary	43,518	53,500	66,400	65,400
Median Salary	39,500	49,000	57,500	72,000

MBA – Companies	
Companies	Average Salary
Engro Corp.	85000
Philip Morris International	75000
Adam Motors	70000
Nestle Pakistan	72000
BZU	50000
Colgate Palmolive	75000
Pakistan Cables	72000
Indus Motors	37000



## National Talent Hunt Program (NTHP) & Sindh Talent Hunt Program (STHP)

### IBA National Talent Hunt Program-Batch 2013

Under the NTHP talented students of Matric and HSSC Level-I from backward areas of Pakistan are brought to IBA for intensive preparatory courses during the Summer. Those who clear IBA admission tests are provided full financial support for the entire four year period. This year 22 students were admitted to IBA. A similar program focused on the backward areas of Sindh province is also organized. Nine students were successful in securing admission to IBA.

### IBA Sindh Foundation Program-Batch 2013

In collaboration with the Community Development Program-CDP, Government of Sindh, IBA launched the Sindh Foundation Program with the objective to select talented students of HSSC Level-II, belonging from the Sindh region, and prepare them for IBA's or other Institution's entry examination for Undergraduate Programs. In 2013, nine students were successful in securing admission to IBA.

	NTHP	STHP
Total number of applicants	716	366
Applicants shortlisted for the Assessment Test	440	323
Shortlisted for the Panel Interview Session	73	56
Selected for One Month Orientation Program	62	38

Program Wise Enrolment of Students		
	NTHP	STHP
BBA	5	0
BBA (Entrepreneurship)	2	0
BS (CS)	6	5
BS (Eco & Mathematics)	2	4
BS (Accounting & Finance)	7	0
<b>Total Enrolled Students</b>	<b>22</b>	<b>9</b>

Gender Wise Distribution		
	NTHP	STHP
Male students	17	08
Female students	05	01
<b>Total Strength</b>	<b>22</b>	<b>09</b>

## Center for Executive Education (CEE)

The Center for Executive Education offers Executive Programs for public sector, non-profit sector and private sector executives, organizes customized courses for corporate clients and holds short courses on emerging issues and themes for those engaged in business.

The programs offered are designed to strengthen the participants' leadership skills with a focus on personal development, productivity improvement and strategic thinking. The Center specializes in executive education and management development activities through open-enrollment courses, client-specific customized programs and consultancy.

### Highlights 2012-13

CEE at IBA has signed several MoUs with some of the Top Global B-Schools and professional bodies including MoUs for Executive Education with Indian School of Business (ISB) & Robert H. Smith School of Business, University of California and for the Family Managed Businesses with S. P. Jain Institute of Management & Research, Mumbai, India.

### Programs Delivered in 2012 & 2013

#### Open Enrollment Programs

- Leadership Skills for Top Management with Indian School of Business
- Strategic Thinking & Execution for Top Management with Indian School of Business
- Transformational Leadership Program (TLP)
- Brand & Competitive Strategy
- Building Strong Pharma Brand
- Business Communication Skills
- Finance and Accounting for Engineers & Technical Executives
- Financial Crisis Management
- Financial Modeling (Basic Module)
- Financial Modeling Module 1
- Financial Modeling Module 2
- HR as Strategic Business Partner
- Islamic Capital Market and Instruments
- Negotiation & Conflict Resolution Skills
- Optimal Pricing Strategies & Tactics
- Project Management (Approved program with PMI, USA)
- Risk Analysis of Insurance Companies
- SAP-ERP
- Supply Chain Management in Pharmaceutical Industry
- Written Communication Skills
- Managing Family Businesses (Series of 10 workshops)

#### Client Specific Programs

- "Branchless Banking" for Journalists for Zong, Pakistan
- Customer Services Workshop for IBA, Karachi
- Developing Project Proposals for Sindh Coastal Development Authority (SCDAGOS)
- Diploma in Business Administration-Batch 3-Atlas Group of Companies
- Export Marketing & Supply Chain Management in Farming & Horticulture Business for USAIDs Agribusiness Support Fund (ASF)
- Export Marketing & Supply Chain Management in Livestock & Dairy Business for USAIDs Agribusiness Support Fund (ASF)



- GAT Preparation for Sui Southern Gas Company Limited
- IBA-SANOFI Business Certification Program for Sanofi Pakistan
- Managing Family Businesses Series 2 workshops for SMEDA
- Problem and Decision Making for Merck (Pvt.) Ltd & Engro Polymer & Chemicals Limited
- Supply Chain Management Game for Young's Food (Pvt.) Ltd. & Aga Khan University (AKU Group)
- Use of Grammatically Correct English for IBA, Karachi
- Written & Verbal Communication Skills for Hilal Confectionary (Pvt.) Limited, Habib Bank Limited & NIBAF

**Seminars, Forums, Lectures and Video Conference Sessions**

- Managing Family Businesses (following sessions were held with Prof. Parimal Merchant, Director Center for Family Managed Businesses at SPJIMR, Mumbai)
- First Seminar on Managing Family Businesses (July 2012)
- Family Business and Entrepreneurship Session for IBA Students
- Family Business Opportunities Session over tea with Prof. Parimal Merchant for Local Businessmen
- Opportunities and Problems of Managing a Family Business for Bohri Community
- Video Conference on Family Business issues with SPJIMR, Mumbai
- Seminar on "Managing Family Businesses" in Islamabad
- Seminar on "Managing Family Businesses" in Lahore
- Managing Family Businesses Seminar for JIBA, Karachi Chapter
- Entrepreneurial Series Session on Managing Family Business for Saudagran Youth Forum
- Seminar on Role of Women in Managing Family Business for JIBA, Karachi Chapter
- Seminar on Career Counseling with Youth Affairs Department-Government of Sindh
- Batch 2-Diploma Awarding Ceremony for the Executives of Atlas Group of Companies
- Batch 1-Certificate Distribution Ceremony for the Executives of Sanofi Pakistan
- Lecture on Supply Chain management and Processes with Mr. Lutz Fissenwert & Mr. Shahid Zaki
- Cold Chain-Opportunities & Challenges in Pakistan - A Discussion ASF-USAID and CEE, IBA, Karachi
- Lecture on Financial Crisis Aftermath with Mr. Sadeq Sayeed
- Orientation of DBA (Batch 3) for Atlas Group of Companies



**Trend in Open and Customized Programs**

	Programs	Total Number of Participants	Number of Training Days
2012-13	Open Enrollment Programs	765	80
	Customized Programs	896	111
	Total	1661	190
2011-12	Open Enrollment Programs	607	79
	Customized Programs	915	88
	Total	1522	167
2010-11	Open Enrollment Programs	576	59
	Customized Programs	325	73
	Total	901	132
2009-10	Open Enrollment Programs	267	73
	Customized Programs	105	32
	Total	372	105
2008-09	Open Enrollment Programs	35	3
	Customized Programs	0	0
	Total	35	3



# CENTER FOR ENTREPRENEURIAL DEVELOPMENT

**IBA**  
**AMAN**  
CENTER FOR  
ENTREPRENEURIAL  
DEVELOPMENT

**AMAN  
CED**

## EMPOWERING LEADERS

Built on the legacy of pioneering, IBA with its 58 years' enriched expertise believes that entrepreneurship is an art which can be taught through a blend of integrated and innovative programs. This program, with its experienced faculty and international collaboration, helps our students attain both functional business and liberal arts knowledge which helps them become leaders who will later shape the world we live in.

## Center for Entrepreneurial Development (CED)

IBA CED aims to resonate with the larger community to inculcate a seismic shift in thinking and attitudes regarding entrepreneurial aspirations. The CED has opened new avenues of growth and economic development for the country where employment opportunities have reduced over the past five years. It has offered a practical alternative to strengthen the economic infrastructure and has given new opportunities of education to the youth who suffer with limited choice amongst business specializations being offered in Pakistan.

### Highlights 2012-13:

- **Presentation of Global Entrepreneurship Monitor (GEM) Report**

The findings of the second GEM Pakistan's study were pioneered by the CED in collaboration with the GEM Pakistan Team with the two respective authors being, Mr. Sarfraz A. Mian and Mr. M. Shahid Qureshi. The Global Entrepreneurship Monitor (GEM) research consortium measured entrepreneurial activity of individuals in 54 member economies, making it the world's most authoritative comparative study of entrepreneurial activity in the general adult population.

- **INVENT 2012**

INVENT - The Entrepreneurial Challenge, Pakistan's leading student level business plan competition gathered 2500 students from 137 universities of Pakistan. The event covered four categories namely agri-preneurship, techno-preneurship, social-preneurship and other-preneurship and included panel discussions, speeches and presentations on entrepreneurship.

The winning team in each category was awarded a cash prize of Rs. 100,000 in addition to the seed money amounting to Rs. 500,000 for the establishment of their enterprise. The event was graced by IT entrepreneur Mr. Jamal Khan who emphasized the need to 'unlearn' some of the lessons one learns at a typical business school and focus on real-world quick decisions.

- **Rocket Pitch Presentations with TCS Initiative**

TCS Group of Companies offered to select a group of individuals with entrepreneurial opportunities. The areas of interest were Branchless Banking and Retail Financial Services, Agriculture Supply Chain Logistics, Regional Air and Road Transportation and Services Abroad for Overseas Pakistanis. The chief guest was Chairman of TCS Mr. Khalid Awan who along with his team evaluated the students' presentations which served as a mentoring opportunity for the participants.

- **Launch of Entrepreneurship Development Program (EDP)**

The Entrepreneurship Development Program was launched as a special program designed by IBA-CED in collaboration with Sindh Board of Investment (SBI) for promotion of agricultural entrepreneurship in Sindh. This diploma program has been developed with special focus on development of analytical and management skills of the students.



The program will enable students to learn the latest technical and practical skills. They are assisted in all stages of this program by the faculty members and technical experts from the field. This program will also help students develop feasibility plans for their businesses, and provide them networking opportunities with venture capitalists and investors.

- **Incubatees**

In line with IBA CED's ambition of grooming and promoting young entrepreneurs, CED has been mentoring entrepreneurial aspirant students by providing an opportunity to the young and budding entrepreneurs to not only start their respective startups but also showcase their startups to the students and employees of IBA. A number of students along with Alumni of IBA, have started their own ventures which include Pom Frites, LOL, Fakat, Ultimate Fitness Solution, OSS Mover, Dynamics Consultants, Vanilla Counselling, Scoops and Loops, Shut Up and Eat, and Ahdaas.

- **CED Accelerator Program (CEDAP)**

CED Accelerator Program (CEDAP) is a venture support initiative by the CED that facilitates start-up ventures to grow by providing the necessary mentoring from established entrepreneurs who have a vested interest in the success of the ventures. IBA also provides seed funding, infrastructure, environment and access to the IBA network.

The entrepreneurs go through a rich experience of starting and launching a new venture. CEDAP also provides educational support to strengthen the entrepreneurial abilities and improve the chances of success of the young entrepreneurs.

The CEDAP ecosystem consists of CEDAP participants, leaders, mentors and invited guests. The CEDAP ecosystem engages and inspires its participants to make meaningful progress with their ventures. The four ventures selected for the 2013 session of the program included Goomsa, Baker Street, Ignite and Silves Sages Studios.

- **Technology Entrepreneurship Workshop**

IBA CED, Coventry University UK along with the support of British Council conducted a two day workshop on Technology Entrepreneurship at IBA Karachi, on 13th and 14th March 2013. The subject workshop provided hands-on experience to faculty members on Entrepreneurship Teaching, Pedagogy and Curriculum Development. The emphasis of the course was on entrepreneurship as a manageable process that can be applied in the Technology sector. The objective was a greater understanding of the entrepreneurial process i.e. of opportunity recognition, resource marshalling, and team building driven by communications, creativity and leadership.



# ALUMNI

## ALUMNI

### Highlights 2012-13:

#### IBA Alumni Cards Launched

The IBA Alumni Card offers a wide range of services and benefits from renowned companies. From working out in the Alumni Centre Gymnasium to finding out resource material from reputed online journals at IBA Library, the card offers the alumni a wide range of activities on campus. Alums will also be entitled for discount offers on courses, seminars and workshops to help in their professional development.

#### New Alumni Website Launched

The IBA Alumni website <https://alumni.iba.edu.pk/> was greatly enhanced to enable the Alumni to connect with their IBA friends and once classmates but also strengthen the bond with their alma mater.

#### IBA Alumni Chapters

**IBA Alumni Canada Chapter (IACC):** The IACC held its second annual family picnic in September 2012 in Toronto. The event designed as a social gathering for IBA Alumni and their families was attended by over 150 people. The picnic was organized by the Social Pillar and was led by Muhammad Ali Dairywala ('86), Sabeen Khalid ('96) and their team.

**IBA Alumni KSA Chapter:** The launch of the IBA Alumni KSA Chapter was held in November 2012 in Riyadh. A gathering of about 100 alumni and their family members graced the occasion. Graduates from as far back as 1991 to date came together as part of the IBA fraternity. A presentation highlighting the various fund raising programs at IBA was shown followed by a recorded message of the Dean and Director IBA, Dr. Ishrat Husain, which inspired the alumni to mobilize for the betterment of their alma-mater. The KSA Chapter structure was established with Mohammad Faisal Potrik as President and Adnan Ahmed Khan as General Secretary along with an 8-member Executive Committee.

#### IBA Alumni Reunion - All Batches

In February 2013 more than 400 alums from as far back as 1961 graced the Alumni Reunion that took place on a Sunday morning at the IBA Main campus. While some reminisced their good old times spent at IBA, there were others who had awe-inspiring moments looking at the vast physical transformation that IBA has undergone in recent years.

The reunion served as the platform to apprise Alumni of all the changes at the IBA and to discuss how the Alumni may help IBA reach its objectives. The man behind this novel idea was Mr. Shahid Shafiq, Alumni Representative on the IBA Board of Governors. The highlight of the event was the commitment of pledges for two units of Alumni Students' Centre worth Rs. 5 million each by the class of 1971-72 and 1974-75. Moreover, about a dozen Alumni pledged generous donations to IBA.

#### Other Alumni Related Activities Organized During the Year:

- 3rd Joint Alumni Iftar in UAE in August 2012
- First get-together of IBA Alumni in Singapore
- Participation of more than 150 alumni in IBA Admissions Interview & Group Discussion Panel and Student Development Program
- Election for Alumni Representative on IBA Board of Governors held in 2012
- Alumni Reunion Dinner 2012 - 2013
- The Annual IBA Boys Hostel Alumni Dinner -May 2013
- IBA Alumni Canada Chapter (IACC) Elections- April 2013
- IBA Alumni Islamabad Chapter concluded their first CSR project for Mashal School- May 2013
- Get-together for Lahore Chapter Rejuvenation in June 2013
- Movie Screenings held in June 2013 at Universe Cineplex

## ABIDING ASSOCIATIONS

Institute of Business Administration, Karachi is recognized as one of the top Business Schools of the country, and the reason for this is none other than our widespread network of IBA graduates that now hold top-notch positions in some of the most prestigious companies of Pakistan. As an alumnus of IBA, you belong to an esteemed community of scholars and our alumni association is always in search of enthusiastic alumni who are interested in getting involved with our programs and events.

## INFORMATION AND COMMUNICATIONS TECHNOLOGY (ICT)

## ICT Infrastructure and Services

ICT provides services to a total of around 3000 users on and off campus and a sizeable number of alumni with the aim of bringing state of the art technology tools.

### Highlights 2012-13:

- Data Center on Tier III standards has been built at City Campus and all the ICT services are served from this data center. The data center houses computer systems and associated components, including telecommunications, storage systems, backup power supplies, data communications connections, environmental controls (e.g. air conditioning, fire suppression) and security devices.
- Centralized UPS backed power supplies are provided for all IT equipment in the entire institute which serves as a versatile and cost efficient solution for protecting critical IT equipment from power outage. In 2012-13 Centralized UPS was installed & commissioned in the new buildings including Student Center, Visiting Faculty Residence & New Girls Hostel.
- Wireless connectivity was made fully available at all the new locations, especially for mobile users so that they can utilize IBA ICT services at their convenience on and off the campus.
- Websites for the following functions and programs have been designed to meet the specification and requirement for each department. The websites include:
  - a) Department of Economics ([economics.iba.edu.pk](http://economics.iba.edu.pk))
  - b) Faculty of Business Administration ([fba.iba.edu.pk](http://fba.iba.edu.pk))
  - c) Department of Acc. and Law ([accounting.iba.edu.pk](http://accounting.iba.edu.pk))
  - d) Summer School ([summerschool.iba.edu.pk](http://summerschool.iba.edu.pk))
  - e) Department of Mathematics ([mathematics.iba.edu.pk](http://mathematics.iba.edu.pk))
  - f) IBAICM 2012 ([ibaicm.iba.edu.pk](http://ibaicm.iba.edu.pk))
  - g) Convocation 2013 ([iba.edu.pk/convo2013](http://iba.edu.pk/convo2013))
  - h) SFP (Sindh Foundation Program) ([sfp.iba.edu.pk](http://sfp.iba.edu.pk))
  - i) Alumni website (<https://alumni.iba.edu.pk>)
- Total Hardware procured during 2012-13:  
800 Desktops: 600 (HP-7900 USDT) +200 (HP-8300 USDT)  
166 Laptops: 100 (HP-6930p) + 50 (HP-4440s) + 15 (Acer Laptops) + 1 (HP-2000)
- A series of high end, IBM brand servers have been configured and commissioned which cater for the future requirements of virtualization, and in turn, help in conserving space as well as power.
- Legacy Voice communication system has been replaced by latest technology that is a unified communication system, utilizing ICT network infrastructure.
- Video conferencing is fully implemented at both campuses to conduct video conferencing meetings, video lecture sessions and other video training sessions.
- LAN and WAN security has been strengthened and all traffic goes through the security checks and controls.
- Web Radio and Web TV are run through the IBA website. The Web Radio broadcasts radio programs organized by IBA staff and students.
- SAKAI (Learning Management System) has been customized and integrated with the IBA ERP. The system is now also integrated with Turnitin to ensure plagiarism free content including assignments, reports, case studies, etc.
- PeopleSoft ERP System has been integrated with SMS application. On posting course results, all enrolled students in their specific subjects get a SMS alert through the ERP system.
- SSL has been implemented for securing all transactions on both ERP links.
- IBA's website and related sub-domains including CEE, MBA, IRC and Research have been revamped.
- SMS services for the class roster have enabled Program Officers to contact their students directly via SMS to make announcements and send information.
- Task Management module has been added in PeopleSoft ERP to track tasks of different people particularly for keeping track of Teaching Assistants' tasks.

### INITIATING PROGRESS IN PRACTICE

Serving around 3000 users on and off campuses, including sizeable alumni, the prime focus of the Information and Communication department is to bring state of the art technology to IBA. The ICT department also keeps IBA updated by providing advanced technological services to the campuses, hostels and the town staff.

# PHYSICAL INFRASTRUCTURE



## MAINTAINING DISTINCTIONS

Escalating to new dimensions, IBA, with its advanced technological infrastructure, modern teaching methodologies and a faculty of esteemed scholars, is a futuristic institution which has heralded its role as a leader since 58 years. This established yet modern institution imparts comprehensive education and produces premium managers and entrepreneurs for the global business industry.

## Physical Infrastructure

During the year 2012-13 two new projects were completed in the Main campus, the Abdul Razzak Tabba Academic Block and the Sir Anwar Pervez Boys' Hostel.

### Completed Projects

Projects	Location	Cost in PKR Millions	Date of Initiation	Date of Completion
New Academic Block	Main Campus	235	2011	January 2013

### Key Features:

- 8 Breakout Rooms with 8 students each seating capacity
- 3 Seminar Rooms with 60 students each seating capacity
- 16 Faculty Rooms for MS and PhD Students
- 1 Computer Teaching Lab with 60 Students Seating Capacity and 9 for Teaching Staff
- 2 Faculty Lounge
- 2 Terraces

New Boys Hostel	Main Campus	143	2010	September 2012
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### Key Features:

- Dormitories with 146 beds capacity
- Tuck shop
- TV lounge
- Dining and prayer hall
- Laundry room
- All rooms to have in-built storage cupboards, wardrobes, beds and study desks with lights
- Drinking Water Coolers/Fountains
- Accommodation for kitchen staff; Closets for Sanitary staff
- Office space for Hostel Manager + Student Representative
- TV Lounge + Common Room
- Electrical Room



## Projects in Progress

Projects	Location	Cost in PKR Millions	Date of Initiation	Expected Date of Completion
Students' Centre	Main Campus	162	2011	August 2013
Sports Facilities and Ancillary Works	Main Campus	48	2012	August 2013
New Prayer Hall	Main Campus	15	2012	September 2013
Administration Building	Main Campus	171	2012	June 2014
Renovation & Refurbishment of Existing Library	Main Campus	127	2011	June 2014
Infrastructure and External Development	Main Campus	85	2013	June 2014
Electrical Infrastructure System	Main Campus	109	2012	June 2014
Power Centre	Main Campus	15	2013	December 2013
Sewerage Treatment Plant	Main Campus	24	2013	June 2014
Water Main Supply Line	Main Campus	76	2011	December 2013
Electrical Infrastructure Development	Main Campus	35	2013	September 2013
Construction of Hostel for Visiting Faculty	Main Campus	88	2011	December 2013
Construction of New Girls Hostel	Main Campus	95	2012	December 2013
Renovation and Refurbishment of FCS Building	City Campus	77	2011	September 2013
Aman Tower	City Campus	1,100	2011	Decemebr 2014
Auditorium (364 Persons)	City Campus	140	2011	March 2014



# LIFE AT IBA



## CULTURE OF COOPERATION

With fine brains amidst, life at IBA is intellectually stimulating, deep-rooted with curiosity and full of enthusiasm. It is an experience loaded with interpersonal relations, cultures, diversity and the spirit of positivity that impacts our students not only academically but leaves them with established social skills. Our students genuinely want to reach the top but know how to have fun and live life as well, thus establishing a culture of collaboration.



## Life at IBA

### Student Events

Society/Club	Patron	Event(s) Conducted
Adventure Club	Maheen Ghauri	2 Snorkeling Trips during Fall Semester. Paragliding Trip during the Spring Semester. Winter Trip to Nepal during winter Break. Summer Trip to Northern Areas of Pakistan - Deosai Plains.
Alumni Society	Yaseen Menai	Alumni Dinner Sports Events
Arts Society	Sana Fatima	Enigma Arts Festival
Boys Hostel Society	Zia ul Haq	Alumni Dinner New Year Night Celebration Sports Tournament
Community Welfare Society	Saima Hussain	Charity Drive Movie Night Visit to Ebrahim Alibhai School Bake Sales Charity Carnival
Dramatics Society	Maria Hasan	Annual Play Drama Fever LUMS Drama Fest Live Enactment of Music and Mime Competition
Economics Club	Dr. Khadija Bari	Infer 2013 Economic Forum Case Study Competition Seminars
Entrepreneurship Society	Zafar Siddiqi	Invent 2012-13 Launch Green Entrepreneurship IT Entrepreneurship Ennovate
Finance Club	Shabih Haider	Infer 2013 Virtual Stock Market Challenge Islamic Finance Competition IBA Insight CFA Integrators
Girls Hostel Society	Dr. Talat Wizarat	Welcome Farewell Alumni Dinner, Speaker Session Adventure Trip Quran Khuwani and Islamic Lecture Educational/Industrial Trip Sports Day Cultural Day
Girls Sports Society	Salma Mirza	FAST Sports Challenge '13 (Basketball) LUMS Football Nationals '13 IBA Volleyfest'12 Clash of the Titans (Volleyball and Throwball) Enigma Open Throwball Championship '13 IBA Girls Olympics

Go-Green Society	Mirza Sardar Hussain	Flagship Event IBA Marathon Anti-Smoking Campaign Green Life Magazine Go Green Trip National Park Recycling Bins
HR Club	Dr. Shahid Mir	HR Summit HR Forum HR Magazine Responsive HR Healthy Life tyles
Infosys Society	Dr. Zaheeruddin Asif	Connexions Pro-Battle
Iqra Society	M. Asif Jaffer	Entertainment in Islam - Talk by Sheikh Love Struck Matters of the Heart - Talk by Shaykh.Atif Ahmed Butt Valuing Five Blessings - Talk by Shaykh Kamaluddin Ahmed
Leadership Club	Dr. Nasir Afghan	Blood Drive Leader's Club Leadership Conference Sessions for MBA IBA at International Conference
Literary Society	Tania Danish	Tajdeed-e-ehd-e-wafaa English Literary Play Library Discussion Series Campus Beautification Drive Annual Magazine Inscribe-'Inspire to Inscribe'
IBA Marketing Club	Mr. Jami Moiz	Battle of the Brains Cornetto Adwar Dubai Study Tour 2013 DLS – Consumer Multimedia Index T20 Pakistan vs. India
Media and Publications Society	Dr. Huma Baqai	I-MARC Media Flash Alumni Forum Workshop on Social Media Media Exposure Student Journalism Program
Music Society	Humayun Ansari	Battle of the Bands Jugalbandi Voice Hunt 2012 Music Classes Talentopia
Photography Society	Ameer Rizvi	IBA Tales IBA Through the Years Annual Exhibition Annual Photo Journal
Placement Society	Yaseen Meenai	Career Fair

Public Speaking Society	Nadia Sayeed	The Young Voters Dialogue Model UN IBA Karachi (MUNIK) 2013 Intra-MUN Trials ROTMUN '12 ZABMUN '12 ITERATE '12 IBA-DC 2013 Model UN Turkey 2013 (MUNTR)
Social Sciences Club	Beena Butool	Lecture on "Crusades"
Sports Society	Asad Ilyas	IBA and LUMS Inter University Cricket/Basketball Tournaments Inter-Batch Cricket tournament IBA United Inter University Football Tournament IBA Tennis/Squash/Badminton Open AKU Football/Basketball Tournament AKU and Indus Valley Futsal Tournaments
Web Society	Imran Batada	Auto Desk Maya Connexions 2013 Joomla Workshop Workshop on Photoshop Startup Weekend Karachi
IBA Student Council	S.M. Saeed	Welcome Party 2012 Beach Bash 2013 Farewell Party 2013 Movie Night

## Student Achievements

### IBA Bags Accolades at the Model UN Turkey (MUNTR) 2013

A delegation consisting of seven students represented IBA at the 9th Annual Session of the Model United Nations, Turkey 2013 (MUNTR), an academically challenging international Model UN conference which gathered 600 participants from all around the world.

Talha Khan and Nida Haroon were awarded the highest accolades in their committees, winning the Best Delegate Award in SPECPOL and Futuristic Security Council respectively. Taleha Aftab was recognized as the Outstanding Delegate in Disarmament and International Security Committee (DISEC) while Daniyal Naiyer, Ali Asghar Poonawala, Saad Zahid and Nabeel Shaikh were awarded Honorable Mentions in the Security Council, Social Cultural and Humanitarian Committee (SOCHUM), League of Nations and IMF respectively. In addition the IBA PSS supported two students namely Ehab Ansari and M. Raza Ayub who were invited to serve as judges for the conference.

### AIIESEC in IBA Stands Out on the Global Map

AIIESEC is the world's largest student run organization for the youth to discover and develop their leadership potential with its presence in more than 2,400 universities in 124 countries & territories. AIIESEC provides over 27,500 leadership opportunities, 22,500 work abroad opportunities, 500 conferences annually as well as virtual tools to build networks.

Set up in July 2012 as an expansion entity based in IBA, the year 2012-2013 witnessed the achievement of full member status of the organization. The IBA chapter participated in national conferences at the National Youth Development Seminar (2012) & National Strategic Conference (2013), where the students managed to secure the Best Delegation and the Best Delegate Awards. Key partnerships with Diners Menswear, Soorty, Mobilink and Phillips proved to be a great source of learning and support for the students.

AIIESEC in IBA facilitated 40 students to secure social internships abroad to work on various projects which included teaching the underprivileged to ones based on social education in IT and Communication. In addition AIIESEC in IBA also ran projects of its own to invite foreign students to intern here and experience the real Pakistan.

### Robocup IranOpen 2013

IBA was represented at the Quarter Final of the Robocup Iran Open 2013 by the Karachi Koalas where the team gave tough competition to the 2-times World Champion UT Austin Villa. With efforts of all the team members, Karachi Koalas won 2 out of 4 awards in the Soccer Simulation 3D League; first award was for "Best Improved Team" and other was for "Best Presentation" which was awarded on the presentation delivered by Dr. Sajjad Haider. The Karachi Koalas Team: Dr. Sajjad Haider (Leader/Supervisor), Syed Ali Raza, Syeda Saleha Raza, Safeer-e-Hussain, Abdun Nafay Qureshi, Nabeel Zahid Rajput and Sojharo.

### IBA Students Participated in the 16th World Business Dialogue

The "World Business Dialogue" is the world's largest student-run business convention with more than 600 participants, Both students and corporate participants from over 65 countries enter in a discussion about economically and socially relevant, future-oriented topics. The World Business Dialogue took place once again in March 2013 for the 16th time under the theme of "Next Generation Business Strategies".

Eight students participated from IBA; the participating students were Amit Kumar, Syed Hamza Wasim, Rabia Rafiq, Mustajab Ali, Muhammad Muneeb Zia Khan, Faisal Iftikhar, Deepak Kumar and Ali Mirza, WBD Ambassador from Pakistan. The team was able to experience an amazing multicultural experience that made them see the world with different perspectives with the support of IBA and sponsoring companies.

### IBA Student Represents Country at Internship Program of the Tony Elumelu Foundation

Abdullah Nawab, a student of MBA, was the first ever Pakistani to be selected for the African Market Internship Program of The Tony Elumelu Foundation. The assignment involved a management consulting project for 10 weeks in Zambia and was under the patronage of Micheal Porter. He represented IBA amongst a talent pool comprising students from Yale, Harvard, Cornell, Cambridge, Oxford among others.



### FCS Students Shortlisted by Civic Hackathon

Students from the IBA Faculty of Computer Science were short-listed from among hundreds of contenders who applied for the Civic Hackathon organized by P@SHA. The aim of the Hackathon was to develop solutions that would address the civic problems we all face every day. The two day Hackathon ended up with 11 practical and useful ideas and solutions addressing 10 different Civic problems including Web Applications, Mobile Applications and SMS-Based solutions addressing problems of Education, Health, Disaster Management, Human and Animal Rights Corruption, Crime and many others.

The participants were all professionals and belonged to diversified fields including doctors, journalists, mappers, analysts, developers, designers and other areas. Ayaz Ali Qureshi (BS-VIII), Syed Hasan Asghar (BS-VIII) and Imran Hemani (BS-VI) developed an SMS-based Crowd-Sourcing Reporting and Alert Notification System. Through this system, people can retrieve the number of crimes that have happened in a particular area and also report them via an SMS which would be updated in the database.

This project also received third prize at the Information Technology Exhibition & Competition (ITEC) which is an all Pakistan IT event organized every year by CSIT Dept of NED University.

### IBA at ICC@M 2013 Netherlands

IBA proudly participated in the International Case competition in Maastricht (ICC@M 2013), Netherlands at the School of Business and Economics, University of Maastricht held from April 21-27, 2013. ICC@M is one of the most prestigious business case competitions in Europe and comprises a rigorously selected pool of 16 universities from across the globe. IBA was among the only four universities from Asia alongside NUS, Thammasat University and Hong Kong University of Science and Technology. The competition comprised three business cases; two three-hour cases and one 24 hour case.

The delegation was led by faculty advisor, Mr. Jami Moiz and managed to clinch the 4th position in their division. The team consisted of the following delegates to ICC@M 2013:

- Anam Shafaat Khan
- Syed Hamza Wasim
- Maheen Arif Moten
- Sohaib Bin Shahid

### Model UN IBA Karachi (MUNIK) 2013

MUNIK (IV), held from the 18th to the 22nd of January 2013, hosted over 1200 aspiring students from across 110 educational institutions including schools, colleges and universities, and various NGOs. With a participating populace of 1200 students, an organizing team of around 100 talented individuals, a secretariat consisting of chairs from the US, the Netherlands, Germany and Russia and the most notable Convening Committee thus far – MUNIK truly became a conference of global proportions, one that stands as the largest in the country.

MUNIK has been all about having new 'firsts' every year and this year was no different. MUNIK was able to gather the intellectual prowess and skill needed to engineer new committees and their mechanics, those that had never been done before in Pakistan, such as Lucifer's Cabinet, and the Historical Security Council. Delegates who participated in such committees were able to quickly adapt to the dynamic mechanics and perform accordingly. This year MUNIK also had numerous personalities grace it as guest speakers including renowned international relations expert, Dr. Talat Wizarat, acclaimed journalist and anchor Mr. Mujahid Barelvi and Dr. Bilal Munshi.

### Annual Charity Carnival

The IBA Charity Carnival is held annually since 2009 as the main event of the IBA Community Welfare Society (CWS). The chief aim of this event is to raise charity for a good cause and to inculcate a sense of community ownership amongst the IBA student body. The participation and revenue generation capability of this event has grown rapidly with each passing year. In 2012, a total of 2200 participants contributed to a charity collection of PKR 750,000 which was donated to Indus Hospital. In 2013 the CWS raised approximately PKR 1.5 million in charity which was donated to the Save The Children Pakistan for rejuvenation of educational infrastructure in Pakistan.

### Students Achievements or Visits Abroad:

In Summer 2013, 30 undergraduate students participated in international internships at Malaysia, Indonesia, South Africa, Philippines and Turkey via AIESEC in IBA. IBA students were also part of the following conferences and internships:

### Summer 2012

Shaheer Shaikh	BBA VIII	Summer Program Babson College, Global Leadership Development Experience
Mariam Soomro Sidra Azam Modan Rafay Masood Kazmi	MBA II BBA VI BBA IV	NUS Summer Program on Economic and Enterprise Development in Singapore

### Fall 2012

Anum Tariq	BBA V	Delta State University, Mississippi
Hussain Umer	BBA VII	Kent State University
Sindhya Krishin	BBA V	University of Wisconsin- Eau Claire
Syeda Areeba Najeeb	BBA VII	St. Catherine University, Minnesota
Umair Sohail Azmi	BBA V	Kennesaw State University, Kennesaw, Georgia
Ayesha Mahmood Khan	MBA III	School of Economics and Management, Tsinghua University, China
Faiq Sattar Khan	MBA III	
Syed Ijlal Hussain	MBA III	
Zahid Ali Shahid	MBA III	



## Spring 2013

Khansa Tariq	BBA VIII	University of Mississippi, USA
Rushna Iqbal	BBA VI	California State University Dominguez Hills, USA
Rida Abdullah	MBA	IBA Dhaka
Saad Masood	BBA VIII	West Virginia University, USA
Sehrish Nayyer Butt	BBA VIII	Trent university of Canada
Nasir Altaf	BBA	TWC Internship 2013 spring
Rizwan Ahmed Khan	BBA	TWC Internship 2013 spring

## Summer 2013

Ramla Ahmad	BBA	NUS Summer Program on Economic and Enterprise Development in Singapore
Nabeel Ahmed Khan	BBA	
Muneeb Bin Hafeez	BBA	
Umar Mashhood	BSEM	University of Warwick's Summer School (Global Integrative Business Project)
Abdullah Nawab	MBA	African Markets Internship Program (AMIP) 2013 at Bookworld Limited, Lusaka, Zambia



## Convocation 2012

The Graduation Ceremony is one of the most memorable and remarkable event for all who have been associated with IBA in any capacity. In keeping with this tradition a grand Convocation Ceremony was held on Saturday December 8, 2012 in the sprawling gardens of IBA, Main Campus.

Around 1500 individuals including jubilant graduating students, proud parents, faculty, philanthropists and eminent personalities from the various reputable fields attended the auspicious occasion. A total of 447 students were conferred degrees in 2012; of these 69% were male and 31% female graduates belonging to various Bachelors and Masters' Programs including seven Executive MBA students.

A distinctive feature of the convocation in 2012 was the conferment and award of the Degree – Honoris Causa, Doctorate of Management to the respected Dr. Adibul Hasan Rizvi, Professor and Director SIUT, a proud and bright moment in the history of IBA. The honorary degree -Doctorate in Management was to acknowledge his outstanding leadership and managerial skills in the field of public health.

Name	Class/Batch	CGPA/Percentage
<b>Overall Best Student - Graduate Program</b>		
Afsheen Qaiser	MBA Fall 2012	3.85
<b>Overall Best Student - Undergraduate Program</b>		
Aatira Mushtaq Madraswala	BBA Fall 2012	3.88/ 93.23%
<b>Overall Marketing Gold Medal</b>		
Umair Junaid Dinarwala	MBA Fall 2012	95.00%
<b>Overall Finance Gold Medal</b>		
Javeria Siddiqui	MBA Fall 2012	94.00%
<b>Best BS/MIS Project Gold Medal</b>		
Muhammad Fazil Maniya		-
Muhammad Umair Khan	BS (CS ) Fall 2012	-
Rameez Anjum		-

\* Please note that the semester mentioned is the graduating semester.



Recipients of Shields and Certificates		
Positions	Student Name	CGPA
<b>BBA - Fall 2012 (Main Campus)</b>		
1st	Aatira Mushtaq Madraswala	3.88/ 93.23%
2nd	Maha Malik	3.83/ 92.50%
3rd	Muhammad Ovais Saleem	3.81/ 91.98%
<b>BBA – Fall 2012 (City Campus)</b>		
1st	Faaria Ahmed	3.83/ 92.31%
2nd	Samiyah Moin	3.76/ 91.54%
3rd	Sana Ahmed	3.74/ 91.10%
<b>BBA MIS - Fall 2012</b>		
1st	Rabia Siddiqui	3.63/ 89.04%
2nd	Muhammad Hammad Hameed Bawany	3.57/ 87.98%
<b>MBA Fall 2012</b>		
1st	Afsheen Qaiser	3.85/ 91.04%
2nd	Umair Junaid Dinarwala	3.63/ 88.13%
3rd	Javeria Siddiqui	3.53/ 88.48%
<b>Executive MBA Class of 2012</b>		
1st	Mustafa Shiraz Ahmed	3.72 / 90%
2nd	Usaid Haroon Katia	3.6 / 88.57%
3rd	Shahzad Ali Kiani	3.59 / 87.9%
<b>MBA Evening Class (Graduating 2011)</b>		
1st	Mariam Abid	3.72/90.79%
2nd	Aamir	3.63/ 88.63%
3rd	Dania Siddiqui	3.61
<b>MBA MIS Evening Class (Graduating 2011)</b>		
1st	Muhammad Asad	3.5/ 87.68%
2nd	Asim Hussain	3.41/86.52
3rd	Ahsan Raza	3.35/85.52%
<b>MS (CS) Evening Class (Graduating in 2011)</b>		
1st	Waheeda	3.8/ 91.4%
2nd	Farrukh Hasan Syed	3.57/89.2%
3rd	Sadaf Baloch	3.57/88.1%
<b>Best Society of the Year</b>		
Marketing Club		

Year	Cumulative Total of Graduates
1957 - 2003	6178
2004	6473
2005	6805
2006	7067
2007	7417
2008	7875
2009	8373
2010	8857
2011	9467
2012	9914



## Dean's List

Fall 2012

### Bachelors in Business Administration (BBA)

#### BBA 1

Name	CGPA
OWAIS ASLAM PARVAIZ	3.780
MADIHA KHALID	3.780
MAHWISH FAWAD KHAN	3.780
HIJAB ZAHRA	3.780
MOHAMMAD MUSAAB BIN UMAIR	3.730
HUDA AHMAD KHAN	3.720
MAIDA AJMAL	3.720
FINZA BAWANY	3.720
HIBA FAROOQ	3.670
ZAINAB ALI	3.670
PARAS PITAFI	3.670
SADIA AMIN GODIL	3.67

#### BBA 3

Name	CGPA
SIDRA AJMAL	3.880
MUHAMMAD BABAR MOBEEN	3.880
MYRA SAEED	3.860
ZAINAB KHAN	3.840
SUNDUS ALVI	3.790
SAMRA SIRAJ	3.790
NIDA HAROON	3.790
AFSHAN AJAZ	3.760
ZAREEN BALOCH	3.750
MUHAMMAD SAIM MUMTAZ	3.740
SIDRA SALEEM	3.740
MALIHA KHAN	3.740
SUFYAN NABI	3.740
MUHAMMAD RAZA	3.740
SYED MUNIR ALAM SHAH	3.720
UPDESH KUMAR	3.720

#### BBA 5

Name	CGPA
MARIA AYUB SILAT	3.900
HASSAAN KHALID	3.880
RAMLA AHMAD	3.820
WAQAS ABID	3.760
NADIA AMIN	3.760
ARWA ANEES RANGOONWALA	3.760
MARIA SHAMIM	3.760
SYEEDA AZIZ	3.740
MIRZA SHAHZAD BAIG	3.730
FABAIHA FAROOQ	3.720
NASIR ALTAF	3.710
FATIMA HASAN ABBASI	3.700
AIMEN IMRAN	3.700
ZAUFISHAN ZAIDI	3.690

#### BBA 7

Name	CGPA
SADIA SHAHID	3.850
MAHA MUNAWAR	3.820
SABINA KHALID	3.800
UROOJ JAMAL HASHMI	3.760
SYED ASAD HUSSAIN	3.750
MARIA AMIN	3.740
MAHEEN ARIF MOTEN	3.720
SADAF IJAZ	3.700
AREEBA MUSHTAQ	3.670
TAYYABA MUNIR	3.670
SYED HAMZA WASIM	3.660
SYEDA ZEHRA ALI	3.660
MOHAMMAD EMAD HASSAN	3.640
AMMARAH REHMAN	3.640

### BS (Computer Science)

#### BS (CS) 1

Name	CGPA
DAWER RAFI	3.630
HUFSA RIZWAN	3.630

#### BS (CS) 3

Name	CGPA
AIMEN ALI GHAZI	3.660
ALI INAM	3.640
SYED TAQI ABBAS RIZVI	3.610

#### BS (CS) 5

SUMAIRA SAEED
SARCHINA KUMARI

#### BS (CS) 2

Name	CGPA
AYESHA ASIF	3.630
ABDULLAH ASLAM	3.630

#### BS (CS) 4

HANIA SYED	3.7000
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### BS (Economics & Mathematics)

#### BS (E&M) 1

Name	CGPA
RABIYA MAKHANI	3.890
TALEHA AFTAB	3.840
WANIYA SYED NAJEEB	3.840
SYEDA SHARMEEN AHMED	3.830

#### BS (E&M) 3

HASEEB UR REHMAN	3.830
MUNEERA NIZAM	3.830

### Masters in Business Administration (MBA) Morning

#### MBA 1

MEHWISH FATIMA	3.900
NOMAN KHALID	3.760
ANUM SHAHEEN	3.760

#### MBA 3

AYESHA MAHMOOD KHAN	3.75
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## Spring 2013

### Bachelors in Business Administration (BBA)

BBA 2		BBA 4	
Name	CGPA	Name	CGPA
NMAHWISH FAWAD KHAN	3.870	MYRA SAEED	3.890
MADIHA KHALID	3.820	ZAINAB KHAN	3.840
ROHMA MOHSIN	3.820	SIDRA AJMAL	3.840
OWAIS ASLAM PARVAIZ	3.800	MUHAMMAD BABAR MOBEEN	3.830
MAIDA AJMAL	3.800	SAMRA SIRAJ	3.800
SAMRA ASHFAQ PAREKH	3.780	MALIHA KHAN	3.790
SAPNA KUMARI	3.780	ZAREEN BALOCH	3.790
FINZA BAWANY	3.740	SUNDUS ALVI	3.770
ROMASA ALI	3.730	NIDA HAROON	3.760
NOVERA FATIMA	3.720	MUHAMMAD RAZA	3.750
MUHAMMAD USMAN BIN NOMAN	3.720	AFSHAN AJAZ	3.750
NEHA EKHLAQUE	3.720	MUHAMMAD SAIM MUMTAZ	3.750
TANYA TANVEER ABBASI	3.720	SABIHEY WAQAR NAMAZI	3.730
HAFSA SHAKOOR MEMON	3.700	AURANGZAIB AHMED SIDDIQUI	3.720
FARAH NATHANI	3.700	SUFYAN NABI	3.720
SADIA AMIN GODIL	3.670	SAMEEN ZAIDI	3.720

BBA 6		BBA 8	
Name	CGPA	Name	CGPA
MARIA AYUB SILAT	3.910	SADIA SHAHID	3.860
HASSAAN KHALID	3.890	MAHA MUNAWAR	3.830
RAMLA AHMAD	3.840	SABINA KHALID	3.810
SYEEDA AZIZ	3.760	UROOJ JAMAL HASHMI	3.740
ARWA ANEES RANGOONWALA	3.750	SYED ASAD HUSSAIN	3.730
GAUHAR MUSHTAQ BHATTI	3.740	MARIA AMIN	3.730
WAQAS ABID	3.740	SADAF IJAZ	3.710
MIRZA SHAHZAD BAIG	3.730	MAHEEN ARIF MOTEN	3.690
ZAUFISHAN ZAIDI	3.730	TAYYABA MUNIR	3.690
AIMEN IMRAN	3.720	AREEBA MUSHTAQ	3.670
IFRAH ASLAM	3.720	SYED HAMZA WASIM	3.670
SADIA ANUM	3.700	SYEDA ZEHRA ALI	3.660
FATIMA HASAN ABBASI	3.700	MOHAMMAD EMAD HASSAN	3.640
FABAIHA FAROOQ	3.700	SIDRAH SUBDIA	3.610

### BS (Computer Science)

BS (CS) 1	
Name	CGPA
UMAIR MEHMOOD	3.94
MUHAMMAD SALAR KHAN	3.82
ABDULLAH HANEEF DAGIA	3.8

BS (CS) 2	
Name	CGPA
DAWER RAFI	3.69
HUFSA RIZWAN	3.68
HASEEB HUSSAIN	3.65

BS (CS) 3	
Name	CGPA
AYESHA ASIF	3.68

BS (CS) 4	
Name	CGPA
AIMEN ALI GHAZI	3.68
ALI INAM	3.65
SYED FURQAN ALAM	3.61

BS (CS) 5	
Name	CGPA
MARIA HAFEEZ	3.68

BS (CS) 6	
Name	CGPA
SUMAIRA SAEED	3.73

BS (CS) 8	
Name	CGPA
ASMA RAFI	3.57

### BS (Economics & Mathematics)

BS (E&M) 1	
Name	CGPA
JUVAIRIA AHMED SOOMRO	3.780
RAMSHA KHAN	3.560

BS (E&M) 2	
Name	CGPA
ALI RASHID SIDDIQUI	3.950
WANIYA SYED NAJEEB	3.860
RABIYA MAKHANI	3.830
HAYA SIDDIQUI	3.830

BS (E&M) 4	
Name	CGPA
JHASEEB UR REHMAN	3.850
MUNEERA NIZAM	3.850

### Masters in Business Administration (MBA) Morning

MBA 2	
Name	CGPA
SAAD ALAM	3.880
NOMAN KHALID	3.830
MEHWISH FATIMA	3.830

MBA 4	
Name	CGPA
AYESHA MAHMOOD KHAN	3.73



# FINANCIALS 2012-13

## STABILITY AND SUSTAINABILITY

IBA is recognized as one of the pioneer business schools of Asia for setting higher standards of education in a cost-effective manner. Merit based scholarship and financial assistance are provided to the deserving students. Financial stability and sustainable growth is our utmost priority.

**IBA**  
**AMAN**  
CENTER FOR  
ENTREPRENEURIAL  
DEVELOPMENT

**AMAN**  
**CED**



## Financials 2012-13

During the year 2012-13 IBA completed a number of major undergoing projects designed to enhance the capacity of the university. Following are the highlights of the major Resource Mobilizations.

- HBL Foundation donated a sum of Rs. 100 million to IBA to refurbish and renovate the Faculty of Computer Science Building at the City Campus to be dedicated as 'HBL Academic Centre.'
- PepsiCo donated an amount of Rs. 18.7 million for financing the dining facilities at the Student Centre.
- Marine Group of Industries presented a cheque for an amount of Rs. 75 million to the Building and Infrastructure Fund. The New Boys Hostel Block A will be dedicated as 'Haleem Siddiqui Boys Hostel.'
- Bestway Foundation (UK) headed by Mr. Anwar Pervez has made a generous donation of Rs. 100 million to IBA.
- English Biscuit Manufacturing (EBM) donated Rs. 30 million for the Gymnasium at the new Students Centre at the Main Campus.
- Twelve new major donors provided additional scholarships during 2012-13.



## Financial Resources and Utilization

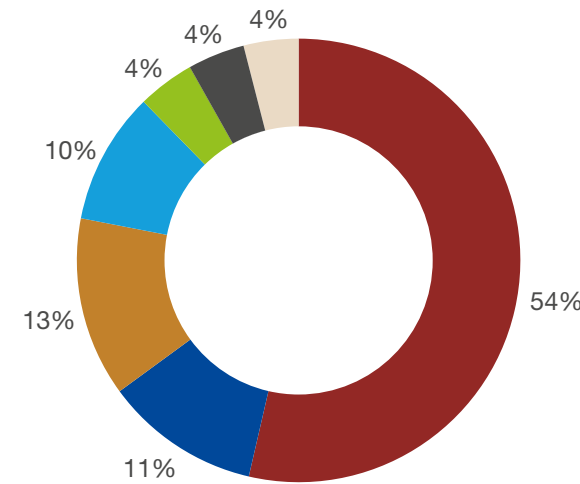
For the year ended 30th June 2013

(Rs in '000)		
	FY 2012-13	FY 2011-12
<b>Sources</b>		
Tuition Fee	522,954	434,399
Return on Investment	110,660	151,609
Government Grants	127,758	113,825
Amortization of Deferred Income	94,016	45,032
Scholarship Grants	40,607	43,893
CEE Revenue	38,858	44,682
Other Income	40,670	28,160
<b>Gross Operating Receipts</b>	<b>975,523</b>	<b>861,600</b>
<b>Utilization</b>		
Salaries, Wages and Benefits	457,115	436,167
Utilities	65,465	50,121
Transportation	39,007	32,350
Training and Development	20,057	36,388
Travelling	2,787	3,038
Advertisement	5,953	5,116
Rent, Rates and Taxes	6,244	7,735
Newspapers and Periodicals	3,977	2,996
Printing and Stationery	12,737	11,494
Repairs and Maintenance	53,942	50,636
Communications	16,446	12,502
Accreditation, Membership and Linkage	2,135	1,187
Insurance	9,607	5,866
Entertainment	3,543	1,720
EMBA (banking finance, public and corporate)	20,538	22,004
Scholarship	52,886	51,664
Centre for Executive Education	40,304	37,532
Centre for Entrepreneurial Development	21,686	9,156
Centre for Business and Economic Research	7,207	4,144
Talent Hunt Program	15,826	10,067
Loss on Disposal of Property and Equipment	689	4,652
Depreciation	256,065	130,064
Amortization of intangible Assets	13,343	12,144
Fair, Exhibitions, Seminar and Convocation	8,214	7,787
Provision Against Doubtful Receivable	4,712	2,867
Legal and Professional Charges	2,728	1,938
Audit Fee	400	375
Exchange Loss	-	1,132
Others	3,321	4,983
<b>Total Expenses</b>	<b>1,146,934</b>	<b>957,825</b>
<b>(Deficit)/Surplus for the year</b>	<b>(171,411)</b>	<b>(96,225)</b>
<b>Net Surplus for the year (excluding depreciation &amp; amortization)</b>	<b>3,981</b>	<b>951</b>

## Scholarships Awarded to Students

Name of Scholarship	2012-13		2011-12	
	No. of Students	Rs. In '000)	No. of Students	Rs. In '000)
HEC US Need Based	8	2,428	8	2,428
HEC Need Based Scholarships	16	4,928	0	0
Sindh Endowment Scholarships	86	17,092	89	16,679
Lucky Cement-Abdul RazzakTabba	45	4,031	36	4,135
Shell Pakistan	2	588	3	696
Aftab Associates	0	0	3	328
United Bank Ltd	0	0	2	273
Sui Southern Gas Corporation	2	548	2	517
Oxford & Cambridge	10	600	9	540
Feroze Textile Pvt Ltd-Endowment	8	710	9	710
Habib Metropolitan Bank Ltd.	3	468	5	640
Pakistan State Oil	0	0	2	993
Lakson Tobacco Company	0	0	2	437
Anonymous	24	2,688	16	1,369
HBL - Dr Ishrat Husain	0	0	9	905
Habib Bank Ltd- Endowment	8	618	2	382
Syed MumtazSaeed - Endowment	2	351	1	218
Infaq Foundation	1	167	1	167
The Sapphire –Endowment	2	184	1	164
Abdul Fatah Memon	1	117	1	109
G.M. Qureshi	1	117	1	109
Pakistan State Oil – Endowment	0	0	2	500
SM UmerSaleem – MBA	0	0	1	95
Mateen Family	2	488	1	228
Fauzia Rashid	1	244	1	228
Burj Bank	5	330	10	500
Amir Saleem	1	234	0	0
Dr. I.A. Mukhtar	4	217	1	218
IBA Karachi Class of 2011	0	0	14	1,563
IBA Karachi Class of 1986	1	234	1	218
IBA Faculty	0	0	2	273
Mubashira Hafeez Scholarship	1	234	0	0
SardarYasin Malik (Hilton Pharma)	2	234	0	0
Government of Sindh (2010-11)	0	0	42	8,270
Amin Issa Tai – NTHP	4	1,392	0	0
Pakistan Petroleum – NTHP	2	696	0	0

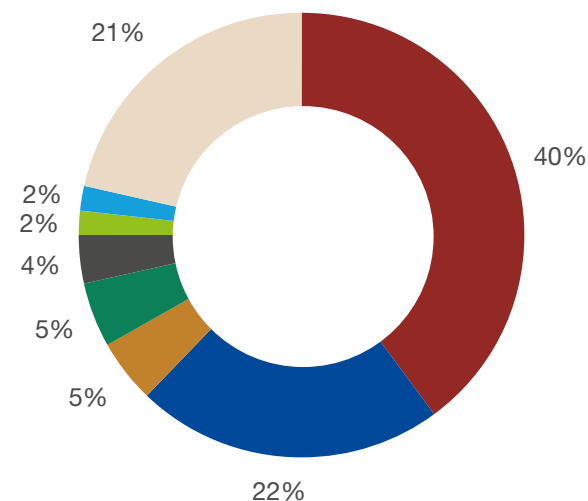
Operating Revenues 2012-13	
Tuition Fee	54%
Return on Investment	11%
Government Grants	13%
Amortization of Deferred Income	10%
Scholarship Grants	4%
CEE Revenue	4%
Other Income	4%
<b>Total</b>	<b>100%</b>



### Operating Revenues 2012-13

- Tuition Fee
- Return on Investment
- Government Grants
- Amortization of Deferred Income
- Scholarship Grants
- CEE Revenue
- Other Income

Operating Expenses 2012-13	
Salaries	40%
Depreciation	22%
Scholarship	5%
Repair and Maintenance	5%
CEE Revenue	4%
Training and development	2%
EMBA	2%
Others	21%
<b>Total</b>	<b>100%</b>



### Operating Expenses 2012-13

- Salaries
- Depreciation
- Scholarship
- Repair and Maintenance
- CEE Revenue
- Training and development
- EMBA
- Others

Name of Scholarship	2012-13		2011-12	
	No. of Students	(Rs. In '000)	No. of Students	Rs. In '000)
Jublee Insurance – NTHP	1	188	0	0
Late Ghulam Farooq – NTHP	1	398	0	0
Hassan – NTHP	1	83	0	0
Total - Donor Funded Scholarships	245	40,607	277	43,892
<b>IBA Funded Scholarships</b>				
Merit Based (New Students)	41	4,563	33	3,440
Merit Based (Existing Students)	45	5,090	34	3,549
Need Based	18	2,306	7	587
IBA - HEC Scholarship (Shortfall)	0	320	0	195
<b>Total - IBA Funded Scholarships</b>	<b>104</b>	<b>12,279</b>	<b>74</b>	<b>7,771</b>
<b>Grand Total</b>	<b>349</b>	<b>52,886</b>	<b>351</b>	<b>51,663</b>



## Capital Expenditure

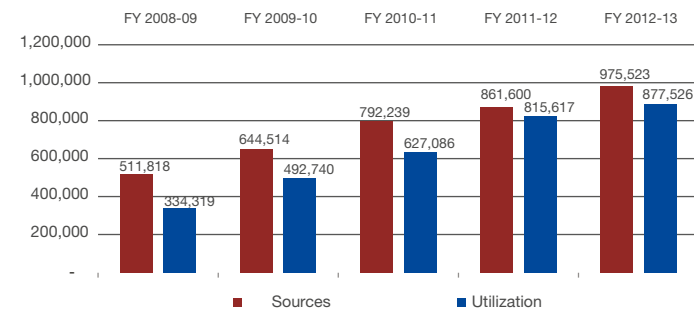
### For The Year 2012-13

(Rs in '000)		
Capital Expenditure	2012-2013	2011-2012
Building & Improvements	646,154	121,110
Office Equipments	145,188	15,068
Computer and Peripherals	34,457	10,874
Furniture and Fixture	39,975	3,966
Vehicles	4,879	1,478
Library Books	5,208	6,555
Sports Goods	75	114
Intangible Assets	5,041	15,756
Capital Work in Progress	71,768	602,687
Total Capital Expenditures	952,745	777,608
<b>Financed by:</b>		
Operating Surplus for the year excluding Depreciation and Amortization	3,981	951
<b>Donations &amp; Grants:</b>		
Aman Foundation	216,990	180,000
Higher Education Commission	95,000	55,000
Marine Group	75,000	-
Fauji Fertilizer Bin Qasim Ltd (FFBL)	70,000	-
International Industries Limited - Amir Sultan Chinoy	50,000	-
Education & Literacy Department, Govt. of Sindh	47,475	10,000
Bestway Cement	35,000	-
Aziz Tabba Foundation	20,000	118,000
United Bank Limited	20,000	11,000
Allied Bank Limited	15,000	11,000
Abdullah Foundation (Sapphire)	12,000	15,000
Interest Income on Developments Funds	8,807	27,203
Alumni Funds	8,778	1,000
Standard Shipping Pakistan (Pvt.) Ltd.	7,500	5,000
Pepsico Pakistan	4,720	-
Adamjee Foundation	-	3,000
Arif Habib Corporation Limited	-	21,000
National Bank of Pakistan	-	51,000
TPL Holdings (Pvt.) Ltd.	-	5,000
Philip Morris International (PMI)	-	5,000
Towfiq Chinoy	-	11,000
	686,270	529,203
Total Funds available	690,251	530,154
Net (Deficit) for the year *	(262,494)	(247,454)

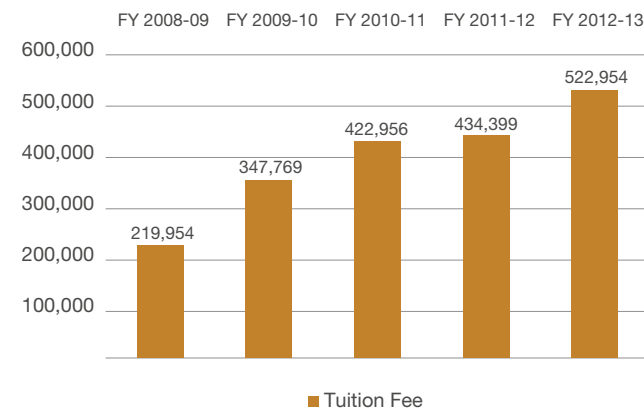
\* The shortfall is financed from IBA general reserves. Our investments are placed with different banks on term deposits. Due to donors' installment plans we provide bridge financing for ongoing projects in order to fill in the timing difference till the availability of funds. Accordingly, Rs. 262 million have been spent from IBA reserves as bridge financing as at the year end and will be recovered from donors against their commitments. (Refer: List of major donors for commitments and actual disbursements).

## Financial Trends 2008-13

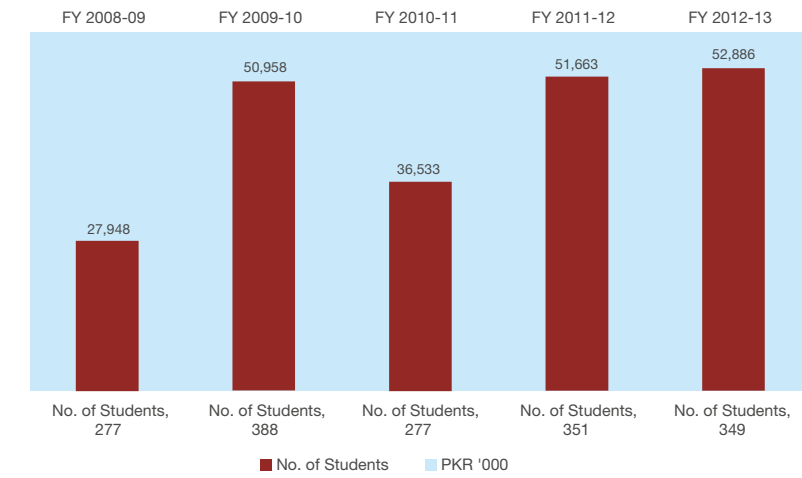
### Trend in Sources and Utilization (Rs. In '000)



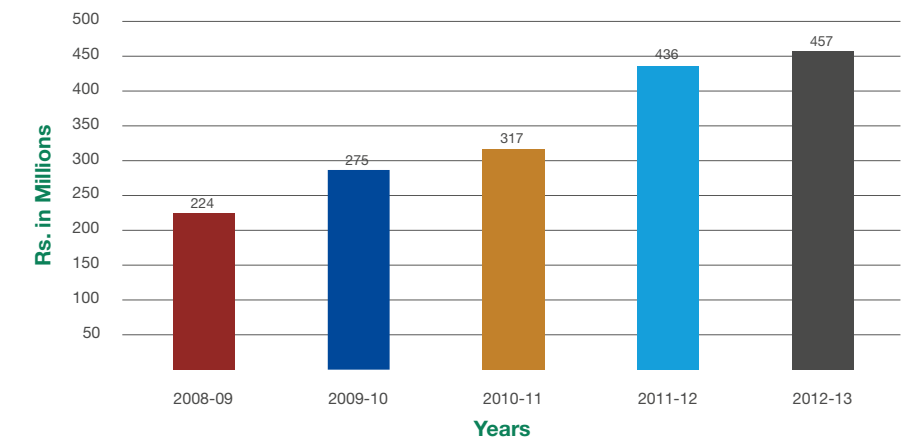
### Trend in Tuition Fees (Rs. In '000)



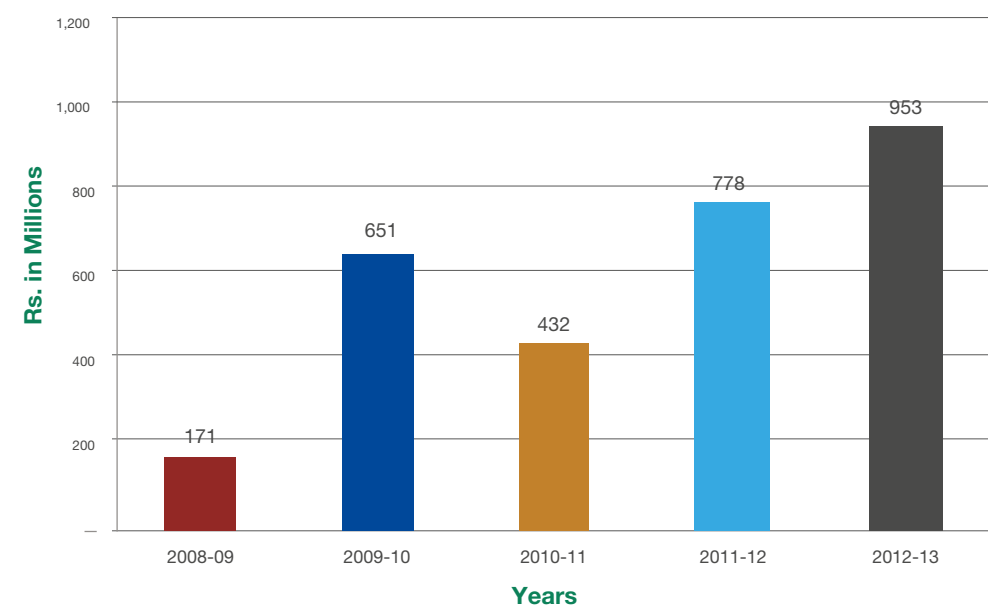
### Trend in Scholarships Awarded



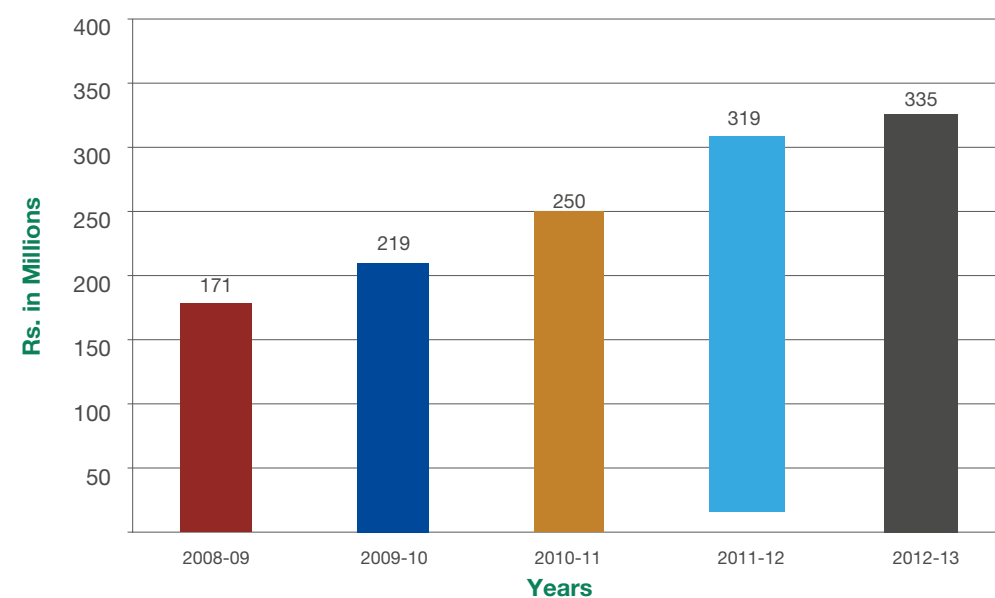
### Trend in Employment Cost



### Trend in Capital Expenditure



### Trend in Non-Employment Cost



## Major Donors and Contributors 2012-13

### 1. Development Fund

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)	Purpose
Aman Foundation (AF)	1,200.00	578.74	Aman Tower/ Aman CED
Higher Education Commission (HEC)	262.95	185.56	Various works including New Boys Hostel and visiting Faculty Hostel
Aziz Tabba Foundation	220.00	165.00	Academic building at Main Campus
Mahvash and Jahangir Siddiqui Foundation	140.00	-	Auditorium at the IBA City Campus
Mahvash and Jahangir Siddiqui Foundation will construct the new Auditorium on a turnkey basis and hand it over to IBA upon completion.			
Adamjee Foundation	100.00	87.60	Academic block at the Main Campus
Fauji Fertilizer Bin Qasim Limited	100.00	70.00	Admin Building at Main Campus
Arif Habib Corporation Limited	100.00	20.00	Building Fund
Bestway Foundation	100.00	35.00	Sir Anwar Perviz Boys Hostel, Main Campus
HBL Foundation	100.00	-	HBL Academic Centre (FCS Building)
Mega Conglomerate Private	100.00	-	M. Habib Ullah Khan Visiting Faculty Residence (VFR)
Marine Group of Companies	75.00	75.00	Haleem Siddiqui Boys Hostel
Abdullah Foundation (Sapphire)	75.00	39.00	Library Building at Main Campus
United Bank Limited	75.00	38.61	UBL Sports Arena
Education & Literacy Department, Government of Sindh	57.45	57.45	STHP Girls' Hostel
National Bank of Pakistan	50.00	50.00	NBP Technology Centre
The HUB Power Company Ltd. (HUBCO)	40.00	-	Auditorium Building Fund
TPL Holdings (Pvt.) Ltd.	25.00	5.00	Infrastructure Development
Standard Shipping Pakistan (Pvt.) Ltd.	15.00	12.50	New Prayer Hall at Main Campus
Philip Morris International (PMI)	5.01	5.01	Library Building at Main Campus
<b>Alumni Student Centre:</b>			
a) International Industries Limited	50.00	47.12	Amir Sultan Chinoy Amphitheatre - Student Centre at Main Campus
b) Allied Bank Limited	40.00	25.00	ABL Students' Lounge, Alumni Student Centre
c) Various Alumni	21.08	3.65	Alumni Fund for Student Centre*
d) Pepsico	18.88	4.72	Student Centre Dining facility at the Main Campus
e) Class of 1971 and 1972	3.25	3.25	One unit of the Student center
f) Unilever Pakistan	1.773	1.773	Alumni Fund for Student Centre*
g) Engro Foundation	1.50	0.28	Alumni Fund for Student Centre*

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)	Purpose
h) Donor Wall	0.546	0.546	Donations received from: Unilever Alumni, Mr. Shahid Javed Hashmi, Mr. Waqar Siddique, Mr. Hussain Lawai, Mr. Shuaib Ahmed, Mr. Zafar Masud & Mr. Riaz Chowdhari
i) State Bank of Pakistan	0.371	0.371	Alumni Fund for Student Centre*
<b>Total</b>	<b>2,977.80</b>	<b>1,511.16</b>	

## 2. (a) Endowment/Endowed Chairs Fund

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Mr. Towfiq Chinoy	80.00	45.60
Standard Chartered Bank	80.00	48.00
Gatron Industries Limited	75.00	26.00
Faysal Bank	75.00	49.00
Bank Alfalah Limited	66.00	44.00
National Bank of Pakistan	50.00	50.00
Bank Al-Habib Limited	80.72	80.72
Askari Bank Ltd	50.00	50.00
Habib Bank Limited	50.00	50.00
Allied Bank Limited	30.00	30.00
English Biscuit Manufacturers	30.00	10.00
Getz Pharma (Pvt) Limited	25.00	7.50
Pakarab Fertilizers Limited	25.00	10.00
Fatima Fertilizer Company Limited	25.00	10.00
International Textile Limited	20.00	20.00
Millat Group of Companies	10.00	5.00
Govt. of Sindh	5.00	5.00
Pakistan International Container Terminal Ltd.	5.00	2.00
Soneri Bank	3.00	3.00
National Investment Trust Limited (NiT)	2.50	.50
Deutsche Bank	1.25	1.25
UCH Power (Pvt.) Ltd.	0.50	0.50
Mr. Zohaib Ali Khan, IBA Alumni	0.01	0.01
Anonymous	0.01	0.01
<b>Total</b>	<b>788.99</b>	<b>550.09</b>

## 2. (b) Endowment Fund by IBA - Advisory Council

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Mr. Mohsin Ali Nathani, CEO, Standard Chartered Bank	0.50	0.50
Mr. Tariq Kirmani	0.50	0.30
Mr. Zahid Bashir, CEO, Mohd. Amin Mohd. Bashir Ltd.	0.50	0.20
Mr. Tahir Khaliq, Director, United Distributors (Pvt.) Ltd.	0.50	0.50
Dr. Miftah Ismail, Director, Ismail Industries Ltd.	0.50	0.50
Mr. Saifuddin N. Zoomkawala, Chairman, EFU General Insurance. Ltd.	0.50	0.40
Mr. Abrar Hasan, CEO, National Foods Ltd.	0.50	0.50
Mr. Parvez Ghias, CEO, Indus Motor Co. Ltd.	0.50	0.20
Mr. Ghouse Akbar, Director, Akbar Group of Companies	0.50	0.30
Mr. Anwar H. Rammal, Chairman, Asiatic Public Relations Network (Pvt) Ltd.	0.50	0.10
Mr. Muneer Kamal, President & CEO KASB Bank Limited	0.50	0.15
Mr. Muhammad Yousuf Adil, Chairman, M. Yousuf Adil Saleem & Co.	0.50	0.10
<b>Total</b>	<b>6.00</b>	<b>3.75</b>

## 3. Faculty Development Fund

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Higher Education Commission (HEC)	137.00	20.48
Indus Motors	15.00	15.00
National Foods Limited	12.50	12.50
English Biscuit Manufacturers	10.00	10.00
Barclays Bank PLC, Pakistan	5.00	3.00
Chevron Pakistan Limited	5.00	1.00
Naseem Allawala, ESQ.	5.00	2.00
Central Depository Company	2.00	2.00
Cadbury Pakistan Limited	0.50	0.50
<b>Total</b>	<b>192.00</b>	<b>66.48</b>

#### 4. (a) Endowment Fund for Scholarship

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Mowjee Foundation (Sultan Mowjee Endowed Scholarship)	25.00	6.65
Feroze Textile Mills Limited	5.25	5.25
Syed Mumtaz Saeed Scholarship	3.00	2.86
HBL- Endowment Scholarship	2.50	2.50
Dr. I. A. Mukhtar Endowment for Scholarship (IBA-Alumni)	2.50	1.45
House Building Finance Corporation (HBFC)	2.50	2.50
Atlas - IBA Endowment Scholarship	2.50	2.50
IBA-Karachi Class of 1986	2.03	2.03
PSO Endowment Scholarship	2.00	2.00
Sardar Yaseen Malik Scholarship	2.00	2.00
Muhammad Umar Khan Shaheed Scholarship	1.50	1.50
The Sapphire Endowment Scholarship	1.00	1.00
Anonymous	1.00	1.00
Aftab Associates Endowment	0.20	0.20
<b>Total</b>	<b>52.98</b>	<b>33.43</b>



#### 4. (b) Scholarship Fund

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Lucky Cement/Abdul Razzak Tabba	14.62	14.62
Sindh Endowment Scholarship	13.74	-
Punjab Education Endowment Fund (PEEF)	8.24	-
Amin Issa Tai Scholarship	8.00	2.00
HEC - USAID Funded-Merit and Need Based Scholarship	5.36	2.43
Anonymous	3.28	3.28
Pakistan Petroleum Limited (PPL)	3.00	0.88
Late Mr. Ghulam Faruque - Cherat Cement Co. Ltd	2.00	-
Hassan Scholarship	1.60	0.40
Fauzia Rashid Scholarship	1.00	0.47
Chevron Pakistan Limited	0.97	0.97
Mateen Family Scholarship	0.77	0.77
Philip Morris (Pakistan) Limited Scholarship	0.70	-
Infaq Foundation	0.67	0.67
Oxford & Cambridge Scholarship	0.66	0.66
Mubashira Hafeez Scholarship	0.63	0.63
Shell Pakistan Scholarship	0.59	0.59
SSGC Scholarship	0.55	0.55
Habib Metropolitan Bank	0.50	-
A.W.K. Scholarship	0.50	-
Burj Bank Limited Scholarship	0.50	-
Syed Sarfaraz Ali Ghorri Scholarship Fund	0.50	0.50
Indigo Textile (Pvt) Ltd	0.50	0.50
Akhtar Textile Industries (Pvt) Ltd	0.50	0.50
Jubilee General Insurance	0.50	0.50
Barclays Bank Scholarship	0.47	-
Bhaimia Foundation	0.46	-
Saad M. Ali, CEO, Helium (Pvt.) Ltd.	0.25	0.06
United Bank Limited	0.23	-
IBA Faculty Scholarship Fund	0.23	-
Amir Saleem Scholarship	0.13	0.13
Abdul Fatah Memon Scholarship	0.12	0.12
G.M. Qureshi Scholarship	0.12	0.12
Ms. Umaima Sohaib	0.12	0.12
Mr. Shuaib Ahmed	0.10	0.10
Shaban Ali G Kassim Scholarship (Karam Ceramics Limited)	0.10	0.10
<b>Total</b>	<b>72.21</b>	<b>31.67</b>

#### 4. (c) Talent Hunt Programs

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Ihsan Trust (a subsidiary of Meezan Bank Ltd.)	23.63	17.26
Govt. of Sindh	15.00	15.00
CDP - Govt of Sindh - Foundation Program	9.43	3.77
<b>Total</b>	<b>48.06</b>	<b>36.03</b>

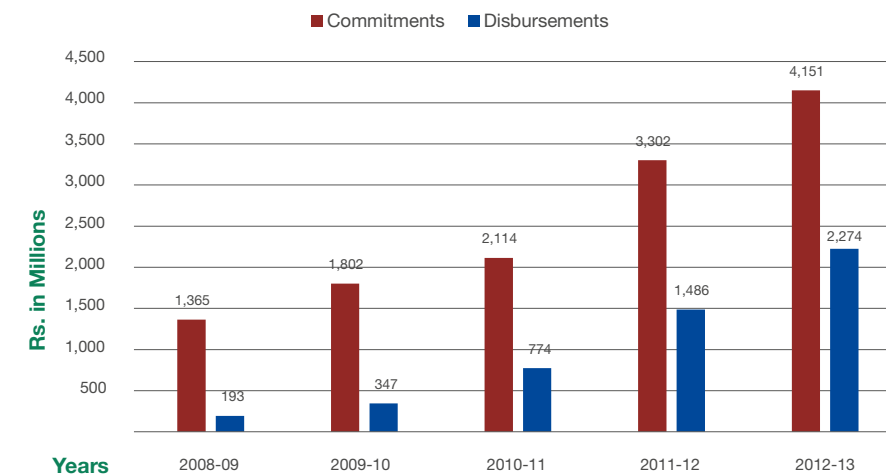
#### 4. (d) Faculty/Student Exchange and Visit Program

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Mr. Sadeq Sayeed	9.40	3.10
Engro Foods	1.30	1.30
Engro Foundation	1.01	1.01
Infaq Foundation	1.00	1.00
<b>Total</b>	<b>12.71</b>	<b>6.41</b>

#### 5. Alumni - Various Contributions

Name of Donors	Amount Committed (Rs. Millions)	Amount Disbursed (Rs. Millions)
Plant a Tree	0.223	0.223
Library	0.172	0.172
CED (University Campus)	0.010	0.010
Technology Upgrading	0.005	0.005
Faculty Development	-	-
CEE (City Campus)	-	-
Girls Hostel	-	-
Boys Hostel	-	-
Others	-	-
	<b>0.410</b>	<b>0.410</b>
<b>Grand Total</b>	<b>4,151.16</b>	<b>2,239.43</b>
<b>Total Alumni Fund</b>	<b>118.949</b>	<b>48.127</b>

#### Trend in Donor Contribution



Trend in Donor Contribution (Rs. In Millions)					
	2008-09	2009-10	2010-11	2011-12	2012-13
Commitments	1,365	1,802	2,114	3,302	4,151
Disbursements	193	347	774	1,486	2,224





## IBA Activities, Events and Visitors: 2012-13

### July 2012

- Thirty senior managers and academics spent two full days, July 18-19, at Arabian Sea Country Club reviewing and discussing the progress made in the implementation of the 2009 strategy.
- This year's INVENT - the National Business Plan competition - attracted 2500 students from 137 universities, a great leap forward compared to the previous year.
- A Diploma Distribution ceremony was held at the Main Campus on July 10 when thirty five participants from Atlas Group of companies were awarded the IBA diploma for completing their 12 months course.
- Forty one participants from SANOFI AVENTIS were awarded certificates for completing a two year course at IBA.
- Prof. Primal Merchant from S. P. Jain Institute of Business and Research, India held a public seminar on Managing Family Businesses.
- The Sindh Board of Investment selected IBA Karachi through open competitive process to be their partner in training 150 students for setting up Agriculture based enterprises in the rural areas.
- Two faculty members - Nauman Amin and Kamran Mumtaz - returned after completing one semester secondment at Babson College, Boston.
- Mr. Ulf Hinrich Loleit, Head Finance, Asia-Pacific Region, BASF with headquarters at Hong Kong visited IBA to explore the possibilities of direct recruitment of our MBAs to their regional offices.
- Mr. Joel Cowen, a leading U.S. Entrepreneur and Chair of Institute for Leadership and Entrepreneurship at Georgia Tech., Atlanta met with the faculty members of the Centre for Entrepreneurial Development (CED).

### August 2012

- Orientation programs for the incoming students of BBA; BS (Economics and Maths); BS (Computer Science); MBA; MS (Economics); MS (Computer Science) and PhD students were held, along with EMBA as well as thirty students from the BBA Entrepreneurship program.
- Mr. Sadiq Sayeed, Chairman Metage Capital London and an Adjunct Professor of IBA held a one day workshop on Financial Crisis Management on August 30.
- Mr. Mohammed Ali, Chairman, SECP visited IBA and discussed the possible avenues of cooperation with IBA.
- Mr. Mushtaq Chandani, CEO of the Institute of Bankers of Pakistan (IBP) visited IBA to discuss the possibilities of collaboration between IBP and IBA.
- A dinner was held to honor the alumni who have been recently appointed as the Chief Executives of the large companies in Pakistan.

### September 2012

- The elections of the office bearers of twenty seven extra-curricular and co-curricular societies and clubs were held on September 15.
- A six member powered delegation from the University of Malaya headed by the Vice Chancellor, Tan Sri Dr. Ghauth Jasmon and consisting of the Deans and other top officials of the University spent half day at IBA on September 12, 2012.
- A MoU was signed between KOC University, Istanbul, and IBA under which the two universities would participate in MBA projects, summer schools, and most importantly study tours by the students.
- Mr. Tabish Gauhar, Managing Director KESC and a distinguished alumnus, held a mentoring session for the Graduating class.

### October 2012

- A three member Visiting Committee consisting of Mr. Javed Hamid, the first Dean of LUMS, Mr. Shuaib Ahmed, an alumnus and ex-Global Risk Head of Citibank and Prof. Zahoor Hassan, former VC of LUMS (via Skype) participated in a review of the MBA program initiated by IBA three years ago in light of their recommendations.
- Muhammad Ali Mirza (BBA senior) was adjudged among the top three contestants at Global Entrepreneurship Summer School held at Ludwig Maximilian University of Munich.
- Mr. Zafar Siddiqui and Dr. Ishrat Husain visited Proctor and Gamble (P&G) head office on October 24, addressed a gathering of IBA alumni working at P&G.
- Plan 9 Launchpad was organized at IBA on October 30 by Punjab I.T. Board in collaboration with PASHA.

- A two-day workshop on 'Managing Family Businesses' was organized on October 19-20 in collaboration with S. P. Jain Institute of Management and Research.
- The first joint collaborative event with the Indian School of Business, Hyderabad was held on October 14-16.
- An e-Seminar on Spurring Entrepreneurship was held at IBA on October 19 in collaboration with the South Asia Initiative of Harvard University and Aman Foundation, with Prof. Tarun Khanna of Harvard Business School as the key note speaker.
- A book launching ceremony was held at IBA on October 5 of Mr. Hasan Javed, Pakistan's High Commissioner to Singapore, on 'Chinese Made Easy'.
- A group of students at the Post-Graduate Armed Forces Medical Institute, Rawalpindi, led by their head Maj. Gen. Waqar Ahmed, visited IBA on October 9.
- Michael Dodman, Consul General USA in Karachi was invited by Economics and Finance Clubs on October 23 to deliver a talk on US-Pakistan Economic Relations.
- Mr. Mujahid Hamid, an ex-alumnus and presently heading Zulfiqar Industries Ltd. (ZIL) visited to sign an agreement in which IBA faculty will be conducting research studies on behalf of ZIL.

### November 2012

- Mr. Fadi Ghandour, the Founder Chief Executive of ARAMAX, and a leading social entrepreneur of the region was the chief guest at the inaugural ceremony of Aman CED Building held on November 21.
- A four month course on Agro-Entrepreneurship for 75 young persons selected from all over Sindh was launched at CED on November 27.
- Qaanita Khalid won the Elevator Pitch Competition organized by OPEN and the US Consulate in Karachi by securing the first place.
- IBA Dramatics Society, Natak Brigade, participated at a Dramatic Competition held at LUMS in Lahore.
- The alumni chapter of the Kingdom of Saudi Arabia was launched at Riyadh on November 22.
- A meeting of the alumni working at Meezan bank was held on November 1 at which presentations were made on the strategy, achievements and future goals of IBA.
- An International Resource Centre was launched on November 8 in collaboration with the British Council.
- A meeting of the Board of Trustees of Friends of IBA Trust (FIBAT) was held on November 5.
- The first meeting of the Advisory Council of CED was held on November 6.
- The IBA Cohosted the Annual Conference of Population Association of Pakistan in collaboration with HANDS.
- Dr. Harmut Wellerdt - an academic from Germany- spent two weeks at IBA from November 14 to December 1 under the sponsorship of Senior Expert Service of Germany.
- Mr. Adam Thomson, The British High Commissioner to Pakistan addressed the students on November 16 on "Opportunities and Dilemmas for Pakistan after 2014".
- Mr. Justice (R) Bhagwan Das, Chairman, Federal Public Service Commission addressed the students at a seminar on Career Counseling in civil services of Pakistan.
- Participants of Army School of Logistics visited IBA on November 14 and were briefed about our academic activities.



#### December 2012

- The Annual Convocation 2012 was held on December 8, 2012.
- Mr. Leon Menezes, a long standing leading practitioner in Human Resource Management, joined IBA as Professor in Practice.
- The Literary Society staged the drama “Taming of the Shrew” and the Dramatics Society organized ‘Drama Fever’.
- Alumni Society held a Case Study Competition in which students for other Business Schools in Karachi participated.
- Human Resource Club arranged an interactive session with HR Managers of different companies from a diverse set of industries.
- Prof. Parimal Merchant of S.P.Jain Institute held the second workshop of Family Business.
- An innovative Computer Science Summit was held from 17 to 21 December at IBA Main Campus.
- The Sindh Government revamped the Sindh Talent program.
- IBA signed an MOU with IAE Aix Graduate School of Management Aix Marseille Université, France – the first Graduate School of Management in the French public University system.
- A joint seminar was held by LUMS in collaboration with Citi Foundation on making higher education more relevant for industry and community at IBA on December 6, 2012.

#### January 2013

- The Public Speaking Society organized the Fourth Model United Nations IBA Karachi (MUNIK) 2013 from January 18 to January 22.
- IBA Leadership Club held their Annual Leadership Conference from January 23 to 27.
- Three societies-Arts, Music and Public Speaking-joined hands and organized a three day event christened as ENIGMA.
- A Dedication Ceremony was held on January 21 for the ‘Faysal Bank Academic Centre’ (FBAC) at the City Campus.
- The 2011 Global Entrepreneurship Monitoring Report (GEM) of Pakistan was launched on January 9.
- A modest ceremony was held to honour the first ever EMBA Graduating class and particularly those who received the Gold medals.
- A three day Capacity Building Workshop was organized in Murree from January 25-27 for the Students of NTHP and Sindh Education Foundation Program in collaboration with the Punjab Educational Endowment Fund (PEEF).
- About twenty leading Social Scientists working in academia, think tanks and other organizations were invited on January 30 for an interactive session with the Faculty members of the IBA Social Science Department.

#### February 2013

- An Alumni Reunion was organized on February 10 at the initiative and under the guidance of the Alumni representative on the Board, Mr. Shahid Shafiq.
- A ‘Thank you’ Dinner for Donors was organized at the historical Frere Hall by the IBA Advisory Council on February 8.
- The dedication ceremony of ‘Towfiq Chinoy Administration Building’ was held at the City campus on February 9.
- Mr. Sadiq Sayeed, Chairman METAGE Capital, London and Adjunct Professor of Finance at IBA and Mr. Saleem Raza, former Governor, State Bank of Pakistan and Adjunct Professor of Economics at IBA presented a joint seminar on ‘Financial Crisis Aftermath’ on February 12.
- Dr. Tilo Klinner and the Honorable Christian Ramage, Consulate Generals of Germany and France respectively, presented a seminar to the students and faculty on February 16 on Economic challenges in the European Union and 50th Anniversary of the “Elysee Treaty”.
- The Pakistan Country Office of the International Growth Centre, London, and IBA organized a joint session on Policy Research Agenda at the CEE on February 18.
- Mr. Hartmut Wellerdt, from the University of Bremen, spent two weeks at IBA under Senior Expert Service of Germany.
- Dr. Zafar Iqbal Qureshi of LUMS held a case writing workshop for IBA faculty.
- Dr. Kamran Asdar Ali, President American - Pakistan Studies Institute and Professor at University of Texas at Austin visited IBA to discuss the possibility of forming an International Advisory Board for our Social Sciences program.
- INFER 2013 was organized jointly by Finance and Economics Club on February 13.

#### March 2013

- Prof. Gideon Maas of Coventry University, U.K. presented a two day Workshop on Technology Entrepreneurship from March 12-15.
- Mr. Parimal Merchant of SP Jain Institute, Mumbai organized “Managing Family Businesses” Workshop from March 15-16.
- Prof. Shailendra Mehta of Indian Institute of Management, Ahmedabad was the lead speaker at IBA-ISB joint training session on ‘Strategic Thinking and Execution for Top Management’ from March 19-21.
- A seminar on Geopolitics and Geo-strategy of Mineral Resources in Pakistan and Afghanistan was held in collaboration with the French Embassy on March 22.
- Centre for Executive Education (CEE) was approved by the world’s largest project management member association.
- The IBA Marketing Club collaborated with LUMS Marketing Executive Club and organized a Business Strategy competition (Battle of Brains) on March 28 to resolve two major problems faced by Indus Motor Company.
- Entrepreneurship Society conducted a three day event, Avant Grade, from 22 to 24 March at which six motivational speakers from different walks of life were invited to address the students.
- Seven members from Public Speaking Society visited Turkey to participate in the Model United Nations from March 4 to March 8.
- IBA Economics club organized a panel discussion on “Pakistan’s Future Economic Outlook and Model Economic Policy” on March 26.
- Go Green Society collaborated with Solarization Welfare Organization (SWO) – a leading NGO interested in promoting solar energy in celebrating Earth Hour 2013 at the Hyper Star, Dolmen Mall.
- An advertisement making competition, Ad war, revolving around a single brand --- Cornetto of Unilever Walls --- was held on March 30.
- Iqra Society organized a Muslim Film Festival and Annual Islamic Conference on Media and Islam on March 2-3.
- A Girls-only Mega Sports Event was organized by IBA Girls Sports Society on March 29 at the new Sports Complex at the IBA Main Campus.
- IBA Summer School was initiated and Maheen Ghauri was appointed as Director IBA Summer School.

#### April 2013

- Mr. Shahid Shafiq and Mr. Zahid Bashir arranged a visit of about a dozen eminent citizens representing large corporate houses to IBA on April 22.
- The Young Voters Dialogue was hosted by the Public Speaking Society on April 19, 2013 with Messrs. Asad Umar (PTI), Dr. Farooq Sattar (MQM), Taj Haider (PPP), Shahi Syed (ANP) and Naeem ur Rehman (JI) being panelists at the dialogue.
- Eight students participated in the World Business Dialogue held at Cologne University.
- Karachi Kolas – IBA’s Robotic team – participated in Robo Cup Iran open 2013 competition held at Tehran with the team qualifying to the Quarter Finals stage.
- IBA Girls Throw ball team won the NUST-PNEC Olympiad 2013 in Throw ball while the Girls’ Badminton Team secured the Runner-up position in the final.
- Two teams of IBA FCS stood first in Game Application Competition at the ProCom held at FAST-NU.
- One day HR Summit was organized by HR Club on April 14 at the G&T Auditorium.
- IBA Media and Communication Society’s annual mega event IMARC took place from April 5 to 8 at the Main Campus.
- IBA Boys Tennis Team was runner-up the AKU Tennis Championship.
- IBA Team won the AKU Basketball Championship by defeating IoBM team in the finals.
- Rozee.pk – a leading technology company specializing in HR – held their Top Employers award ceremony at IBA on April 4.
- Prof. Parimal Merchant and Prof. Boman Moradian of SP Jain Institute, Mumbai and Dubai respectively held the 6th workshop on Managing Family Businesses from April 26-27.
- The third batch of 35 Executives of Atlas Group of Companies started their Diploma in Business Administration Training. 65 Executives from this Group have so far received Diploma from IBA.
- Forty five Executives of Sanofi-Aventis Pakistan attended a three day customized course on April 19-21.
- IBA Corporate Leaders Advisory Board (ICLAB) met on April 27 and reviewed the current status of the implementation of IBA Strategic Plan.

### May 2013

- The entire IBA faculty met on May 31 for half a day to debate on the pros and cons of accreditation with the Association to Advance Collegiate Schools of Business (AACSB).
- Dr. Rehan Malik joined the Management Department as Assistant Professor and will also head the Policy and Advisory Unit.
- Dr. Shakeel Sadiq Jajja has successfully defended his dissertation and has been awarded PhD Degree in Management Sciences by LUMS.
- Four faculty members from various departments - Syeda Beena Batool and Ghazal Asif from Social Sciences Department, Amir Iqbal Awan from Economics and Finance Department and Obaid Gill from Marketing Department were admitted to PhD Degree Programs at the leading universities in the US, Australia and Spain.
- Prof. Wasim Azhar of Haas Business School and Adjunct Professor at IBA visited for almost two weeks to conduct teaching workshops for the new faculty members.
- HR Club and Career Development Centre organized two separate HR Forums for the graduating batches of BBA and MBA classes.
- Infosys Society and Web Society organized CONNEXIONS 2013.
- IBA Girls' Sports Society organized one day Girls' Sports meet, Clash of the Titans.
- The Annual Alumni Reunion Dinner was organized by the Alumni Club on May 26 which was attended by 130 alumni from the batches of 2003, 1993, 1983, 1973 and 1963.
- The second academic block at the Main Campus was formally inaugurated by Mr. Yunus Tabba and Mr. Mohammad Ali Tabba on May 22nd.
- One of our NTHP scholars, Nadeem Hussain, was selected to attend the US Institute for Student Leaders on Comparative Public Policy from June 22 to August 4.
- The officers of Pakistan Army Logistics School visited IBA on May 22 and were briefed about various programs and projects the Institute is undertaking.

### June 2013

- The first graduation ceremony of the Entrepreneurship Development Program (EDP) for Agriculture was held on June 22.
- IBA offered for the first time in its history a new and innovative program for the summer semester.
- CED collaborated with "Teach for Pakistan", a subsidiary of Aman Foundation to organize a special four week Summer School for the Children of IBA Employees attending class VI to VIII in their regular school.
- Ms. Arjumand Younus, Overseas Faculty Member and Visiting Research Fellow at the Faculty of Computer Science was awarded the Google Anita Borg Memorial Scholarship.
- IBA's Karachi Koalas team reached the Quarter Finals of the World Robocup Tournament at Eindhoven, Netherlands and was ranked 5th in the World – quite a feat as it started competing internationally only a few years ago.
- An MoU was signed with the Institute of Bankers (IBP) that will allow IBA students the opportunity to acquire the Junior Associateship of IBP (JAIBP) by just qualifying at a comprehensive examination administered by the IBP.
- Three faculty members – Amer Iqbal Awan, Sharjeel Hasnie, Usman Nazir attended a two week faculty development program in June conducted by the International Management Training Academy (IMTA).
- Another three faculty members – Imran Saqib, Dr. Azam Ali and Ms. Nida Aslam attended a three week International Faculty Program in June at IESE Business School, Barcelona – one of the top Global Business Schools.
- Dr. Huma Amir and Dr. Ather Elahi attended the International Teachers' Program organized by HEC, Paris – another top ranking Global Business School.
- Prof. Vijay Mahajan of the University of Texas, Austin - a world renowned Marketing Expert - delivered the Distinguished Lecture on "The Invisible Global Market" at the Main Campus Auditorium on June 2.
- Dr. Shahid Ansari who now heads the Global Outreach Program of Babson College visited IBA and had a highly productive interactive session with the faculty members engaged in Entrepreneurship Program.
- IBA co-sponsored a conference on 30 years of economic cooperation between Korea and Pakistan on June 6 in conjunction with the South Korean Embassy and Consulate General.





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*Leadership and Ideas for Tomorrow*

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