



Annual Report 2010-11

IBA



Institute of
Business Administration
Karachi

Leadership and Ideas for Tomorrow

Message from Dean and Director

This Annual Report presents the achievements and lapses of IBA in meeting its strategic goals for the second year of implementation of the Plan.

It was the first time in the history of IBA that the admission criteria to the MBA program were substantially changed to align them with best international practices. Historically, undergraduates from any discipline could appear at the entry test without acquiring any work experience. Since the 2010/11 academic year, all applicants for the MBA program were required to have two years' work experience before they could apply for admission. Consequently, there was a sharp contraction in the pool of applicants and the number of students admitted. Keeping with the IBA tradition, we held firmly to the new eligibility criteria and also did not compromise on the quality of intake. The financial loss caused by the decline in enrollment was borne with fortitude. The students who were finally accepted to this program were relatively more mature, sober and serious. This power of assimilating knowledge and applying to real world problems was much pronounced compared to the previous cohorts who came straight after completing their undergraduate degree.

IBA also completed its audit and review for revamping its BBA program. It is planned to offer this new program from the academic year 2011/12. The main objective of the revamped BBA is to make it a terminal degree. Preparing these students for the job market will be a major challenge. Product differentiation between BBA and MBA will have to be sharpened so that the market is able to discern the difference.

Ishrat Husain

Dean and Director



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Stakeholders at IBA

Members of the Board of Governors

Mr. Justice Munib Akhtar	Chairman
Prof. Dr. Pirzada Qasim Raza Siddiqui	Member
Prof. Dr. Nazir A. Mughal	Member
Dr. Ishrat Husain	Member
Mr. Muhammad Siddique Memon	Member
Prof. Dr. Nilofer Sheikh	Member
Mr. Mohammad Saeed Shafiq	Member
Mr. Khalid Tawab	Member
Mr. Waqar Hassan Siddique	Member
Dr. Manzoor Ahmad	Member
Mr. S. Ali Raza	Member
Mr. Sohail Wajahat H. Siddiqui	Member
Mr. Zahid Bashir	Member
Dr. Naved Ahmad	Member
Dr. Talat A. Wizarat	Member
Mr. Iftikhar A. Allawala	Member

Members of the Academic Board

Dr. Ishrat Husain	Chairman
Dr. Matin A. Khan	Member
Dr. Zeenat Ismail	Member
Dr. Muhammad Nishat	Member
Dr. Mahnaz Fatima	Member
Dr. Nasir Touheed	Member
Dr. Wasim A. Khan	Member
Dr. Qazi Masood Ahmed	Member
Dr. Talat A. Wizarat	Member
Dr. Shakeel Ahmed Khoja	Member
Dr. Muhammad Shahid Qureshi	Member
Dr. Ahmed Ali Shah	Member
Dr. Heman Das Lohano	Member
Dr. Huma Naz Baqai	Member
Dr. Zaheeruddin Asif	Member
Dr. Zubair Ahmed Shaikh	Member
Mr. Etrat H. Rizvi	Member

Members of the Selection Board

Dr. Ishrat Husain	Chairman
Dr. Manzoor Ahmed	Member
Mr. Fayyaz Ali Khan	Member
Mr. Asad Umar	Member
Mr. Tariq Kirmani	Member
Mr. Jalees Ahmed Siddiqui	Member

Members of the Audit & Finance Committee

Mr. Zahid Bashir	Chairman
Dr. Ishrat Husain	Member
Mr. Sohail Wajahat H. Siddiqui	Member
Mr. Iftikhar A. Allawala	Member

Members of the Executive Committee

Dr. Ishrat Husain	Chairman
Dr. Muhammad Nishat	Member
Dr. Sayeed Ghani	Member
Capt. (R.) Ahmed Zaheer, PN	Member
Mr. Mobin Khalili	Member
Mr. Ali Taha	Member
Engr. Rehanul Ambia Riaz	Member
Dr. Arshad B. Siddiqui	Member
Mr. Zafar A. Siddiqui	Member
Ms. Ayesha A. Menai	Member

The above lists are as of June 30, 2011.

Alliances and Partnerships



The Association of Commonwealth Universities



Management Association of Pakistan



Pakistan Microfinance Network
Licensed under Section 42 of Companies Ordinance 1984



SAQS ACCREDITED



Highlights 2010-11

- 2010-11 witnessed the award of the prestigious South Asian Quality Assurance System (SAQS) Accreditation to IBA. SAQS Accreditation is the highest regional standard of achievement for management schools in South Asia. IBA is now one of only two business schools in Pakistan to have achieved this distinction.
- The academic year 2010-11 was the continuation of a massive infrastructure overhaul at IBA. Several new buildings were completed at both campuses and work on several others began. This development of physical infrastructure includes the complete renovation of the Academic Blocks at both Main and City Campuses, the Auditorium at the Main Campus, Boys and Girls Hostels and the Administration Block at City Campus.
- Community Outreach Programs at IBA in 2010-11 have been extremely successful. Both the National Talent Hunt and Sindh Talent Hunt Programs have provided the opportunity to talented young students to receive quality higher education. The number of students from both programs who were admitted to IBA in 2010-11 increased from 3 in 2009-10 to 21.
- ICT development has also seen considerable gains in 2010-11 with the increased use of the ERP system resulting in the automation of most of the academic activities at IBA. The use of multimedia and video conferencing for teaching as well as conducting meetings was also well established at both campuses.
- Upgrading of Faculty has seen the induction of several faculty members resulting in the increase of full time PhD faculty at IBA from 21 to 25. New adjunct faculty members also included esteemed practitioners from the corporate world such as Mr. Zafar A. Khan and Mr. Javed Jabbar.
- The series of interactive discussions aired by CNBC Pakistan, titled Badalta Pakistan were held at IBA with the students getting an opportunity to interact on live television with noted personalities. These included political figures like Mr. Imran Khan, Mr. Mustafa Kamal, Mr. Khursheed Kasuri and other notable personalities such as Mr. Asad Umar, CEO Engro Corp., Mr. Javed Leghari, HEC Chairperson and Ms. Asma Jahangir, among others.
- The year 2010-11 was also the year when IBA initiated the Responsible Citizen Internship Program where all undergraduate students have to complete a mandatory social internship with a social service providing organization. This initiative is aimed at encouraging students to give back to the society as a part of their social responsibility to the society they are living in.

Distinguished Visitors 2010-11

1. Nancy Birdsall, President Centre for Global Development, Washington DC visited IBA on April 4, 2011. A seminar on 'Pakistan-US Economic Relations' was organized on this occasion in which 25 participants from various institutions and think tanks in Karachi participated.
2. Dr. Ethesham Ahmed of London School of Economics and former Adviser to the Executive Director of the IMF delivered a lecture on Tax Reforms in Pakistan. The event, organized by the Economics Club, was attended by a large number of economists of Karachi.
3. Mr. A.N. Raman, President South Asian Federation of Accountants (SAFA) delivered a seminar at IBA on the topic "Cost Management Framework for Cost Competitive Strategies" on April 8, 2011.
4. The Consul Generals of GCC countries visited IBA on April 28, 2011. A brief ceremony was held at which IBA students enrolled in Arabic classes, made speeches in Arabic and carried out conversations with the visitors in Arabic language.
5. The Governor of Sindh and the Patron of IBA, Dr. Ishrat ul Ebad Khan visited the Main Campus on May 5. He was taken around on a tour of the newly refurbished Adamjee Academic Center, the Auditorium and the Boys Hostel.



6. Mr. Imran Khan, Mr. Khurshheed Kasuri, Mr. Mustafa Kamal, Mr. Asad Umar, Ms. Asma Jahangir, Dr. Javed Leghari and many other prestigious personalities were guest speakers in the CNBC Series Badalta Pakistan, recorded at IBA with its students as part of the audience.
7. Chief Executive Officers of Microfinance Institutions (MFIs) from all over Pakistan attended a Brainstorming Session at IBA on May 4, 2011 to discuss the plan for high level training of middle level managers in the MFIs.
8. Dr. Asad Zaman, Professor of Economics at International Islamic University, Islamabad, delivered a lecture on “Learning from Failures: Lessons from Development Economies” on May 14, 2011.
9. H.E. Mr. Daniel Jounneau, Ambassador of France to Pakistan visited IBA on May 18 and addressed MBA students on 'Pakistan - France Relationship'.



Faculty of Business Administration

Highlights

With the award of the prestigious South Asian Quality Assurance System (SAQS) Accreditation, the Faculty of Business Administration at IBA achieved unprecedented heights in 2010-11. SAQS Accreditation is the highest regional standard of achievement for management schools in South Asia. It is a quality label which assures that the institution has benchmarked itself with leading global schools in the world in respect of continuous quality improvement.

The introduction of the case study method in all MBA classes was also initiated in 2010-11 and renowned case study method trainers such as Dr. Wasim Azhar and Ron Schramm visited IBA to train faculty members in the content and pedagogy of case study methods.

Under the auspices of the faculty development program in collaboration with the Temasek Foundation and the National University of Singapore, two faculty members Tahira Mariam Jaffery and Tania Danish attended the National University of Singapore (NUS) in Fall 2010.

The students of the Faculty of Business Administration also participated in several exchange programs including the USEFP's Global Undergraduate Exchange Program, The Tsinghua University and the NUS Summer Program.



Faculty

Full-Time Faculty at the Faculty of Business Administration

Departments	Total Faculty			Phd Degree Holders			Masters Degree Holders			Research Publications		
	Full Time Faculty	Visiting Faculty	Total Faculty	Full Time Faculty	Visiting Faculty	Total Faculty	Full Time Faculty	Visiting Faculty	Total Faculty	Journal Articles	Books & Monographs	Conference Papers
Accounting & Law	4	14	18	0	0	0	4	14	18	1	-	-
Economics & Finance	14	33	47	6	5	11	8	28	36	11	3	9
Management	10	19	29	4	1	5	6	18	24	4	1	3
Social Sciences	9	7	16	5	2	7	4	5	9	8	2	7
Marketing	12	18	30	3	1	4	9	17	26	1	-	5
Total	49	91	140	18	9	27	31	82	113	25	6	24



Faculty Members welcomed in 2010-11

Name	Designation	Date of Joining	Department	Qualification
Ejaz Ahmed Mian	Assistant Professor	July 9, 2010	Marketing	MBA, University of Toronto, Canada; LLB, University of Karachi; M.A. (Philosophy), University of Karachi; BE, NED
Dr. Kamran Siddiqui	Assistant Professor	July 15, 2010	Marketing	PhD (Marketing), University of Manchester, UK; MA (Marketing), University of Bradford, UK; MBA (MIS), IBA; PGD, IBA; B.Sc., University of Karachi
Nauman J. Amin	Assistant Professor	September 1, 2010	Eco. & Finance	M.Sc. (Finance), University of Birmingham, UK; MBA, IBA; BE (Mechanical), NED University
Dr. M. Shahid Qureshi	Associate Director-CED, Assistant Professor	October 1, 2010	Management	PhD (Business Administration), Technical University Berlin, Germany; MBA, LUMS; M.Sc. (Engineering), AITB, Thailand; B.Sc. (Engineering), UET, Lahore
Dr. Sana Haroon	Assistant Professor	February 1, 2011	Social Sciences	PhD (South Asian History), School of Oriental and African Studies, University of London, UK; BA, Yale University, UK
Dr. Nausheen H. Anwar	Assistant Professor	February 3, 2011	Social Sciences	PhD (Urban & Regional Planning), Columbia University, USA; MIA, Columbia University; BA, City University, NY, USA
Nyla Aleem Ansari	Assistant Professor	February 14, 2011	Management	M.Sc. (HR), Birkbeck College, University of London, UK; MS (Management), SZABIST; MPA, University of Karachi; B.Com

Faculty Publications

Journal Articles

Authors	Title	Published in
Amanullah Saiyed	A New Paradigm in the Offing: Using the Concept of Just-in-Time Production	IBA Business Review, Vol 6 (1), January-June 2011, pp. 143-151
Dr. Ather Elahi, H. Degryse, and M.F. Penas	Cross-Border Exposures and Financial Contagion	International Review of Finance Ltd., Vol. 10 (Financial), pp. 209-240
Dr. Heman Das Lohano, Adnan Nazir, and Ali M. Khushk	Technical, Allocative and Economic Efficiencies in Sugarcane Production in Pakistan: A Nonparametric Approach	IBA Business Review Vol. 6(1)
Dr. Huma Naz Siddiqi Baqai	State-Society Relations and the Security Dynamics of South Asia	Pakistan Perspectives, Research Journal of Pakistan Study Centre, University of Karachi, Vol. 16, No. 1, January - June 2011
Dr. Huma Naz Siddiqi Baqai	Extremism and Fundamentalism: Linkages to Terrorism Pakistan's Perspective	International Journal of Humanities and Social Science, Vol. 1 No. 6, June 2011
Dr. Huma Naz Siddiqi Baqai	Secularism: An Option for Pakistan	International Journal of Business and Social Science, Vol. 2 No. 3 [Special Issue - January 2011]
Dr. Ishrat Husain	Pakistan's Growth Experience 1947-2007	IBA Business Review Vol. 5 (2), July - December 2010
Dr. Ishrat Husain	Providing a Voice to G20 Excluded Nations	East Asia Forum Quarterly, Australian National University, Oct 27, 2010
Dr. M. Nishat	Financial Development and Capital Structure Pattern in Pakistan	Business Review, Vol. 5(1), 2010, pp. 39-49
Dr. M. Nishat	Permanent Income Hypothesis, Myopia and Liquidity Constraints: A Case Study of Pakistan	Pakistan Journal of Social Sciences, Vol. 31(2), 2011, pp. 345-363
Dr. M. Nishat	Risk, Return and Trading Volume Relationship in an Emerging Stock Market: A Case Study of Karachi Stock Exchange	Saving and Development, 2011
Dr. Mahnaz Fatima	Relationship Between Micro and Macro Level Economic Performance: A Case for Strategic Management in Pakistan	International Journal of Sustainable Strategic Management, Vol. 2, No. 4, pp. 335-364
Dr. Mahnaz Fatima	Trade in Economic and Trade Relations Between Russia and the European Union	Journal of European Studies, Vols. 26 & 27, Nos. 2 & 1, pp. 25-42
Dr. Nausheen H. Anwar	Institutional Actors, Learning, and Agency: Some Lessons on Infrastructure Provision for SME Industrial Districts in Sialkot, Pakistan	Journal of Infrastructure Development, 2010, 2(2), December
Dr. Naved Ahmad and Shahid Ali	Corruption and Financial Sector Performance: A Cross-Country Analysis	Economics Bulletin, Volume 30, No. 1, pp. 303-308, 2010
Dr. Qazi Masood	Exchange Rate Volatility and Pakistan's Bilateral Imports from Major Sources: An Application of ARDL Approach	International Journal of Economics and Finance, Vol. 3, No. 2, 2011

Authors	Title	Published in
Dr. Qazi Masood	Exchange rate volatility and Pakistan's Import Demand: An Application of Autoregressive Distributed Lag Model	International Research Journal of Finance and Economics, Issue 48, 2010, 7-23
Dr. Sana Haroon	Reformism and Orthodox Practice in Early Nineteenth-Century Muslim North India: Sayyid Ahmed Shaheed Reconsidered	Journal of the Royal Asiatic Society, April 2011 - Vol. 21, Issue 2
Dr. Shahid Qureshi and Sarfraz Mian	Antecedents and Outcomes of Entrepreneurial Firm's Marketing Capabilities	Journal of Strategic Innovation and Sustainability, 2010
Dr. Shahid Qureshi , Sarfraz Mian and Arif Iqbal Rana	Behavioural Characteristics of Entrepreneurs in the Gujrat, Gujranwala and Sialkot Industrial Clusters of Pakistan: A Comparison of First, Second and Third Generation Family Firms	International Journal of Business and Social Science, November 2010
Dr. Talat Wizarat	Transformation of State Borders: Implications for Pakistan	Regional Studies, Summer 2011, Vol. 28, No. 3. Published by Institute of Regional Studies
Dr. Zeenat Ismail Noor	Buying Behavior: Gender and Socioeconomic Class Differences on Interpersonal Influence Susceptibility	International Journal of Business and Social Sciences (IJBSS), USA, March 2011
Dr. Zeenat Ismail Noor and Rabail Qayyum	The Effects of Immediate Forewarning of Test Difficulty on Test Performance in Applied Educational Context	International Journal of Business and Social Sciences (IJBSSNET), USA, Vol. 2 No. 1, January 2011
Faryal Salman and Dr. Kamran Siddiqui	An Exploratory Study for Measuring Consumers' Awareness and Perceptions Towards Halal Food in Pakistan	Interdisciplinary Journal of Contemporary Research in Business, Vol. 3
Nauman J. Amin	Multiple Differences: Selecting Appropriate Value Driver for Multiple Based Valuation in FTSEALL Index	Journal of Independent Studies and Research (JISR-MSSE) Vol. 9, No. 1, January 2011

Authors affiliated with IBA have been highlighted.



Book Chapters, Books and Monographs Published

Authors	Title	Published in
Dr. Ather Elahi	Essays on Financial Fragility	Open Access Publications from Tilburg University, Tilburg University, 2011
Dr. Ather Elahi , H. Degryse and M.F. Penas	The Impact of Cross-Border Exposure on Financial Contagion	Book Chapter in Financial Regulation at the Crossroads - Implications for Supervision, Institutional Design and Trade, Edited by Nils Herger and Panos Delimatsis, Published by Kluwer Law International, March 2011
Dr. Huma Naz Baqai	Non Traditional Sources of Conflict in South Asia	Book Published by VDM Verlag Dr. Müller, May 12, 2011
Dr. Shahid Qureshi and Jan Kratzer	New Trends for Technology Driven Start-ups: Experiences from Berlin Metropolitan Area	Book Chapter in Advances in Sustainable Manufacturing, Published by Springer, March 2011
Dr. Zeenat Ismail Noor	Parenting Stress in Mothers of Children with Special Needs	Book Chapter in Studies in Applied Psychology - Asian Perspective, Edited by Akbar Husain, Published by Research India Press-New Delhi (India), First Edition-2011
H. Degryse, Dr. Ather Elahi , and M.F. Penas	Domino Effects from Cross-Border Exposures	Book Chapter in Financial Contagion: The Viral Threat to the Wealth of Nations, Edited by Robert W. Kolb, Published by John Wiley & Sons, Inc., March 2011

Authors affiliated with IBA have been highlighted.

Conference Papers

Authors	Title	Presented at
Bushra Akbar and Dr. Khadija Bari	Examining Task Oriented and Relations Oriented Team Diversity - An Analytic Review of the Banking Industry	Advanced Management Science (ICAMS), 2010 IEEE International Conference on, China
Dr. Huma Naz Siddiqi Baqai	Unity in Diversity: Federal Design for Giving Voice to the Voiceless	National Conference on Challenges of Diversity and Democratic Opportunities for Pakistani Federalism, January 20, 2011, Organized by Centre for Civic Education Pakistan, Karachi
Dr. Huma Naz Siddiqi Baqai	Empowerment of Women in Pakistan	National Conference on Women on March 27-28, 2010, Organized by Sindh Graduates Association (Women's Branch) in Karachi
Dr. Ishrat Husain	Macroeconomic Reforms in Developing Countries and Global Financial Crisis	50th Anniversary Conference of the Centre for Development Economics, October 13, 2010, Williams College, Williamstown, USA
Dr. Ishrat Husain	Drivers of Globalization	International Conference on Globalizing Management Education: Issues and Challenges for Industry and Academia, February 5-6, 2011, New Delhi, India
Dr. M. Nishat	Wealth Effect of Merger and Acquisition in an Emerging Market: A Case of Pakistan's Banking Sector	Business and Social Sciences Research Conference, January 3 - 4, 2011, Dubai, UAE

Authors	Title	Presented at
Dr. M. Nishat and M. Asif	Impairment Losses after Financial Crisis: Impact on Financial Earnings Fundamentals in Pakistan	2010 Annual Academic Accounting Association Conference, Nov 28 - Dec 1, 2010, Bangkok, Thailand
Dr. M. Nishat and Waliullah	Testing Pecking Order Versus Trade-off Models of Capital Structure - Evidence from Pakistani Listed Companies	4th International Conference on Business & Management (ICBM), Bangkok, 24-27 January 2011
Dr. Nasir Afghan	Abdul Sattar Edhi: Making of a Transformational Leader	AJMC Case Conference, May 2011, LUMS Lahore, Pakistan
Dr. Nasir Afghan	Avari Group: Organizational Values and Crisis Leadership	AJMC Case Conference, May 2011, LUMS Lahore, Pakistan
Dr. Nausheen H. Anwar	Citizenship, Surveillance, and Sovereignty: Managing Burmese & Bangladeshi Migrants in Transnational Pakistani Spaces	Presented for a panel at the Association for Asian Studies (AAS) Annual Conference, March 31 - April 3, 2011, USA. Panel titled Rethinking Citizenship in Asia: Comparative Perspectives on Recent Trends.
Dr. Shahid Qureshi, Sarfraz Mian and Jan Kratzer	Development of Entrepreneurial and Marketing Capabilities in New Technology Based Firms: A Quasi Longitudinal Study	ICSB Conference in Sweden, June 2011
Dr. Talat Wizarat	The Middle East in a Changing World: A Contemporary Appraisal	Presented at a conference conducted by the Department of International Relations, University of Karachi, April 2011
Dr. Zeenat Ismail Noor	The Relationship Between Emotional Competencies and the Perceived Person-Environment Fit Among Managers -A Gender Analysis	The Asian Conference on Psychology & the Behavioral Science (ACP-2011), Osaka (Japan), March 20-22, 2011
Dr. Zeenat Ismail Noor	Buying Behavior: Gender and Socioeconomic Class Differences on Interpersonal Influence Susceptibility	4th International Conference on Business & Management Education (ICBME), Bangkok (Thailand), January 24-27, 2011
Dr. Zeenat Ismail Noor	Gender Differences in Perceived Person - Environment Fit Among Pakistani Managers	3rd International Conference on Social Sciences ICSS-2010, Izmir (Turkey), October 7-10, 2010
Farah Naz and Dr. Kamran Siddiqui	Impact of Status Seeking behavior on the Selection of Mobile Phones	SZABIST National Research Conference, June 15, 2011, Karachi
Faryal Salman and Dr. Kamran Siddiqui	Failure of Corporate Governance at Mehran Bank Limited	3rd South Asian Conference, December 28-29, 2011, Lahore
Hira Channa, Nida Aslam Khan, Mariam Rafique, S. Tariq bin Shahid, Ather Sheikhani	Case Study on Osman Malik- New Malik Automobiles [Presented in absentia]	International Conference on Management of MSMEs, September 17-18, 2010, Institute of Management Technology, Nagpur, India
Nida Aslam Khan	Is the Traditional Development of Brand Loyalty Dying: A Study of Food and Beverages Category in Pakistan	Presented at Academy of World Business Marketing and Management Development (AWBMAMD) conference July 12-15, 2010 in Oulu, Finland

Authors	Title	Presented at
Nida Aslam Khan	Are Consumers Dominating the Balance of Power in the Marketplace: An Exploratory Study of Pakistani Market	Istanbul, Turkey; Eurasia Economics and Business Society 2011 (EBES 2011) Conference, June 1-3 2011
Sana Tauseef and Dr. M. Nishat	Wealth Effect of Mergers & Acquisitions in Emerging Market: A Case of Pakistan's Banking Sector	Business and Social Science Research Conference, January 3-4, 2011, Dubai, UAE
Sana Tauseef and Dr. M. Nishat	The Ex-Dividend Day Stock Price Behavior: Evidence from Pakistan	Conference on Banking And Finance Perspectives (ICBFP'2011), April 13-15, 2011, Cyprus
Sara Ashfaq, Sana Tauseef and Dr. Heman Das Lohano	Financial Leverage and the Profitability: An Analysis of the Textile Firms of Pakistan	4th International Colloquium on Business & Management, Bangkok, January 24-27, 2011

Authors affiliated with IBA have been highlighted.



Student Enrollment

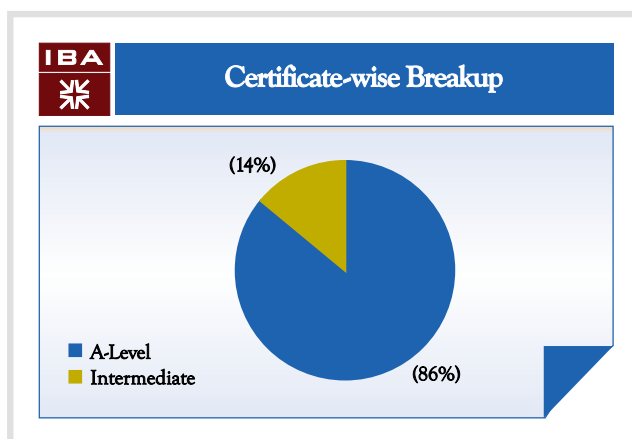
The Faculty of Business Administration prides itself on its excellent student intake and the year 2010-11 was no different. After an arduous process of assessment tests and interviews, the following programs inducted students into various programs given below.

BBA Program

Total No. of Applicants	2376
Applicants Successful	366

BBA 2010-11 Admissions Report for Enrolled Candidates

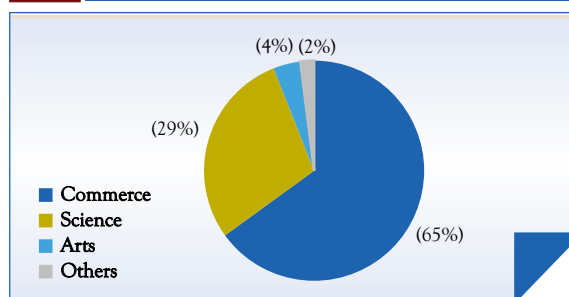
Certificate-wise Breakup		
A-Level	313	(86%)
Intermediate	53	(14%)
Total	366	(100%)



Discipline-wise Breakup (A-Level)

Commerce	203	(65%)
Science	92	(29%)
Arts	11	(4%)
Others	7	(2%)
Total	313	(100%)

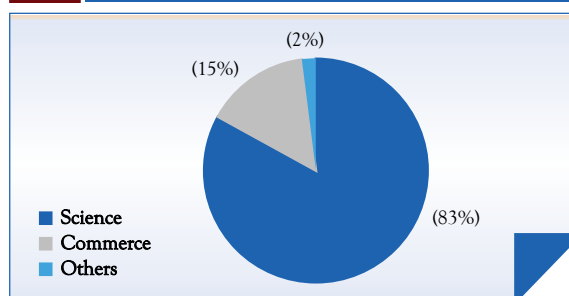
Discipline-wise Breakup (A-Level)



Discipline-wise Breakup (Intermediate)

Science	44	(83%)
Commerce	8	(15%)
Others	1	(2%)
Total	53	(100%)

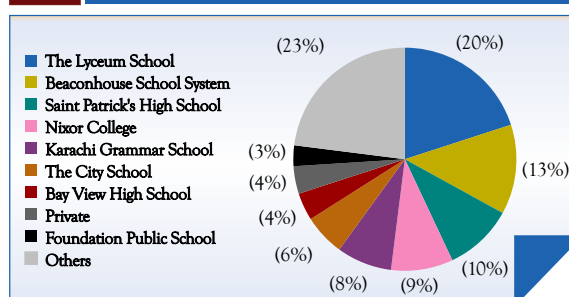
Discipline-wise Breakup (Intermediate)



Institute-wise Breakup (A-Level)

The Lyceum School	64	(20%)
Beaconhouse School System	41	(13%)
Saint Patrick's High School	30	(10%)
Nixor College	29	(9%)
Karachi Grammar School	27	(8%)
The City School	20	(6%)
Bay View High School	11	(4%)
Private	11	(4%)
Foundation Public School	10	(3%)
Others	72	(23%)
Total	313	(100%)

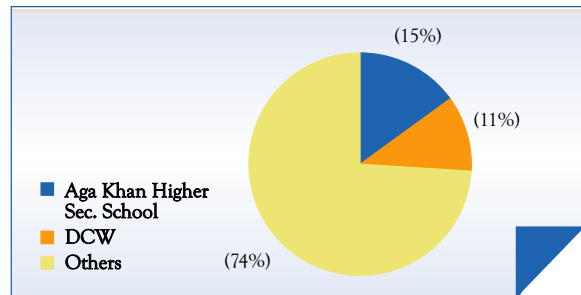
Institute-wise Breakup (A-Level)



Institute-wise Breakup (Intermediate)

Aga Khan Higher Sec. School	8	(15%)
D.H.A. College For Women	6	(11%)
Others	39	(74%)
Total	53	(100%)

Institute-wise Breakup (Intermediate)



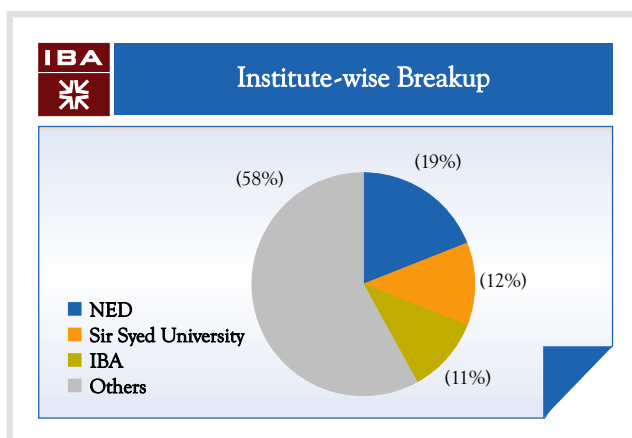
MBA Program

The year 2010-11 was the first year in which minimum two-year work experience was made mandatory for all students applying to the IBA MBA program. This requirement was made mandatory after an extensive review of the MBA program, while keeping in mind the international admission requirements to top MBA schools worldwide. This, of course, resulted in making the eligibility pool very selective with an expected reduction in the MBA applicants from 1143 in 2009-10 to 373 in 2010-11.

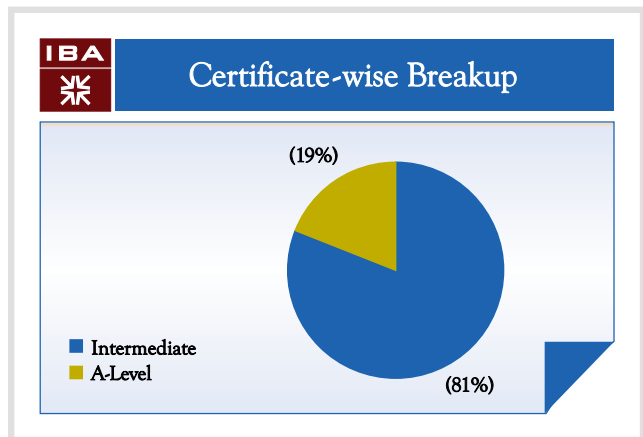
Total No. of Applicants for MBA	373
Applicants Successful for MBA Morning (full time)	64
Applicants Successful for MBA Evening	62
Total MBA students inducted	126

Full Time MBA 2010 -11 Admissions Report For Enrolled Candidates

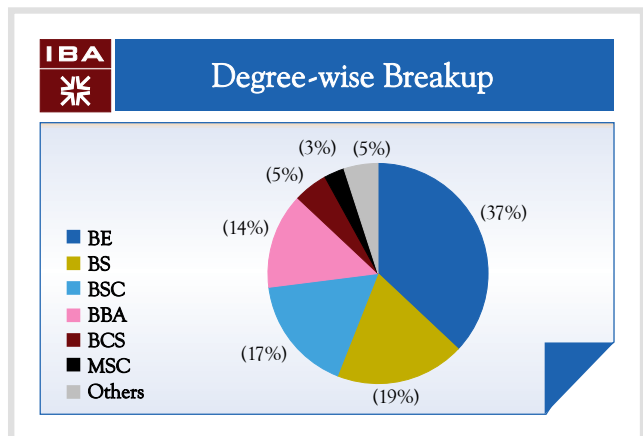
Institute-wise Breakup		
NED	12	(19%)
Sir Syed University	8	(12%)
IBA	7	(11%)
Others	37	(58%)
Total	64	(100%)



Certificate-wise Breakup		
Intermediate	52	(81%)
A-level	12	(19%)
Total	64	(100%)



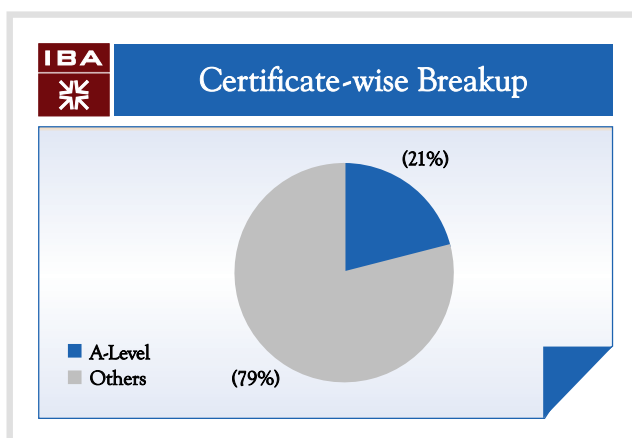
Degree-wise Breakup		
BE	24	(37%)
BS	12	(19%)
BSC	11	(17%)
BBA	9	(14%)
BCS	3	(5%)
MSC	2	(3%)
Others	3	(5%)
Total	64	(100%)



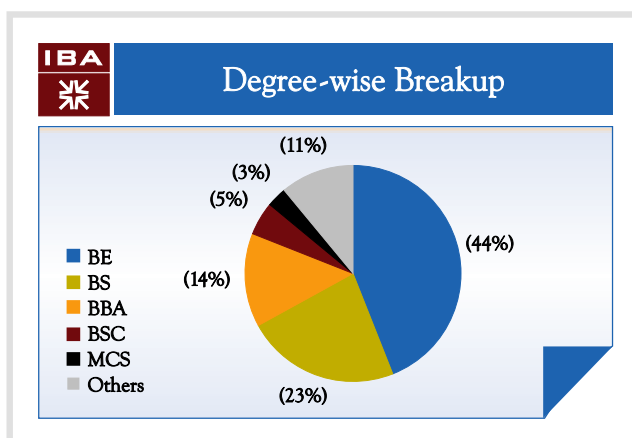
Evening MBA

Evening MBA 2010-11 Admissions Report For Enrolled Candidates

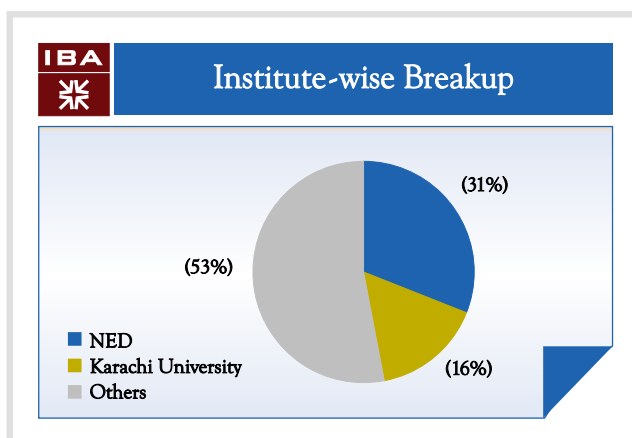
Certificate-wise Breakup	
A-level	13 (21%)
Others	49 (79%)
Total	62(100%)



Degree-wise Breakup	
BE	27 (44%)
BS	14 (23%)
BBA	9 (14%)
BSC	3 (5%)
MCS	2 (3%)
Others	7 (11%)
Total	62(100%)



Institute-wise Breakup	
NED	19 (31%)
Karachi University	10 (16%)
Others	33 (53%)
Total	62(100%)



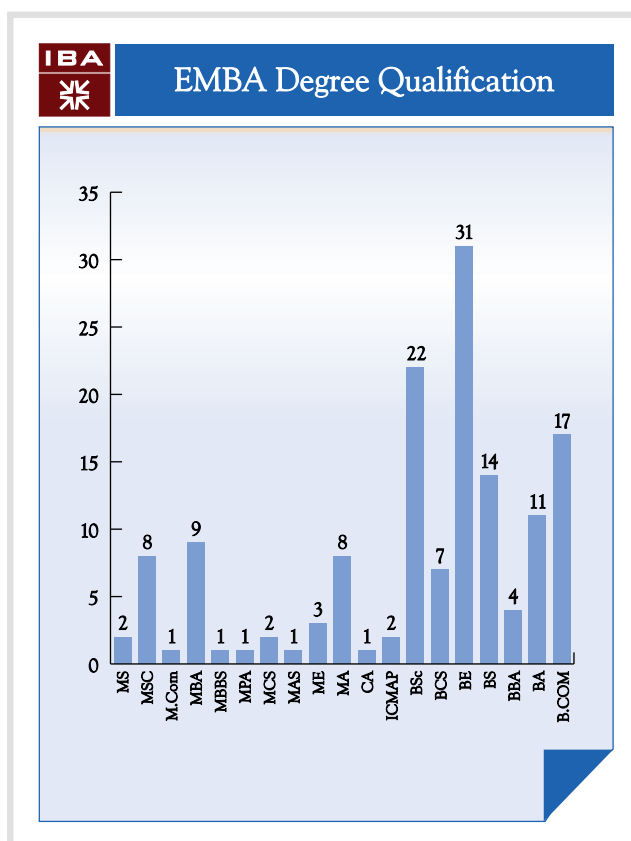
EMBA Program

Summary of EMBA Programs for 2010-11

	Total Number of Applicants	Applicants Successful
EMBA-Banking & Financial Services	84	36
EMBA-Corporate Managers	185	87
EMBA-Public Sector Executive	77	22
Total for 2010-11	346	145

EMBA Degree Qualification

Degree	Number of Student
MS	2
MSC	8
M.Com	1
MBA	9
MBBS	1
MPA	1
MCS	2
MAS	1
ME	3
MA	8
CA	1
ICMAP	2
BSc	22
BCS	7
BE	31
BS	14
BBA	4
BA	11
B.COM	17
Total	145



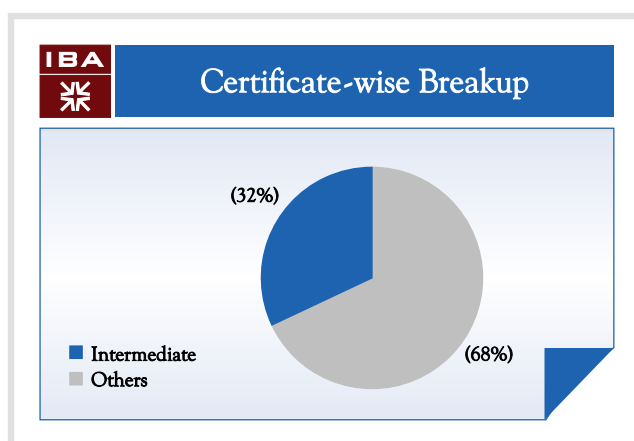
MS (Economics) Program

Intake for Fall 2010

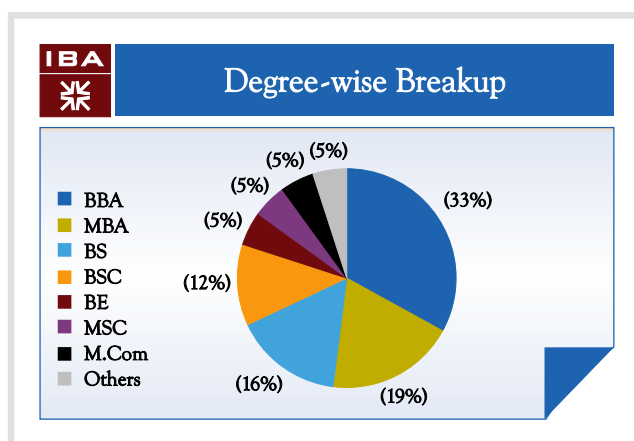
Total No. of Applicants	60
Applicants Successful	37

MS (Economics) 2010-11 Admissions Report For Enrolled Candidates

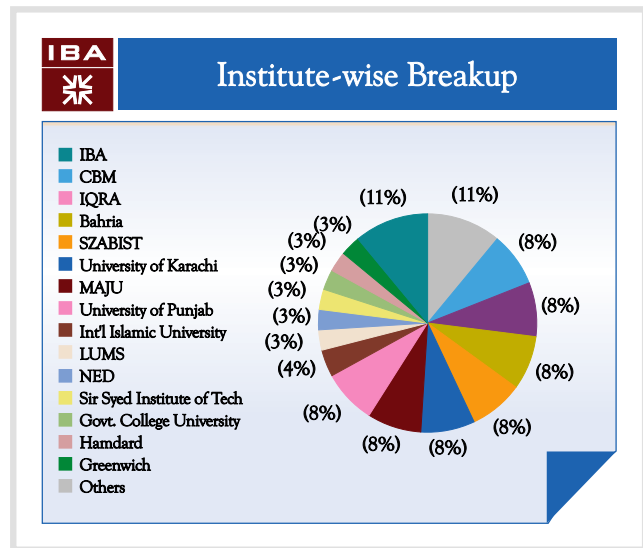
Certificate-wise Breakup	
Intermediate	25 (68%)
Others	12 (32%)
Total	37(100%)



Degree-wise Breakup	
BBA	12 (33%)
MBA	7 (19%)
BS	6 (16%)
BSC	4 (12%)
BE	2 (5%)
MSC	2 (5%)
M.Com	2 (5%)
Others	2 (5%)
Total	37(100%)



Institute-wise Breakup		
IBA	4	(11%)
CBM	3	(8%)
IQRA University	3	(8%)
Bahria University	3	(8%)
SZABIST	3	(8%)
University of Karachi	3	(8%)
Mohammad Ali Jinnah University	3	(8%)
University of Punjab	3	(8%)
Int'l Islamic University, Islamabad	2	(4%)
LUMS	1	(3%)
NED Engg. & Tech. Karachi	1	(3%)
Sir Syed Institute of Tech	1	(3%)
Govt. College University, Lahore	1	(3%)
Hamdard University	1	(3%)
Greenwich University	1	(3%)
Others	4	(11%)
Total	37	(100%)





Faculty of Computer Science

Highlights

The year 2010-11 was a year of many achievements and developments for the Faculty of Computer Science at IBA.

- The year began with International collaborations with University of Technology Sydney (UTS) and Dalhousie University and visits to MIT.
 - FCS faculty member, Dr. Sajjad Haider carried out a semester long research at UTS, Sydney after being awarded the Endeavour Postdoctoral Research Fellowship by UTS. Dr. Haider spent a semester at the Center for Quantum Computation & Intelligent Systems (QCIS) at UTS and worked primarily with the UTS RoboCup Soccer team - winner of 2004 and runner-up of 2008 RoboCup Soccer competitions in the Standard Platform League.
 - Faculty at Dalhousie University, Canada and the Faculty members of FCS jointly conducted research in the area of Wireless Sensor Networks.
 - During July 2010 another faculty member and PhD scholar at FCS, Waseem Arain attended a course on “Introduction to Network Coding” at MIT.
- September 2010 witnessed yet another milestone for the Faculty of Computer Science, with the formation of the new Department of Mathematical Sciences under the umbrella of the FCS which now comprises of the following departments:
 - Department of Computer Science and MIS
 - Department of Mathematical Sciences

CEO Forum

During June, the second annual CEO Forum was held at IBA Main Campus. The industry and academia came together to discuss the future of the Faculty of Computer Science (FCS) at IBA. The agenda for the Forum was primarily the future of FCS at IBA and its students. It also included a rigorous discussion on the current MS (CS) program at FCS IBA and its future directions. This year, participants were from well known industry operators such as IBM, UNISYS, Systems Ltd., Google Pakistan, Game View Studios, Engro, P@SHA, Pak Oman, Intel Pakistan, Access Group, CIO Pakistan, TRG, CDC, Tele Care and VectraCom (Pvt.) Ltd, among others.

Connexions 2011

The first of a series of annual student events of the FCS called Connexions 2011 was held in June and was attended by a large number of students from various universities of Karachi and was collocated with the annual CEO Forum. During the event, more than a dozen projects were put on display which were evaluated for awards by a panel of judges composed of distinguished individuals from both the industry and the academia. The event was organized by the Infosys and Web societies of IBA.

RoboCup

Karachi Koalas, a joint research collaboration team formed between IBA and University of Technology Sydney (UTS) qualified and participated in the IranOpen RoboCup competition, a first for Pakistan. The team also qualified to subsequently take part in the World RoboCup competition held in Istanbul in July 2011. RoboCup Soccer is one of the most challenging yet exciting global competitions within the arena of the Computer Science/Engineering with the stated goal that by 2050 a team of robots will defeat the human world champion FIFA team in soccer.

Faculty

Full Time Faculty at the Faculty of Computer Science

Departments	Total Faculty			Phd Degree Holders			Masters Degree Holders			Research Publications	
	Full Time Faculty	Visiting Faculty	Total Faculty	Full Time Faculty	Visiting Faculty	Total Faculty	Full Time Faculty	Visiting Faculty	Total Faculty	Journal Articles	Conference Papers
Computer Science	16	20	36	7	1	8	9	19	28	10	19
Mathematical Sciences	6	7	13	4	4	8	2	3	5	4	1
Total	22	27	49	11	5	16	11	22	33	14	20

Faculty Members Welcomed In 2010-11

Name	Designation	Date of Joining	Department	Qualification
Dr. Abdul Majid	Assistant Professor	March 1, 2011	Mathematical Sciences	PhD (Mathematics), LUMS; M.Sc. & B.Sc. (Mathematics), University of Karachi

Research Publications

Journal Articles

Authors	Title	Published in
A. Majid and S. Sial.	Approximate solutions of Poisson Boltzmann systems using Sobolev gradients	Journal of Computational Physics 230(2011) 5732-5738
Asma Larik and Dr. Sajjad Haider	Clustering-based Anomalous Transaction Reporting	Procedia Computer Science, 3, 2011, pp. 606 - 610
B. Reys, W. Vanroose and Dr. H. bin Zubair	On the Indefinite Helmholtz Equation: Exterior Complex Scaled Absorbing Boundary Layers, Iterative Analysis and Preconditioning	Journal of Computational Physics (JCP), Volume 229, Issue 22, November 1, 2010, pp. 8384-8405
D. Schuff, O. Turetken and Dr. Zaheeruddin Asif	Designing Systems that Support the Blogosphere for Deliberative Discourse	AIS Transactions on Human-Computer Interaction, (2) 3, pp. 95-111
Dr. Quratulain Rajput and Dr. Sajjad Haider	BNOSA: A Bayesian Network and Ontology-based Semantic Annotation Framework	Journal of Web Semantics, 9, 2011, pp. 99-112. (Published by Elsevier)
Dr. Quratulain Rajput and Dr. Sajjad Haider	A Comparison of Ontology-based and Reference-set-based Semantic Annotation Frameworks	Procedia Computer Science, 3, 2011, pp. 1535 - 1540
Dr. Quratulain Rajput and Dr. Sajjad Haider	A Comparison of Two Ontology based Semantic Annotation Frameworks	IFIP Advances in Information and Communication Technologies, 339, 2010, pp. 187 - 194. (Published by Springer)
Dr. Sayeed Ghani	Analysis of Pareto Distribution on Delay Performance in Networks	Communications of SIWN, Volume 11, August 2010
Dr. Shakeel Khoja and Qurban A. Memon	Semantic Web for Program Administration	International Journal of Emerging Technologies in Learning (ijET), Vol. 5, No.4, December 2010
Dr. Shahid Qureshi and Naeem Sadiq	Climatic Variability and Linear Trend Models for Major Cities of Pakistan	Journal of Geography and Geology, Canadian Center of Science and Education, Vol. 2, No. 1, 2010
Saleha Raza and Dr. Sajjad Haider	Suspicious Activity Reporting using Dynamic Bayesian Networks	Procedia Computer Science, 3, 2011, pp. 987 - 991 (Published by Elsevier)
Yaseen Ahmed Meenai and Salma Mirza	Consumers Prefer Drug Side Effect Information to be Rich in Detail and Easily Accessible	Canadian Journal on Biomedical Engineering and Technology, Vol. 2, No. 1, February 2011, Canada, (pp. 9-13)
Yunjia Lia, Mike Wald, Gary Wills, Dr. Shakeel Khoja, David Millard, Jiri Kajaba, Priyanka Singh and Lester Gilbert	Synote: Development of a Web-based Tool for Synchronized Annotations	Journal of New Review of Hypermedia, Vol 17, Issue 3, 2011, Published by Routledge, Taylor and Francis
Zaffar A. Shaikh and Dr. Shakeel Khoja	Role of ICT in Shaping the Future of Pakistani Higher Education System	The Turkish Online Journal of Educational Technology (TOJET), Vol. 10, Issue 1, January 2011

Authors affiliated with IBA have been highlighted.

Conference Papers

Authors	Title	Presented at
Arain W. M. and Dr. Sayeed Ghani	Impact of Load-balancing in M-TORA	International Conference on Computer, Electrical and Systems Science and Engineering (ICCESSE 2010), Paris, France, 28-30 July 2010
Arjumand Younus, M. Atif Qureshi, Ahmad Nauman Ghazi, Samina Mumtaz, Muhammad Saeed, Dr. Nasir Touheed and Dr. M. Shahid Qureshi	Ins and Outs of News: Twitter as a Real-Time News Analysis Service	ACM IUI 2011: 3rd Workshop on Visual Interfaces to the Social and Semantic Web 2011 (VISSW 2011), Stanford University, Palo Alto, California, USA, February 2011
Asma Larik and Dr. Sajjad Haider	Efforts to Blend Ontology with Bayesian Networks: An Overview	3rd International Conference on Advanced Computer Theory and Engineering, Chengdu, China, 2010
Dr. Shakeel Khoja and Zaffar A. Shaikh	Higher Education in Pakistan: An ICT Integration Viewpoint	International Conference on Information and Computer Applications (ICICA 2011), Dubai, UAE, March 18-20, 2011
Dr. Shakeel Khoja and Qurban A. Memon	Usability Design Guidelines and Evaluation Techniques for Handheld Interactive Devices Focusing Developing Countries	International Conference on Trends in Information Technology and Applications 2010, Ajman, UAE, December 11-13, 2010
Dr. Shakeel Khoja, Lubna L. Dhirani, B. S. Chowdhary, Quratulain Kalhoro	Quality Control and Risk Mitigation: A Comparison of Project management Methodologies in Practice	2010 International Conference on Education and Management Technology (ICEMT), Cairo, Egypt, pp.19-23, November 2-4, 2010
Faisal Iradat and Dr. Sayeed Ghani	Average End-to-End Packet Delay Performance of IEEE 802.11 with Gamma Distributed Mean Service Time Intervals	18th International Conference on Software, Telecommunications and Computer Networks (Softcomm'10), Split - Adriatic Islands, Croatia, September 23-25, 2010.
Faisal Iradat and Dr. Sayeed Ghani	Determining Normalized Measure of Dispersion for Evaluating the Performance of IEEE 802.11	10th International IEEE Conference on Next Generation Teletraffic and Wired/Wireless Advanced Networking (NEW2AN'10), LNCS 6294, St. Petersburg, Russia, August 23-25, 2010
M. Atif Qureshi, Arjumand Younus, Muhammad Saeed and Dr. Nasir Touheed	Identifying and Ranking Topic Clusters in the Blogosphere	Coling 2010: 2nd Workshop on The People's Web Meets NLP: Collaboratively Constructed Semantic Resources, Beijing, China, August 28, 2010
M. Atif Qureshi, Arjumand Younus, Muhammad Saeed, Dr. Nasir Touheed and Dr. M. Shahid Qureshi	Web Crawling from the Perspective of Future Search	International Conference on Management Science and Information Engineering (ICMSIE 2010), Zhengzhou, China, December 17-19, 2010
Muhammad Saeed, S. M. Waqar-ul-Haq, Muhammad Saleem and Dr. Nasir Touheed	Self Learning Routing Algorithm with Load Balancing	International Conference on Modeling and Simulation (ICMS 2011), Dubai, UAE, January 25-27, 2011
Raza H. Abedi, Nauman Aslam and Dr. Sayeed Ghani	Fault Tolerance Analysis of Heterogeneous Wireless Sensor Network	24th Canadian Conference on Electrical and Computer Engineering (CCECE/CCGEI 2011), Niagara Falls, Ontario, Canada, May 8-11, 2011



Authors	Title	Published in
Raza H. Abedi, Dr. Sayeed Ghani and Dr. Sajjad Haider	Selection of Cluster Heads in Wireless Sensor Networks using Bayesian Networks	International Conference on Computer, Electrical, and Systems Science, and Engineering (ICCESSE), Amsterdam, Netherlands, September 28-30, 2010
Saleha Raza and Dr. Sajjad Haider	Modeling First-Order Bayesian Networks (FOBN) - A Comparative Study of BLOG, BLP and MEBN	3rd International Conference on Advanced Computer Theory and Engineering, Chengdu, China, 2010
Dr. Sayeed Ghani and Faisal Iradat	Loss Probability in Networks with Pareto Distributed Traffic	Proceedings of the 2nd International Conference on Intelligent Systems, Modelling and Simulation (ISMS 2011), Kuala Lumpur, January 24, Phnom Penh January 27-28, 2011
Syed Irfan Nabi, A.A. Mirza and K. Alghathbar	A Comparison between IT Workers and End-Users Outlook on the Soundness of Information Security Measures in Saudi Arabian Organizations	AIS SIGSEC Workshop on Information Security & Privacy, St Louis, Missouri, USA (WISP 2010), December 2010
Syed Irfan Nabi, A.A. Mirza and K. Alghathbar.	Information Assurance in Saudi Organizations - An Empirical Study	Security Technology, Disaster Recovery and Business Continuity International Conferences, SecTech and DRBC 2010, Held as Part of the Future Generation Information Technology Conference, FGIT 2010, Jeju Island, Korea, December 13-15, 2010. Proceedings, Communications in Computer and Information Science (CCIS) (Vol. 122). Germany: Springer Berlin Heidelberg
Syed Irfan Nabi, S.W.Nabi, S. A. A. Tipu, B. Haqqi, Z. Abid, and K. Alghathbar.	Data Confidentiality and Integrity Issues and Role of Information Security Management Standard, Policies and Practices - An Empirical Study of Telecommunication Industry in Pakistan	Security Technology, Disaster Recovery and Business Continuity International Conferences, SecTech and DRBC 2010, Held as Part of the Future Generation Information Technology Conference, FGIT 2010, Jeju Island, Korea, December 13-15, 2010. Proceedings, Communications in Computer and Information Science (CCIS) (Vol. 122). Germany: Springer Berlin Heidelberg
Waseem M. Arain and Dr. Sayeed Ghani	Impact of Offered Load on Performance of Routing Protocols in Mobile Ad Hoc Networks	UKSim 4th European Modeling Symposium on Mathematical Modeling and Computer Simulation (EMS 2010), Pisa, Italy, November 17-19, 2010
Yaseen Ahmed Meenai and Mohammad Haider Abbas	Beauty Measuring System Based on the Divine Ratio	User Science Conference (i-USER-2010-IEEE), Shah Alam, Malaysia, (pg. 207-210), December 13-15, 2010

Authors affiliated with IBA have been highlighted.

Student Enrollment

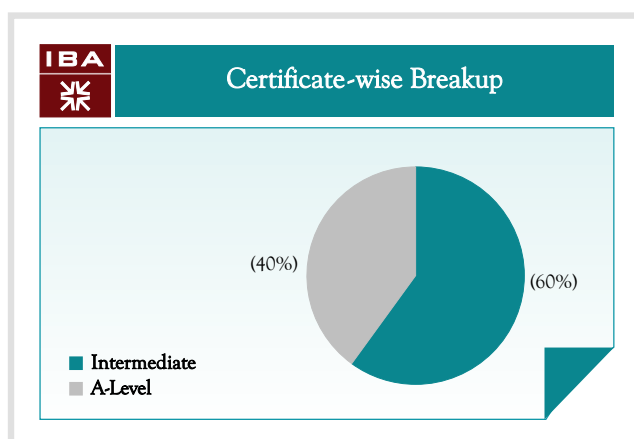
The year 2010-11 saw a dramatic increase in the enrollment in the BS(CS) program. For the first time, a total of 3 batches were inducted during the year, two in Fall 2010 semester and one in the Spring 2011 semester.

BS (CS) Program

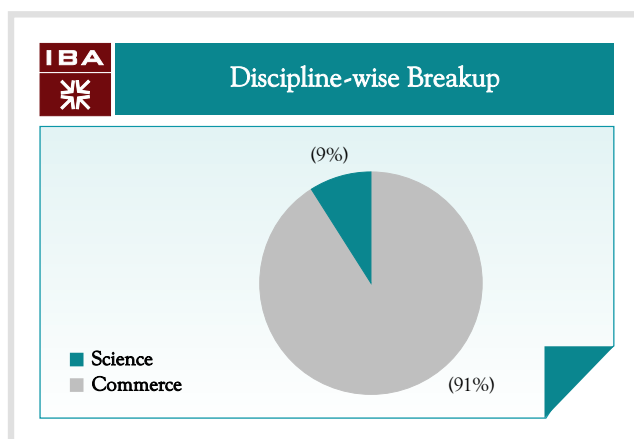
Intake for Fall and Spring 2010 -11

Total No. of Applicants	213
Applicants Successful	114

Certificate-wise Breakup		
Intermediate	68	(60%)
A-Level	46	(40%)
Total	114	(100%)

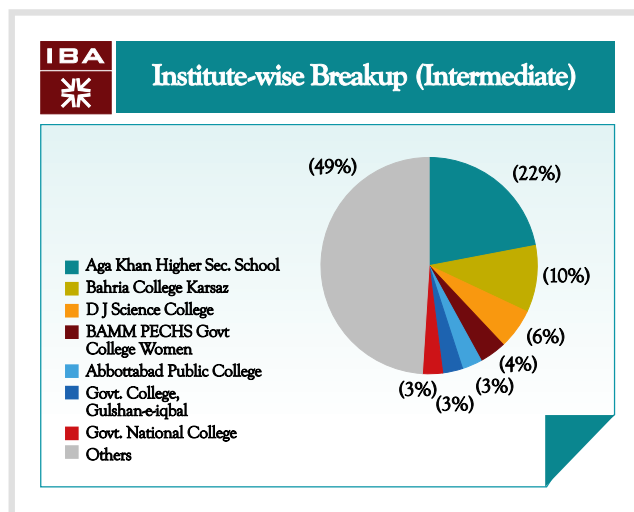


Discipline-wise Breakup		
Science	104	(91%)
Commerce	10	(9%)
Total	114	(100%)



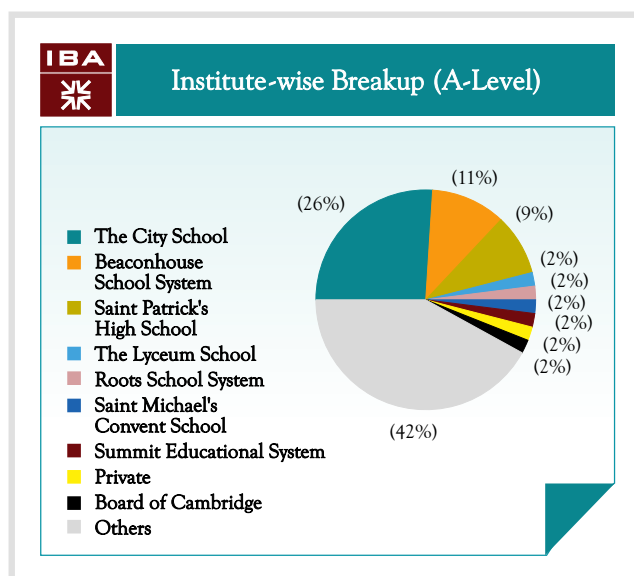
Institute-wise Breakup (Intermediate)

Aga Khan Higher Sec. School	15	(22%)
Bahria College Karsaz	7	(10%)
D J Science College	4	(6%)
BAMM PECHS Govt College Women	3	(4%)
Abbottabad Public College	2	(3%)
Govt. College, Gulshan-e-iqbal	2	(3%)
Govt. National College	2	(3%)
Others	33	(49%)
Total	68	(100%)



Institute-wise Breakup (A-Level)

The City School	12	(26%)
Beaconhouse School System	5	(11%)
Saint Patrick's High School	4	(9%)
The Lyceum School	1	(2%)
Roots School System	1	(2%)
Saint Michael's Convent School	1	(2%)
Summit Educational System	1	(2%)
Private	1	(2%)
Board of Cambridge	1	(2%)
Others	19	(42%)
Total	46	(100%)

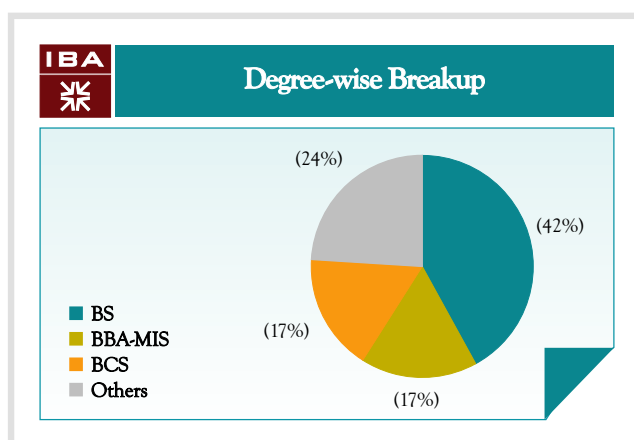


MS (CS) Program

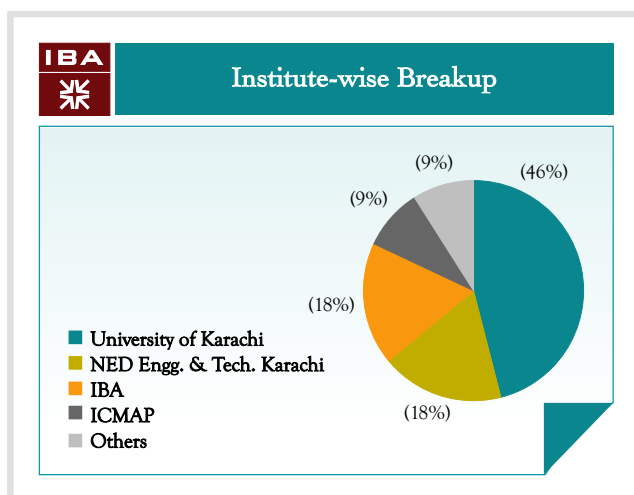
Intake for Fall 2010

Total No. of Applicants	39
Applicants Successful	12

Degree-wise Breakup	
BS	5 (42%)
BBA-MIS	2 (17%)
BCS	2 (17%)
Others	3 (24%)
Total	12 (100%)



Institute-wise Breakup	
University of Karachi	5 (46%)
NED Engg. & Tech. Karachi	2 (18%)
IBA	2 (18%)
ICMAP	1 (9%)
Others	1 (9%)
Total	11 (100%)



PhD (CS) Program

Intake for Fall 2010

Total No. of Applicants

29

Applicants Accepted

7





Faculty
Development

Faculty Development

During 2010-11, faculty development activities saw a healthy increase in the number of faculty taking part in international events. A total of 37 faculty participated in a variety of foreign events which included seminars, short training courses and other self-development activities that ensure growth in their professional career at IBA. In addition, faculty members participated in a number of international as well as national conferences where they presented and published their research papers. However, a delay in issuance of visas was at times a hindrance in the full participation by the faculty in all such events.

Faculty Development in 2010-11

Foreign

Main Category	Number of Faculty Participating	Number of Events
Professional Development (Trainings / Courses / Workshops etc.)	4	6
Professional Development (Conferences / Seminars / Symposiums / Events / Forums)	2	2
Faculty Research (Conferences / Seminars / Forums)	25	39
Academic Development	3	3
Post-Doctoral Programs	1	1
Academic Alliance Programs	5	2
Total	40	53

Domestic

Main Category	Number of Faculty Participating	Number of Events
Professional Development (Trainings / Courses / Workshops etc.)	69	24
Professional Development (Conferences / Seminars / Symposiums / Events / Forums)	19	6
Faculty Research (Conferences / Seminars / Forums)	7	8
Academic Development	1	1
Post-Doctoral Programs	-	-
Academic Alliance Programs	1	2
Total	97	41

Academic Alliance Programs

The IBA Academic Alliances with NUS and Babson resulted in several faculty members spending time abroad on short courses at NUS and Babson College. In addition, the faculty took part in SAP training as part of the ongoing SAP Academic Alliance program.

Program	Location	Dates
5 - Month Course at National University Singapore (NUS)	Singapore	July 24-December 21, 2010
5 - Month CED Course at Babson College	Boston, USA	August 15 -December 31, 2010
3-months Training Course on SAP Managerial Accounting E-Academy Training, organized by Abacus Consulting Pvt Ltd.	Karachi, Pakistan	July -October 2010

Academic Development

In the year 2010-11, four IBA Faculty members pursued their PhDs at various universities as a part of IBA's Academic Development Program.

Faculty Member	Designation	Department	Program of Study	Period
Ambarin Asad Khan	Lecturer	Marketing	Pursuing PhD Studies at University of Manchester, UK	2008 - 2013
Amir Jahan Khan	Assistant Professor	Eco. & Finance	Pursuing PhD Studies at The Warwick University, UK	2008 - 2013
Mohammad Kamran Mumtaz	Assistant Professor	Management	Pursuing PhD studies at LUMS, Lahore	2008 - 2013
Syed Imran Saqib	Lecturer	Management	On Fulbright Scholarship Program for Masters in HRM / PhD at George Washington University, USA	2009 - 2011

Australian Endeavour Fellowship Program

Dr. Sajjad Haider, Associate Professor, Computer Science received Australian Endeavour Fellowship program and proceeded to Australia for 5 months to work in the Innovation and Enterprise Research Laboratory from July 1 to November 30, 2010.

Professional Development

IBA has had a strong professional development program which continued in 2010-11. Various faculty members attended conferences, training sessions and workshops that aimed to develop skills relevant to the current academic atmosphere and to allow faculty members to reach their true potential while at IBA.

Program	Location	Duration
Training Course on 'C++ Programming with Object Oriented Designing (OOD)'	Karachi, Pakistan	July 2010
Workshop on 'Use of Psychometric Testing & Analysis for Team Work and Conflict Resolution'	Karachi, Pakistan	July 13, 2010
Training Course on 'Advanced Simulation Software (OPNET)'	Bethesda, MD, United States	July 11-17, 2010
Workshop on 'Teaching Methodology and Learning Skills', conducted by the Higher Education Commission, Pakistan	Karachi, Pakistan	July 19-20, 2010
Workshop 'SAICON 2010'	Islamabad, Pakistan	July 21-23, 2010
'Expert Level IFRS vs. US GAAP' Course	Toronto, Canada	July 26-30, 2010
Training Course on 'Introduction to Network Coding' conducted by the Massachusetts Institute of Technology (MIT)	Boston, USA	August 2-6, 2010
Training Program on 'Managing Individual Performance for IBA's Strategic Success', conducted by Rahila Narejo	Karachi, Pakistan	August 11, 2010
Communication Session on 'Internal Communication and Employee Engagement' conducted by Ms. Brenda O'Neil	Karachi, Pakistan	October 5, 2010
A 3-Day Workshop on 'Effective Research Techniques in Social Sciences'	Karachi, Pakistan	October 19-21, 2010
Workshops on 'Advertising and Media Planning' at the Karachi Advertising Festival 2010	Karachi, Pakistan	November 27-28, 2010
Workshop on 'Strategic Decision Making'	Karachi, Pakistan	December 1, 2010
Workshop on 'Winning At Retail'	Karachi, Pakistan	December 2, 2010
'3rd International Conference on Assessing Quality in Higher Education' conducted by the Institute of Quality and Technology Management, University of Punjab	Lahore, Pakistan	December 6-8, 2010
Conference on 'Corporate Innovation & Entrepreneurship' (CCIE 2010)	Karachi, Pakistan	December 11, 2010
Workshop on 'The Retail Operations Management'	Cairo, Egypt	December 13-15, 2010
Training on 'Managing for Performance', emphasizing on conducting appraisal interviews and giving and receiving feedback	Karachi, Pakistan	January 11, 2011
Workshop on 'Case Teaching', conducted by Dr. Wasim Azhar Director of Centre for Teaching at the Haas School of Business, University of California	IBA, Karachi, Pakistan	January 11-12, 2011
'1st International Conference on Business Management'	Lahore, Pakistan	March 28-29, 2011
INSEAD Conference 'Entrepreneurship: Revitalizing the Economy'	Karachi, Pakistan	May 7, 2011
Workshop on 'The 22 Laws of Branding'	Karachi, Pakistan	May 24-25, 2011
'ICSB Annual Conference'	Sweden	June 15-18, 2011



Student
Placement &
Outreach

Career Development Center (CDC)

During 2010-11, the Career Development Center (CDC) of IBA initiated a new program called the responsible citizens program at IBA. In addition, the CDC continued to be the gateway through which the employment process for an IBA student begins. Providing linkages between employers and students, allowing each to determine their requirements and bodies that satisfy those requirements. The CDC not only facilitates these linkages but also conducts many events to introduce new employees to what the current market requirements of a new graduate are. For this purpose, many events, mock interviews, job fairs and other activities which make IBA students the crème de la crème of potential employees are held.

Corporate Events

Job Fair

A large number of employers participate in this exclusive event every year in February, where they meet and talk to graduating/interning students in a formal environment. This annual event offers prominent industry players a great opportunity to brand and market their corporate image to emerging leaders.

HR forum

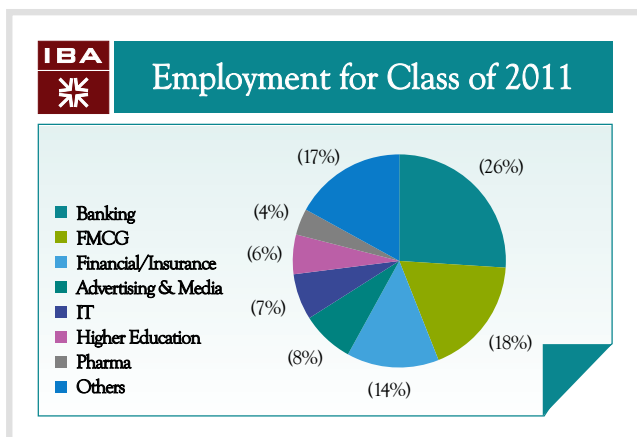
IBA Career Development Center (CDC) in collaboration with IBA HR Club arranges the annual HR Forum. IBA HR Forum aims at providing an opportunity for future employers and potential employees to interact with each other, and for the industry representatives to share their insights, expectations, and concerns regarding the graduates produced by IBA. The HR Community becomes aware of what's new at IBA and our plans for the future. As employers, valuable feedback regarding what organizations are looking for in potential candidates is of immense value for IBA and our graduating students.

Corporate Internships Summer 2011

Internships at the undergraduate level are carried out during the summer following the junior year (i.e. after 6th semester), and after the first year for MBA students.

Program	Number of Eligible Students	Students who have Obtained Internships	Students Searching for Internships
MBA	53	43	10
BBA	242	223	9
BS (CS)	13	12	1
Total	308	278	30

Status as of July 2011.



BBA Class of 2011

Employed	191	(65.86%)
Seeking Employment	40	(13.79%)
Higher Education	13	(4.48%)
No Contact	46	(15.86%)
Total	290	(100%)

Average Salary

BBA	PKR 36,700/-
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BS Class of 2011

Employed	13	(87%)
Seeking Employment	2	(13%)
Total	15	(100%)

Average Salary

BS	PKR 44,300/-
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MBA Class of 2011

Employed	150	(68.18%)
Seeking Employment	42	(19.09%)
Not Seeking Employment	10	(4.55%)
No Contact	18	(8.18%)
Total	220	(100%)

Average Salary

MBA	PKR 53,500/-
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Survey as of December 2011.



Responsible Citizens Program

The year 2010-11 witnessed the initiation of the responsible citizens program at IBA. Under this program, students are required to intern for 6 weeks in a social service providing organization. The responsible citizens program aims at inculcating the concept of social responsibility among students, to remind them of their due to the society as part of it. The students' response was overwhelming as many of them completed their social internships in Summer 2011. The Career Development Center at IBA approached several organizations that were delighted to have IBA students working with them.

BBA/BS-4th Semester Summer 2011

Students who completed Internships	189	(67%)
Students who have yet to complete Internships	93	(32.4%)
Total	282	(100%)

Organizations Offering Responsible Citizens Initiative Internships

Major Organization	No. of Students
TCF	34
Saylani Trust	27
Zindagi Trust	18
Manzil Educational Organization	11
Dar ul Sukoon	10
The Garage School	9
Fatimid Foundation	8
AIIESEC	7
Make-a-Wish Foundation	5
Refugee Assistance Program	3
SOS Children's Village	3
Others	54
Total	189

Survey as of December 2011.

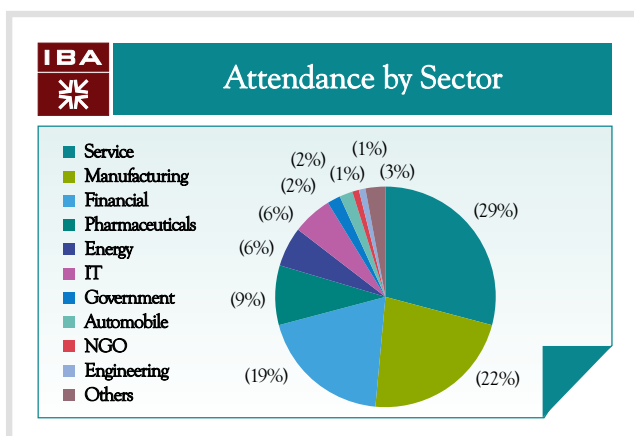
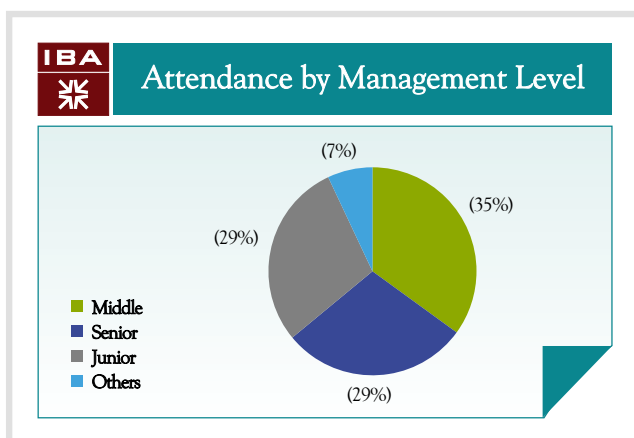


Center for Executive Education (CEE)

The Center for Executive Education at IBA is one of the oldest in Pakistan and has been imparting executive education through open courses and personal management development courses to individuals from the corporate world for decades. Recently, the CEE has embarked on customer-designed courses and programs for the corporate world. The CEE is a prime example of a successful venture by IBA to take business education and make it available for individuals who are already working in the corporate world and who want to give themselves a competitive edge. The competitive edge comes from taking courses that have a high degree of relevance and can be applied to the business environment - the ultimate results are increased job satisfaction and increased job security.

Programs	Total Number of Participants	Number of Training Days
Open Enrollment Programs	576	59
Customized Programs	325	73
Totals	900	132

Open Enrollment Programs



Open Enrollment Workshops

Workshop	Date	Trainer	Participants
Financial Modeling (Module Two)	June 25-26, 2011	Mr. Isfandiyar Shaheen (Head of Investment Banking at Foundation Securities)	14
Effective Business Communication	June 24-25, 2011	Dr. Huma Baqai	9
Financial Modeling (Module One)	June 18-19, 2011	Mr. Isfandiyar Shaheen	13
Finance & Accounting for Non-Finance Executives	May 28-29, 2011	Mr. Rustom Kavasji	13
Laws of Branding	May 24-25, 2011	Mr. Akhtar Mahmud	20
Branding for Profits	March 30-31, 2011	Akhtar Mahmud	11
Alternative Investment	March 28-29, 2011	Arif Irfanullah	18
Financial Modeling (Module Two)	March 26-27, 2011	Isfandiyar Shaheen	33
Financial Modeling (Module One)	March 23-25, 2011	Isfandiyar Shaheen	33
Effective Presentation Skills	February 25-26, 2011	Arjumand Zain	19
Fundamentals of Supply Chain Management	February 22-26, 2011	Dr. Heman D. Lohano Mazhar Poonawala M. Hanif Ajari Ameer Hasan Rizvi	11
Creativity in Advertising	February 22-23, 2011	Akhtar Mahmud	17



Workshop	Date	Trainer	Participants
Export Marketing- Manufacturing Locally, Competing Globally	February 5, 2011	Mirza Samar Abbas (Head of International Sales & Marketing at International Industries Limited) Muhammad Asadullah (Manager Export Marketing at Lucky Cement Ltd)	19
Written Communication	January 28-29, 2011	Salma Nazar	33
Project Management	December 1-5, 2010	Dr. Wasim Ahmed	20
Workshop on Financial Derivatives (Module 2)	October 26-27, 2010	Arif Irfanullah	20
Workshop on Finance & Accounting for Executives	September 20-22, 2010	Rustom Kavasji	5
Workshop on Fundamentals of Supply Chain Management	August 2-7, 2010	Syed Ameer Rizvi Shahid Zaki Mazhar Poonawala M. Hanif Ajari	17
Workshop on Financial Derivatives (Module 1)	July 27-28, 2010	Arif Irfanullah	16

Open Enrollment Programs conducted by Foreign Trainers

Workshop	Date	Trainer	Participants
Strategic Decision Making	December 29-30, 2010	Dr. Salman Mufti Associate Professor of Management Information Systems at Queen's School of Business in Canada Visiting Associate Professor at The Johnson School of Management at Cornell University in United States	22
High Value Sales Management & Global Sales Strategies	December 10, 2010	Kenneth Morse Chair in Entrepreneurship, Innovation and Competitiveness, Delft University of Technology Visiting Professor, ESADE Business School, Barcelona, Spain Founding Managing Director, MIT Entrepreneurship Center, Cambridge, MA, USA	32

Open Enrollment Programs Conducted in Collaboration

Small Medium Enterprise Development Authority (SMEDA)

Increasing Sales with Better Sales Techniques

On June 30, 2011 by Dr. Kamran Siddiqi with 25 Participants

Tools, Techniques & Modern Trends in Supply Chain Management (SCM)

On June 16, 2011 by Syed Ameer Rizvi with 25 Participants

Sales Force Management

On April 14, 2011 by S. M. Saeed & Dr. Kamran Siddiqi with 26 Participants

Increasing Profit by Better Branding

On March 17, 2011 by Akhtar Mahmud with 25 Participants

Small Business Marketing Techniques for Increasing Sales

On January 5, 2011 by Akhtar Mahmud and Dr. Shahid Qureshi with 33 Participants

JCR-VIS*

Workshop on Corporate Credit Risk Analysis

On March 24, 2011 by Jamal Abbas Zaidi (advisor JCR-VIS), Sabeen Saleem (Senior Manager, JCR-VIS), Sobia Maqbool (Chief Rating Office, JCR-VIS) with 18 Participants

*Japan Credit Rating Agency, Ltd. - (JCR) Vital Information Services (Pvt.) Ltd. - (VIS)

Supply Chain Management (SCM) Game

IBA in collaboration with Rehmpack conducted this session on April 28, 2011. Supply Chain executives from renowned organizations participated in this SCM simulation game led by Syed Ameer Rizvi with 29 Participants.

Client Specific Programs

P&D Department, Government of Balochistan

Course on '**Economic Policy Making**' as part of a Capacity Building Project for the P&D Department of Government of Balochistan was conducted from June 24-26, 2011 in the IBA Main Campus. 12 officers of Grade 17-20 were nominated for this course.

Trainers

Mr. Mohsin Chandna Secretary Planning (P&D Department) at Government of Sindh, Pakistan

Mr. Muhammad Sabir Principal Economist at Social Policy and Development Centre (SPDC)

Dr. Qazi Masood Ahmed Chief Economist, (P&D Department) at Government of Sindh, Director, Center for Business & Economics Research IBA & Professor, IBA

Mr. Rizwan Shaikh Special Secretary to Governor of Sindh, Pakistan

Mr. Sadiq-ul-Huda SVP, Human Resource / E.A. to M.D & Corporate Affairs at the Industrial Development Bank of Pakistan, Visiting Faculty, IBA

Sanofi-Aventis

As part of **Certificate of Business Administration**, the following courses were delivered in Karachi & Islamabad during this year. 45 middle managers of Sanofi Aventis attended each course.

Branding

Project Management

Business Economics

Business Communication & Personal Grooming

Analytical Skill

Atlas Group of Companies (Batch 2)

Diploma in Business Administration for the 2nd batch of middle management of Atlas Group of Companies started on May 1, 2011. DBA was conducted as a residential program, with 35 participants. The first module was successfully held from May 1, 2011 to May 14, 2011 at the Main Campus of IBA. The first module included the following courses:

Managerial Economics

Dr. Naved Ahmed

Accounting for Decision Making

Mr. Rustom Kavasji

Marketing Management

Dr. Kamran Siddiqi & Mr. Akhtar Mahmud

House Building Finance Corporation Limited (HBFCL)

A course on '**Leading Changes in HBFCL**' was conducted on April 5-6, 2011 in CEE. Dr. Nasir Afghan and Dr. Shahid Qureshi conducted the session for the 25 executives of HBFCL. Dr. Ishrat Husain (Dean & Director IBA) and Mirza Saleem Baig (General Manager, Learning & Development, HBL) were the guest speakers.

Atlas Group of Companies (Diploma Awarding Ceremony)

Diploma awarding ceremony of IBA-Atlas Post Graduate Diploma of Business Administration was held on February 17, 2011 at the IBA Main Campus Auditorium. Along with the graduates, there were senior officers from Atlas Group of Companies, Group Chairman Mr. Yusuf Shirazi & Mr. Group HR Head Bashir Makki. 30 executives from different organizations of Atlas Group studied at IBA in 2010. The program was composed of four modules, consisting of 12 courses.

Atlas Group of Companies (Batch 1)

IBA-CEE successfully conducted Diploma in Business Administration for the 30 mid-managers of Atlas Group of Companies. The Diploma comprised of four modules with three courses in each. It was a residential program where participants from outside Karachi were arranged to stay in the International Guest House of HEJ and their classes were held in the Video Conferencing Room of LEJ at the University of Karachi.

The program was a highly interactive one including lectures, role playing, case studies, simulations, etc. The executives have completed the four modules and submitted their project reports.

Module 3: July 25-August 6, 2010

Communication & Negotiation Skills (Dr. Huma Naz Baqai)

Project Management (Dr. Wasim Ahmed Khan)

Customer Ascendancy (Mr. Shah Saad Hasan)

Module 4: September 19-October 1, 2010

Leadership in Organization (Mr. Shahid Zaki)

Ethics & Corporate Governance (Mr. Moiz Ahmed)

Business Strategy (Mr. Arshad Abdullah)

Collaboration with Industry

Institute of Chartered Accountants of Pakistan (ICAP)

'Doing Wonders with Excel 2007' was conducted on June 28-29, 2011.

Pakistan Institute of Corporate Governance (PICG)

'Corporate Governance Leadership Skills' & 'Board Development Series' were conducted in CEE. A total of 26 workshops were held from September 2010 to June 2011

Lectures & Seminars

Brainstorming Session with Dr. Nancy Birdsall

A brainstorming session with Nancy Birdsall, President of Center for Global Development (CGD) along with her two other colleagues was facilitated on April 4, 2011 to discuss development issues in the country. The leading practitioners and think tanks from different institutions and academia in Karachi were invited to participate in the discussion.

Seminar on Cost Management Frameworks for Cost Competitive Strategies

Seminar on Cost Management Frameworks for Cost Competitive Strategies by Mr. A. N. Raman (President SAFA) was held on April 8, 2011 at IBA City Campus.

Seminar on 'Intergovernmental Relations after the 18th Amendment, 6th NFC Award & the Failure of Tax Reform'

Seminar on 'Intergovernmental Relations after the 18th Amendment, 6th NFC Award & the Failure of Tax Reform' with Dr. Ehtisham Ahmad, Senior Fellow at the Center for Economic Research at the University of Bonn and at the Asia Research Center at the London School of Economics (LSE) was held on April 28, 2011 at CEE at IBA. The seminar was hosted in collaboration with Institute of Development & Economic Alternatives (IDEAS).

Interactive Session with Mr. Omar Al-Ghamdi HR Manager (Asia), P&G

IBA CEE & IBA HR Club hosted the visit of Mr. Omar Al-Ghamdi-Regional HR Manager (Asia), P&G to the IBA City Campus on May 3, 2011.

Conference on Entrepreneurship: Revitalizing the Economy

IBA in collaboration with INSEAD Alumni Association of Pakistan arranged a Conference on ‘**Entrepreneurship: Revitalizing The Economy**’ on May 7, 2011 at Pearl Continental Hotel, Karachi.

Patrick Turner, Affiliate Professor of Entrepreneurship, INSEAD gave a keynote address on the topic. Dr. Ishrat Husain (Dean & Director, IBA), Naeem Zamindar (Wateen telecommunications) and many others also shared their knowledge and views on the subject. The conference was a huge success and more than 200 executives and students attended the conference.

National Productivity Organization (NPO)

E-Learning Course on ISO 26000: Guidance on Social Responsibility

National Productivity Organization (NPO), Ministry of Industries and Production, Government of Pakistan, in collaboration with Asian Productivity Organization, Japan and IBA, Karachi organized an International e-Learning Program on ISO 26000: Guidance on Social Responsibility through Video Conferencing from May 9-12, 2011. The program was conducted in the Video Conferencing Room at f IBA City Campus. International experts from different countries ran live presentations for the participants of Pakistan, Iran, India and Bangladesh.



National Talent Hunt and Sindh Talent Hunt Programs

National Talent Hunt Program

IBA launched the National Talent Hunt Program (NTHP) in 2004 with the objective to prepare talented students from the less privileged regions of the country for the IBA aptitude test of BBA/BS degree courses. This program primarily targets students from the backward areas of Balochistan, Punjab, Sindh, Khyber Pakhtunkhawa, FATA and Gilgit Baltistan who were unable to apply for admission in IBA due to financial constraints.

NTHP Funding

NTHP is a fully funded program jointly financed by IBA, corporate and public sectors. IBA contributes in this program by bearing the management cost. It covers all overhead costs of class & seminar rooms, library, computer labs, multimedia, materials, transportation, etc.

Training Methodology

The Orientation Program was revamped by introducing the new training pedagogical tools which covers Distinguished Lecture Series, lectures as well as individual presentations, class participation, written assignments/reports preparation, group discussions, problem solving and mock exams. Visits were also arranged to the corporate sector organizations to provide broader exposure to the trainees. Mentoring sessions with the help of senior students were also arranged to help NTHP scholars not only with academia support but also in adapting to life at IBA. For the benefit of the NTHP students, various extra-curricular activities and a Karachi tour is also organized.

Achievements

The academic year 2011 was extremely encouraging for the NTHP students with fourteen (14) students enrolled from Gilgit Baltistan, Islamabad, Peshawar, Abbottabad, Gujranwala, Kohat and Karachi successfully getting into IBA under the scholarship of IHSAN Trust.

National Talent Hunt Program	BS	BBA
Applicants	21	35
Cleared the Test	10	4
Overall Result %	48%	11%

Sindh Talent Hunt Program

IBA also launched the Sindh Talent Hunt Program (STHP) in 2009 with a similar objective as the NTHP with focus on talented students from the rural areas of Sindh. This program primarily targets students from the rural areas of Sindh who were unable to apply for admission in IBA due to financial constraints.

STHP Funding

STHP is a fully funded program jointly financed by the Government of Sindh and IBA on a 70:30 ratio. IBA contributes in this program by bearing the 30% cost of the program. It covers all overhead costs of class & seminar rooms, library, computer labs, multimedia, materials, transportation, etc.

Achievements

The academic year 2011 was extremely encouraging for the STHP students with seven (7) students from Hyderabad & Umerkot successfully enrolling into IBA under the scholarship program of Sindh Government.

Sindh Talent Hunt Program	BS	BBA
Applicants	19	28
Cleared the Test	5	2
Overall Result %	26%	7%

Scope and Facilities of Talent Hunt Program

NTHP/STHP class consists of approximately 40 students in each program. This class size enables teachers to conduct preparatory sessions as desired and give individual attention to the students. Tutorials, grooming, coaching, counseling and study tips form a part of their day-to-day life at IBA.

Accommodation facilities are provided in proximity to IBA premises and managed by IBA. Transportation arrangements are also made to pick and drop the students. Girls are provided separate accommodation under the direct supervision of a designated lady staff member. Trainees are also encouraged to arrange extracurricular activities such as sports, cultural events, debating contest, etc to promote team building and interpersonal skills.

Success Stories of the STHP and NTHP 2010-11

It was a matter of satisfaction that these students under the Sindh National Talent Hunt Program and the National Talent Hunt Program were able to get admission to BS and BBA programs at IBA. These bright individuals have proven that there is talent in every corner of our country and IBA is playing its part in grooming that talent and providing them with the opportunities they deserve.

Samreen Khan

STHP, Class of 2013, BBA

“Experience of spending two months in a hostel for the first time, with people around me working for the same goal is unforgettable. At the same time, fear of arduousness of the test was all that preoccupied me during my days of STHP. In this journey of learning and plenty of experiences, I got to know how the influence of others affects your confidence and expectations. It is easier to live with diverse people in terms of work but when you know that each one around you is aiming for the same goal, it takes your motivation down with each passing day as you find yourself under intense peer pressure. Those who rise in such circumstances are the real fighters. And I am proud of being amongst such fighters.”

Lareb Hussain Halepoto

NTHP, Class of 2013, BS (CS)

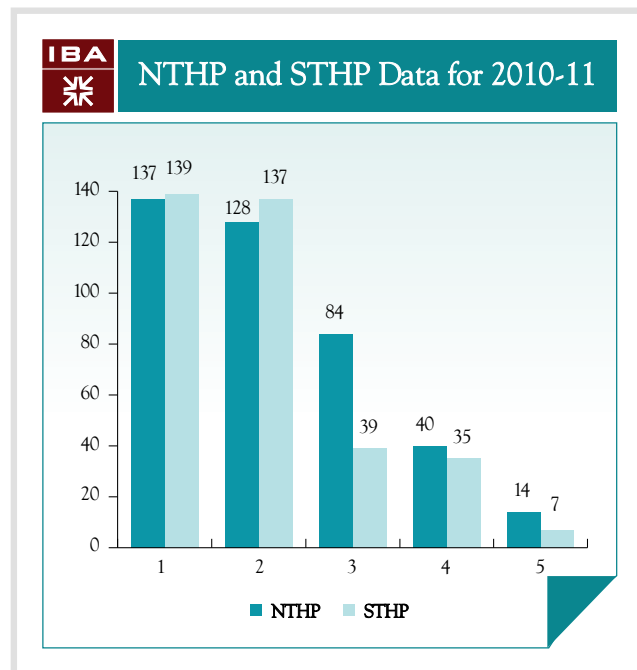
“My name is Lareb Hussain Halepoto. Currently, I am enrolled in BS-4 and doing my BS (CS) from FCS- IBA. I am an NTHP scholar from the 2009 NTHP batch. As an Intermediate student, I always aimed to attend a prestigious university in the country, which resulted in me receiving the ICT R&D Scholarship, after my Intermediate. I went for it but my thirst for excellence wasn’t satisfied. I came back and got a bright opportunity in the form of IBA’s National Talent Hunt Program (NTHP) in 2009, which ensured excellent academic knowledge, along with all the privileges of a 100% scholarship. I am grateful to Dr. Ishrat Husain, Dean and Director - IBA for such a remarkable program to support the most deserving and talented students of the rural and outcast areas of our country and to provide them with all the best quality resources to compete with other students inside and outside of IBA. NTHP is a completely transparent program, with no discrimination at all. I made friends during my NTHP training from all over Pakistan, speaking different regional languages and sharing different cultural values.”

Program-wise Summary in 2010-11

NTHP			STHP		
BBA	BS(CS)	BS(E&M)	BBA	BS(CS)	BS(E&M)
4	10	-	2	4	1

NTHP and STHP Data for 2010-11

	NTHP	STHP
1. Total Number of Applicants	137	139
2. Applicants selected for Assessment Test	128	137
3. Applicants selected for Interviews	84(65%)	39(28%)
4. Applicants selected for Orientation Program	40	35
5. Finally admitted to IBA	14	7



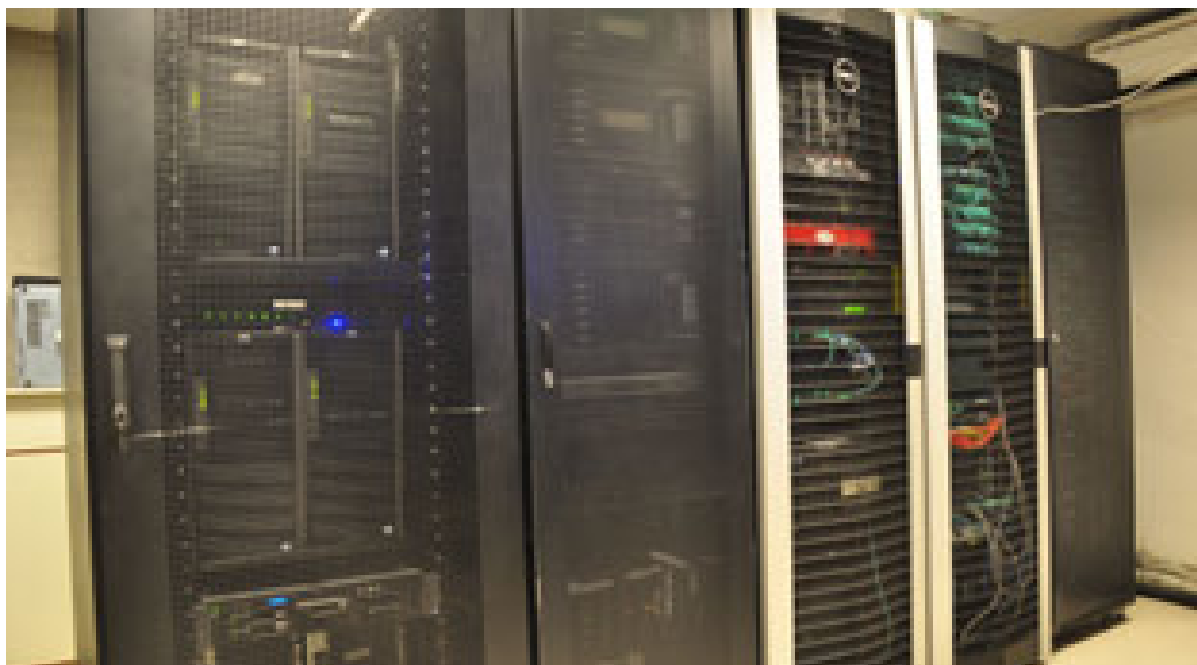


ICT Services

Information and Communication Technology department provides ICT services to the IBA Main and City campuses, hostels and staff town, serving a total of around 3000 users on and off campus and a sizeable number of alumni. Aims and objectives of the ICT department are to bring state of the art technology in to IBA.

Believing in the importance of technology in modern day learning environment, the ICT department is striving hard to provide essential services to the end users, i.e. internet, email, distance learning (video conferencing), unified communications (VoIP) etc. All these services are dependent on a high performance and robust network, which includes structured cabling and wireless media. The network infrastructure in turn is backed by redundant power supplies (UPS and gen sets). A brief synopsis of the services for 2010-11 is as follows:

Service provided	Description
Shifting of Servers to Temporary Data Center	All the servers from the legacy server room have been shifted to a new temporary data center. Furthermore, new servers of ultra high configuration have been installed, over which virtualization application has been configured to support a large number of servers in a virtual environment. The servers are, in turn, connected to centralized storage to cater for ever increasing needs of storage of users' data.
Storage and Encryption	As large students' databases are being established and becoming operational, their maintenance shall heavily depend on a highly robust storage medium, together with sufficient measures taken for network and data security, and data loss prevention. Encryption suites that protect against external threats as well as internal threats have been installed.



Service provided	Description
Upgrading Network Infrastructure	Gigabit speed network infrastructure supported by Cat 6 cabling and network devices of latest technology. Backbone connectivity between different segments of the network is being upgraded from copper to fibre. This will greatly enhance the speed of the traffic between different network segments, resulting in overall improved performance of the network.
Replacing of Traditional Voice Communication System	The traditional voice communication system has been replaced by latest technology unified communication system, which utilises the ICT network infrastructure. This system will remove the need for separate voice (TDM) cabling and is fully adjustable to the ever increasing/changing requirements of the user.
ERP	Enterprise Resource Planning (ERP) is an integrated computer-based system used to manage internal and external resources including tangible assets, financial resources, materials, and human resources. It is a software architecture that facilitates the flow of information between all business functions inside the boundaries of the organization and manages the connections to outside stakeholders. Built on a centralized database and normally utilizing a common computing platform, ERP systems consolidate all business operations into a uniform and enterprise-wide system environment. Within IBA, an ERP has now been implemented and is now used to automate the workflow between teaching departments, functional departments (HR, Finance and Admin, etc.) and Program Offices. Some tasks performed by the ERP System implemented at IBA include Online Course Registrations, Grades & Results Entries, Faculty Evaluations, Reports Generation and many more. The ERP System is now used at IBA for effective decision making for the middle and higher management.
Other Innovations	<ul style="list-style-type: none"> ■ Web Radio and Web TV are run through the IBA website. Web radio broadcasts and radio programs are organized by the IBA staff and students. Many live telecasts have been carried out through Web TV such as music and other programs, IBA convocations etc. ■ IBA's own social networking site called Face Friendship allows people within and outside IBA to share their views, pictures, videos and much more. ■ Academic Alliances with major technology vendors, e.g. Cisco, EMC, IBM etc, will provide a broad spectrum of opportunities to the IBA community for enhancing their ICT skills and at the same time get certified on cutting-edge technologies either separately or by studying it as a part of their academic curriculum.

Physical Infrastructure

Modernization and Expansion Plan

In keeping with its policy of providing top quality education and facilities to its students, faculty and staff, during 2010-11, IBA continued with its extensive reconstruction program for supporting its academic plans. The completion of several stages of this plan has resulted in provision of various state of the art facilities to students and faculty. Further work is expected to be completed within the next three years. The plan will be completed by the end of 2014 at a total cost of over US \$ 37 million (over Rs. 3.4 billion) which includes not only the expansion, refurbishment and modernization of the current facilities such as the auditorium, academic block, classrooms, students' hostels, administration block, libraries but also the construction of completely new facilities including a new multi-storied building, hostel facilities for both boys and girls, an academic block, Center for Entrepreneurship, visiting faculty residences, student center and sports facilities, and external development works at both campuses. A brief overview of the projects completed and ongoing in the year 2010-11 has been given.



Projects Under Construction

Item	Project	Location	Estimated Cost (Rs. in Million)	Date of Completion
1	Aman Center for Entrepreneurship Development	Main Campus	240	June 2012
2	Data Center	Main Campus	20	December 2012
3	Data Center	City Campus	20	December 2012
4	Infrastructure & External Development	Main Campus	100	June 2014
5	Electrical Infrastructure System	Main Campus	55	February 2013
6	Student Center	Main Campus	165	April 2013
7	New Boys Hostel	Main Campus	152	August 2012
8	New Academic Block	Main Campus	226	August 2012
9	Renovation and Refurbishment of existing Library	Main Campus	112	February 2013
10	Renovation and Refurbishment of Administration Block	City Campus	101	July 2011
11	Renovation and Refurbishment of FCS Building (Phase 1)	City Campus	69	February 2013
12	Construction of Hostel for Visiting Faculty	Main Campus	136	December 2012
13	Construction of New Girls Hostel	Main Campus	108	May 2013
14	Sports Facilities and Ancillary Works	Main Campus		May 2013
15	Renovation & refurbishment work of Administration Block	Main Campus	169.7	March 2014
16	Aman Tower	City Campus	660	May 2014
17	State-of-the-art auditorium with a seating capacity of 400 persons	City Campus	100	Not Available

Completed Projects

Item	Project	Location	Estimated Cost (Rs. in Million)	Date of Completion
1	Renovation and Refurbishment of existing Academic Block	City Campus	124.5	Completed in September, 2010, and is fully functional.
2	Construction of Student Canteen & Lounge	City Campus	5.3	Completed in June, 2010, and is fully functional.
3	Renovation and Refurbishment of existing Auditorium	Main Campus	68	Completed in November, 2010 and is fully functional.
4	Renovation and Refurbishment of existing Academic Block	Main Campus	104.6	Completed in August, 2010, and is fully functional.
5	Renovation and Refurbishment of existing Boys Hostel	Main Campus	96	Completed in March, 2010, and is fully functional.



IBA Student Strength

The student body is the most valuable asset at IBA. IBA offers its students a chance to avail the best educational and career opportunities. In the year 2010-11, IBA had the following number of students who were enrolled in various programs at IBA as of May 2011.

Undergraduate Programs of Study	
Program	No. of Students
BBA	986
BBA (MIS)	80
BS (Computer Science)	114
Sub Total	1180
Graduate Programs of Study	
EMBA Total	263
EMBA Banking and Financial Services	81
EMBA Corporate Managers	126
EMBA Public Sector Executives	56
MBA Total	537
MBA-Evening Program	231
MBA-Morning Program	270
MBA (MIS)-Evening Program	35
MBA (MIS)-Morning Program	1
MS (Computer Science)	27
MS (Economics)	68
PhD (Computer Science)	10
Sub Total	905
Total	2085

Societies and Clubs

The Student Council and Societies at IBA were reorganized in the Fall of 2009 and now the total number of societies/clubs in which the students can participate in during the year is 27. The students are given an option to enroll themselves as members of a maximum of 3 societies for co-curricular, extra-curricular and service activities. About 200 office bearers of the extra-curricular, co-curricular and service societies are elected annually and take oath of their offices at a ceremony held annually in the 5th week of the Fall semester.

Societies and Patrons in 2010-11

Society	Patron
Co-curricular	
Finance Club	Shabih Haider
Economics Club	Dr. Khadija Bari
Human Resources Club	Nyla Aleem Ansari
Entrepreneurship Society	Zafar Siddiqui
Leadership Club	Dr. Nasir Afghan
Marketing Club	Jami Moiz
Social Sciences Club	Beena Batool
Web Society	Imran Batada
Information Systems Society	Dr. Zaheeruddin Asif
Extra - Curricular	
Music Society	Humayun Ansari
Literary Society	Tania Danish
Adventure Club	Faiza Khan
Girls Sports Society	Salma Mirza
Boys' Outdoor Sports Society	Asad Ilyas
Boys' Indoor Sports Society	Asad Ilyas
Dramatics Society	Maria Hasan
Public Speaking Society	Nadia Sayeed
Arts Society	Sana Fatima
Photography Society	Ameer Rizvi
Service	
Community Welfare Society	Saima Husain
Placement Society	Yaseen Meenai
Media & Publications Society	Dr. Huma Baqai
Iqra Society	Imran Khan
Go Green Society	Mirza Sardar Hussain
Alumni Society	Yaseen Meenai
Boys Hostel Society	Ziaul Haq
Girls Hostel Society	Talat Wizarat

Society Events in 2010-11

Society/Club	Patron	Events Conducted
Adventure Club	Maheen Ghauri	Trip to Go Aish Adventure Park Trip to Bundaal Island Scuba Diving and Snorkeling
Alumni Society	Yaseen Meenai	Alumni Dinner 2011
Arts Society	Sana Fatima	Artik 2011
Boys Hostel Society	Ziaul Haq	Hostel Alumni Reunion
Community Welfare Society	Saima Husain	Charity Carnival 2011 Movie for a Cause
Dramatics Society	Maria Hasan	Dramafest 2011 Drama Fever 2011 Theater for a Cause
Economics Club	Dr. Khadija Bari	INFER 2011
Entrepreneurship Society	Zafar Siddiqi	INVENT 2011 VERVE 2011
Finance Club	Shabih Haider	INFER 2011
Girls Hostel Society	Dr. Talat Wizarat	Annual Welcome Party Farewell 2011 Treasure Hunt BBQ & Bonfire
Girls Sports Society	Salma Mirza	AKU Fixtures
Go- Green Society	Mirza Sardar Hussain	I Am Earth Conference 2011
HR Club	Dr. Shahid Mir	HR Summit 2011 HR Forum 2011
Infosys Society	Dr. Zaheeruddin Asif	RoboCup 2011
Iqra Society	M. Asif Jaffer	Annual Islamic Conference
Leadership Club	Dr. Nasir Afghan	Annual Leadership Conference
Literary Society	Tania Danish	Tribute to Faiz Annual Play ' The Importance of Being Earnest'

Society/Club	Patron	Events Conducted
IBA Marketing Club	Mr. Jami Moiz	AIMS 2011 KFC Adwar Nestle Workshop Trade Marketing Workshop
Media and Publications Society	Dr. Huma Baqai	I-MARC 2011 Perspectives -Newsletter Lights, Camera, Action 2010 Reckitt Benckiser - We Made it! IBA CDC Logo Competition The Coronation
Music Society	Humayun Ansari	Musictionary Jugalbandi All Pakistan Music Conference Sitar Baithak
Photography Society	Ameer Rizvi	Coast and Skylines of Karachi - Photography Exhibition
Placement Society	Yaseen Meenai	Career Fair 2011
Public Speaking Society	Nadia Sayeed	MUNIK 2011
Social Sciences Club	Beena Butool	The Coronation
Sports Society	Asad Illyas	LSE Tour LUMS Tour Aga Khan Fixture Interbatch Cricket Tournament Interbatch Futsal Tournament Interbatch Table Tennis IBA Olympics Special Day at IBA Cricket Night Tournament
Infosys & Web Society	Dr. Zaheeruddin Asif	Connexions Hackathon Web Learning Series
IBA Student Council	S.M. Saeed	Welcome Party Seminar on Imam Hussain Annual Dinner Annual Picnic Screening of ICC World Cup 2011

Student Achievements in 2010-11

WorldMUN 2011

The World Model United Nations is the largest and most competitive gathering of the world's best debaters organized under the auspices of Harvard University. It is hosted in an international city every year. Students from the best universities around the globe compete at WorldMUN, including the likes of LSE, Oxford, McGill and various Ivy League schools. This year WorldMUN was held in Singapore from March 14-18, 2011. This was the first time that a team from IBA competed at WorldMUN.

The team that IBA sent consisted of Salman Haroon, Hasim Akbar, Daniyal Naiyer, Talha Khan, Mahrukh Isa, Anum Muzaffar, Maha Arshad, Ehab Ansari, Kanza Naheed and M. Umer Irfan. The team sent by IBA, in its first year, managed to bag four best delegate awards. The team members who won were:

- **Umer Irfan & Kanza Naheed** in HGA, one of the 6 awards in a committee of over 300 delegates
- **Ehab Ansari & Maha Arshad** in DISEC, one of the 5 awards in a committee of over 320 delegates



LUMUN 2010

The 7th Annual LUMS Model United Nations conference was held from December 22-26, 2010 with a ten-member team from IBA attending. IBA delegation managed to win four awards. The members of the delegation who won the Best Delegate award for Outstanding Diplomacy are as follows:

- **Umer Irfan** won best delegate in the United Nations Human Rights Council [UNHRC]
- **Ehab Ansari** won best delegate in the International Atomic Energy Agency [IAEA]
- **Mahrukh Isa** won best delegate in the Social, Cultural and Humanitarian Committee [SOCHUM]
- **Maha Arshad** won best delegate in the United Nations Environment Program [UNEP]

Summer Program at University of Amherst

Saman Khalid, an IBA student was selected as one of the 25 students across Pakistan to attend a summer program at the University of Massachusetts, Amherst. More than 10,000 students applied across Pakistan, only 25 were selected. The program's name is Study of the US Institute for Pakistani Young Leaders, and is fully funded by the Fulbright Commission Pakistan. It was based on the course of Comparative Public Policy of US and Pakistan, and lasted for six weeks, from June 23 to August 9, 2011. Four weeks of the program were spent in Amherst, the other two involved a study tour of New York, Gettysburg, Virginia, and Washington DC. Saman was also appointed as an alumnus of the US State Department.

Achievements of the IBA Sports Society

Placed 2nd at AKU Inter University Tennis Tournament November 2010.

IBA Foot ball team, IBA United reached the quarterfinals of the HEC Interuniversity Football Tournament.

IBA and AKU held a joint sports fixture with eight sports. Tennis, Basketball, Volleyball, Futsal, Badminton, Table Tennis and Throw ball. IBA won at five of the eight sports.

In February 2011, IBA sent teams to LUMS to participate in the Akhuwat LUMS Interuniversity Football Tournament and the LUMS T20 Interuniversity Cricket Tournament. IBA United, IBA's football team reached the quarterfinals for the football tournament.

The 9TH AKU Football Tournament was held in 2011 and IBA managed to reach the quarterfinals.

CaseIT

CaseIT is an annual International MIS Case Competition organized by Simon Fraser University, Canada. In the preliminary round, the participating universities from across the world were issued an unpublished MIS case via e-mail. Teams were given (21) days to prepare a Preliminary Case submission. Based on the evaluations of designated professors from the Faculty of Business Administration at Simon Fraser University, the Institute of Business Administration (IBA), Karachi, was selected to be in the top 12 spots. Four (4) teams were selected from Asia for the final round to be held in Vancouver, Canada, in February. This was the first time that a team from South Asia had been selected in the final top twelve. The students were: **Mr. Mohammad Ali Khan, Mr. Junaid Alam and Mr. Syed Mohsin Hussain.**



Convocation 2010

Overall Best Student Graduate Programs

Name	Class	CGPA
Kanza Shahnawaz	MBA Class of 2010	3.87

Overall Best Student- Undergraduate Program

Name	Class	CGPA
Maimoona Tariq	BBA Class of 2010	3.85

MBA Tax Management Program

Name	Class	CGPA
M. Ali Asad Khan	Spring 2009	3.82

Overall Marketing Gold Medal

Name	Class	CGPA
Kanza Shahnawaz	MBA Class of 2010	3.87

Overall Finance Gold Medal

Name	Class	CGPA
Mahrukh Shakil	MBA Class of 2010	3.83

Best BS/MIS Project Gold Medal

Name	Class	CGPA
Taimoor Zubair	BBA- MIS Class of 2010	-
Sohaib Masood	BBA- MIS Class of 2010	-

Recipients of Shields and Certificates

BBA Class of 2010 (Main Campus)

Positions	Student Name	CGPA
1st	Sarah Paracha	3.82
2nd	Bushra Ali	3.78
3rd	Ruqaiya Ramzan	3.65

BBA Class of 2010 (City Campus)

Positions	Student Name	CGPA
1st	Maimoona Tariq	3.85
2nd	Aimen Waqar	3.82
3rd	Azka Waqar	3.82

BBA MIS Class of 2010

Positions	Student Name	CGPA
1st	Munim Ahmed	3.61
2nd	Aisha Kudiya	3.59
3rd	Asad Ali	3.52

MBA Class of 2010 (Main Campus)

Positions	Student Name	CGPA
1st	Madeeha Saeed Sheikh	3.72
2nd	Yumna Sultan	3.65
3rd	Beenish Altaf	3.61

MBA Class of 2010 (City Campus)

Positions	Student Name	CGPA
1st	Kanza Shahnawaz	3.82
2nd	Marukh Shakil	3.78
3rd	Rizwan Zaheer Zuberi	3.65

MBA MIS Class of 2010

Positions	Student Name	CGPA
1st	Syed Muhammed Hasan	3.87
2nd	Sana Ashraf Ansari	3.87
3rd	Ruqaiya S Khan	3.74

MBA- Evening Batch of 2009

Positions	Student Name	CGPA
1st	Muhammad Ali Vadiya	3.71
2nd	Muhammad Inam Ul Haq	3.61
3rd	Asad Umar	3.53

BS (CS) Class of 2010 (City Campus)

Positions	Student Name	CGPA
1st	Taimur Zubair	3.65
2nd	Taahirah S. Arain	3.62
3rd	-	-

MBA Tax Management Program Batch of 2009

Positions	Student Name	CGPA
1st	M. Asad Ali Khan	3.82
2nd	Beenish Iftikhar	3.69
3rd	M. Moazzam Raza	3.67

Dean's List

Fall 2010

BBA 1

Name	CGPA
Waqas Abid	4.00
Maria Ayub Silat	3.83
Hassan Khalid	3.78
Ramla Ahmed	3.78
Maria Shamim	3.78
Arwa Anees Rangoonwala	3.78
Anza Aftab Hussain	3.78
Sindhia Kirshan	3.78
Nasir Altaf	3.78
Beenish Mahmood	3.78
Summaya Khurshid	3.78
Sehar Salman Adil	3.78
Zaufishan Zaidi	3.78
Osama Ali	3.72
Shahmeer Kurd	3.72

BBA 3

Name	CGPA
Sadia Shahid	3.81
Sabina Khalid	3.78
Urooj Hashmi	3.78
Maheen Arif Motan	3.78
Muhammad Saad	3.76
Maria Amin	3.72
Syed Asad Hussain	3.72
Sidra Modan	3.72
Ayesha Suhail	3.7
Syed Hamza Wasim	3.7
Maha Munawar	3.69
Aena Rizvi	3.67
Mohammad Emad Hassan	3.67
Ayeza Sumsam	3.63

BBA 5

Name	CGPA
Aatira Mushtaq Madraswala	3.92
Faaria Ahmed	3.86
Muhammad Ovais Saleem	3.86
Samiyah Moin	3.84
Maha Malik	3.81

BBA 5

Name	CGPA
Muhammad Usman Hasan	3.77
Sana Ahmed	3.77
Mariyam Akhund	3.74
Nayma Iqbal	3.73
Zehra Abdullah	3.72

BBA 7

Name	CGPA
Hira Ejaz	3.87
Wafa Hanif	3.8
Javeria Nisar Patel	3.77
Hira Anis	3.75
Nida Fareed	3.75
Mahvish Azad	3.74
Asmaa Saleem Malik	3.72
Sehrish Saifuddin Virani	3.65
Seemab Shehzad	3.65
Uzba Anwer	3.65
Mina Azhar	3.63
Adil Majid	3.63

BBA (MIS) 7

Name	CGPA
Mahad Asim Hamza	3.56
Sadaf Ijaz	3.53

BS 2

Name	CGPA
Sumaira Saeed	3.69
Sojharo Mangi	3.69

Spring 2011

BBA 2

Name	CGPA
Maria Ayub Silat	3.92
Waqas Abid	3.89
Hassan Khalid	3.86
Ramla Ahmed	3.83
Maria Shamim	3.83
Arwa Anees Rangoonwala	3.81
Aimen Imran	3.78
Muhammad Qureshi	3.78

MBA 1

Name	CGPA
Afsheen Qaiser	3.84
Amal Zehra Noor Ali	3.78
Umair Junaid Dinarwala	3.78

MBA 3

Name	CGPA
Saba Hanif	3.76
Muhammad Salman Tahir	3.75
Shahzaib Hassan	3.73
Mariam Cassim	3.73
Erum Arif	3.73
Sahar Afzal Siddiqui	3.73
Wajiha Bari	3.73
Gulsanga Afridi	3.7
Hasan Haider Paliwala	3.69
Wajid Iqbal	3.67
Zainab Umar	3.67

BBA (MIS) 5

Name	CGPA
Rabia Siddiqui	3.74
Muhammad Hammad Bawany	3.68

BBA 2

Name	CGPA
Nasir Altaf	3.78
Nadia Amin	3.76
Fabiha Farooq	3.76
Beenish Mahmood	3.72
Hiba Fatima Jafri	3.69
Mirza Shahzad Baig	3.67

CGPA of MBA-4 is based on three semesters.



BBA 4

Name	CGPA
Sadia Shahid	3.83
Sabina Khalid	3.79
Urooj Hashmi	3.79
Muhammad Saad	3.78
Maria Amin	3.76
Maheen Arif Motan	3.75
Maha Munawar	3.74
Syed Asad Hussain	3.72
Ayesha Suhail	3.72
Syed Hamza Wasim	3.71
Sidra Modan	3.68
Aimun Baloch	3.68
Mohammad Emad Hassan	3.68
Ayeza Sumsam	3.65

BBA 8

Name	CGPA
Hira Ejaz	3.87
Wafa Hanif	3.8
Javeria Nisar Patel	3.77
Mahvish Azad	3.75
Hira Anis	3.75
Nida Fareed	3.71
Asmaa Saleem Malik	3.67
Sehrish Saifuddin Virani	3.65
Mina Azhar	3.65
Affia Jeelani	3.65
Uzba Anwer	3.65
M.Wajahat Mehdi	3.62

BBA (MIS) 8

Name	CGPA
Mahad Asim Hamza	3.56
Sadaf Ijaz	3.52
Amal Faisal Ashoor	3.50

BS 1

Name	CGPA
Hania Syed	3.76

BBA 6

Name	CGPA
Aatira Mushtaq Madraswala	3.93
Faaria Ahmed	3.86
Muhammad Ovais Saleem	3.84
Samiyah Moin	3.81
Maha Malik	3.81
Muhammad Usman Hasan	3.77
Sana Ahmed	3.76
Mariyam Akhund	3.74
Nayma Iqbal	3.73
Zehra Abdullah	3.71
Saniya Sadaqat	3.69

MBA 2

Name	CGPA
Afsheen Qaiser	3.81
Amal Zehra Noor Ali	3.75
Umair Junaid Dinarwala	3.7

MBA 4

Name	CGPA
Shahzaib Hassan	3.76
Mariam Cassim	3.75
Muhammad Salman Tahir	3.75
Erum Arif	3.74
Zara Zehra	3.7
Hira Jawaid	3.69
Sahar Afzal Siddiqui	3.65
Saba Hanif	3.65
Wajid Iqbal	3.64
Anoosha Naseem	3.63
Wajiha Bari	3.63

BS 3

Name	CGPA
Sumaira Saeed	3.75
Sarchina Kumari	3.74

BS 8

Name	CGPA
Mohammad Zohaib Khan	3.68



Alumni

IBA Alumni launches its Chapters in Dubai and Canada

On July 9, 2010, IBA hosted the first official reunion and the launch of IBA Alumni UAE Chapter in Dubai. IBA Alumni Canada Chapter was launched on October 23, 2010 in Toronto Canada with over 150 alumni attending the event.

IBA Alumni Reunion

IBA Alumni Reunion Dinner 2011 was hosted by IBA Alumni Society on April 30, 2011 at Avari Towers. The graduating batches of all the O's and I's since 1960 were present. The attendance was overwhelming - there were over 350 guests, and everyone enjoyed the reunion thoroughly. A live musical performance by Fuzon towards the end of the evening provided entertainment for the guests in attendance.

IBA Student Center

IBA is constructing a Student Center at the Main Campus, being funded by the IBA Alumni and they are donating money for its construction in various forms. IBA Alumni at Unilever have recently pledged their financial support for IBA by committing to financing the Student Lounge at the IBA Alumni Student Center. IBA has decided to name this lounge after the Unilever Alumni. A Donor Wall will also be made at the Student Center where IBA Alumni can purchase a brick on the wall and have their name and class inscribed on it.

Alumni Engagement Initiatives

As part of its Alumni Engagement Initiatives, the IBA Alumni department is reaching out to the Alumni working in different companies by visiting their organizations formally to update our Alumni on activities and news from the Alma-mater.

On May 5, 2011, 42 Alumni at Unilever met with the IBA Alumni team and Dr. Ishrat Husain. They learnt about the developments that have taken place at IBA and shared their memories. IBA Alumni sessions were also held at State Bank of Pakistan (SBP), HSBC Bank, Citibank and Standard Chartered Bank of Pakistan. Future visits in multinationals, financial institutions and local companies are planned where there are a sizeable number of IBA graduates.

Significant Alumni Achievements

Three IBA alumni reached to the top of their career ladder during the last year. Sarim Sheikh became the Chairman of Shell Group of Companies in Pakistan. Faisal Sabzwari became the Country Manager of Procter & Gamble in November 2010 while Tahir Malik was appointed as the Managing Director of Reckitt Benckiser.



Income

Income

ble

3

Cash Balance

Total Current Assets

Total Assets

Financials

80000

60000

40000

20000

0

\$14,500	\$13,900	\$15,500	\$12,000
\$7,000	\$7,600	\$9,400	\$8,000
(\$8,200)	(\$8,400)	(\$8,900)	(\$9,000)
\$13,300	\$15,500	\$16,000	\$14,000

\$13,300	\$15,800	\$18,500	\$17,000
\$17,800	\$19,800	\$19,900	\$19,500
\$8,300	\$8,200	\$9,700	\$8,000
\$5,700	\$8,300	\$5,800	\$5,200
\$42,900	\$43,800	\$45,000	\$44,000
\$28,000	\$30,600	\$28,000	\$28,000
\$70,900	\$74,300	\$73,000	\$72,000

\$6,400	\$5,700	\$3,300	\$1,000
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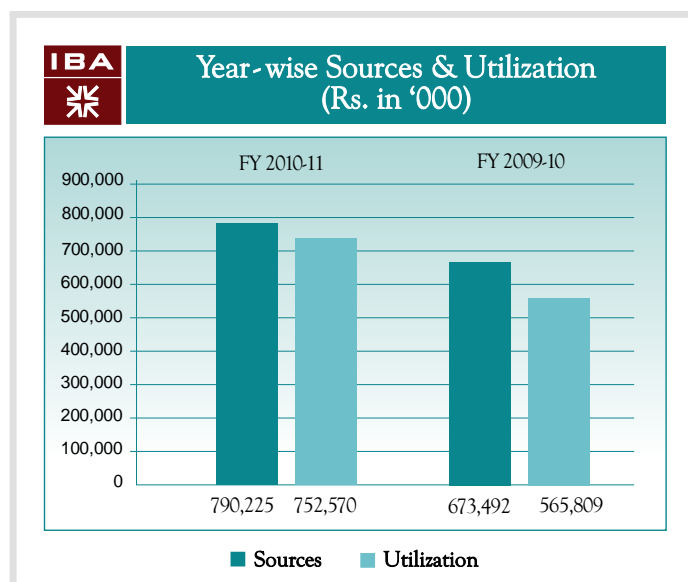
Financial Resources and Utilization

For The Year Ended 30 June 2011

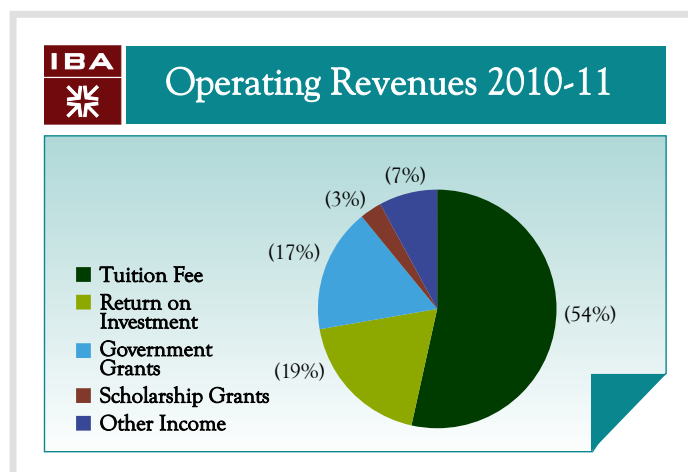
(Rs. in '000)

	FY 2010-11	FY 2009-10
Sources		
Fee Income	422,956	331,665
Return on Investment	149,279	168,838
Government Grants	130,748	105,555
Scholarship Grants	26,078	28,978
Other Income	61,164	38,456
Gross Operating Receipts	790,225	673,492
Utilization		
Salaries	339,973	295,944
Depreciation/Amortization	128,541	44,092
Scholarships	51,386	50,958
Repair & Maintenance	33,245	16,948
Transportation	32,682	17,975
Center for Entrepreneurial Development	32,366	8,359
Utilities	24,691	25,222
Communication	24,207	12,455
Center for Executive Education	23,709	18,665
MBA (Banking, Public & Corporate)	21,366	11,218
Rent	8,548	7,623
Advertisement	8,401	5,941
Printing & Stationary	8,093	11,014
Insurance	4,704	4,515
Legal & Professional	3,457	2,916
Convocation/Seminars	3,205	6,338
Center for Business & Economic Research	1,887	545
Assets/ HEC Grant Written Off	-	18,738
Other Expenses	2,109	6,343
Total Expenses	752,570	565,809
Net Surplus	37,655	107,683

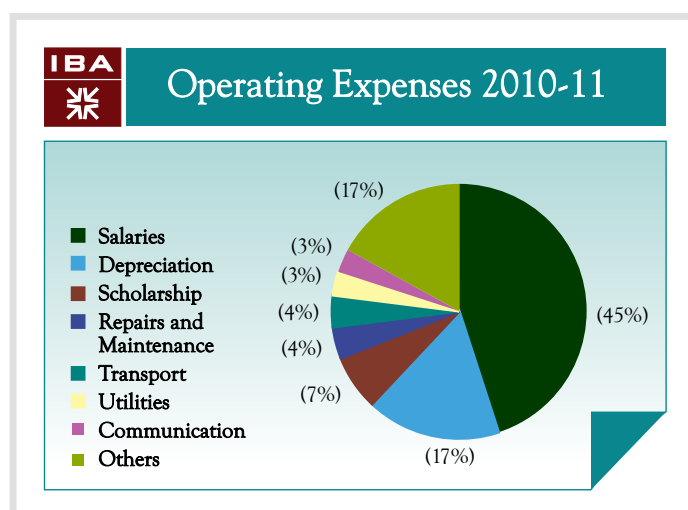
Year-wise Sources & Utilization (Rs. in '000)		
	FY 2010-11	FY 2009-10
Sources	790,225	673,492
Utilization	752,570	565,809



Operating Revenues 2010-11	
Tuition Fee	54%
Return on Investment	19%
Government Grants	17%
Scholarship Grants	3%
Other Income	7%
Total	100%



Operating Expenses 2010-11	
Salaries	45%
Depreciation	17%
Scholarship	7%
Repairs and Maintenance	4%
Transport	4%
Utilities	3%
Communication	3%
Others	17%
Total	100%



Scholarships

S. No.	Name of Scholarships	No. of Students	Awarded Scholarship (Rs. in '000)
1	HEC - USAID Scholarship	37	12,891
2	Sindh Endowment Scholarship	46	8,270
3	Lucky Cement / Abdul Razzak Tabba Scholarship	31	3,877
4	Shell Pakistan Scholarship	4	1,056
5	IBA Alumni Chapter - UAE	6	688
6	Aftab Associates Scholarship	7	538
7	UBL Scholarship	6	507
8	SSGC Scholarship	2	488
9	Oxford & Cambridge Scholarship	9	470
10	Feroze Textile Ltd Scholarship	8	459
11	Habib Metropolitan Bank Ltd.	4	428
12	KPT Scholarship	2	428
13	Barclays Scholarship	2	408
14	Lakson Tobacco Company Scholarship	2	408
15	PSO Endowment Fund Scholarship	2	408
16	Anonymous Scholarship	2	384
17	Bhaimian Foundation	2	375
18	A.W.K Scholarship	2	357
19	HBL - Dr. Ishrat Husain Scholarship	3	310
20	HBL Endowment Fund Scholarship	2	230
21	Syed Mumtaz Saeed Scholarship	1	204
22	Dr. Salman Mufti Scholarship	2	171
23	Mirza Izhar Hussain Scholarship	1	171
24	Infaq Foundation	1	167
25	The Sapphire Endowment Fund Scholarship	2	150
26	Al Amin Scholarship	1	100
27	Mazhar Hussain Shah Scholarship	1	100
28	Abdul Fatah Memon Scholarship	1	93
29	G.M. Qureshi Scholarship	1	93
30	Fateh Tariq Scholarship	2	90
31	Adil & Narjis Scholarship	1	30
	Sub Total	193	34,348
32	IBA Scholarship		
a)	Merit Based (New Students)	58	6,012
b)	Need Based	62	3,768
	Sub Total	120	9,780
33	Talent Hunt Program		
a)	Sindh Talent Hunt Program	7	4,068
b)	National Talent Hunt Program	9	3,191
	Sub Total	16	7,259
	Total Scholarship Funding	329	51,386

Capital Expenditure

(Rs. in '000)

Capital Expenditure	2010-2011	2009-2010
Building & Improvements	250,560	158,789
Office Equipments	45,566	12,868
Computer and Peripherals	47,183	239,521
Furniture and Fixture	15,692	19,595
Vehicles	1,191	14,397
Library Books	4,727	4,847
Sports Goods	517	48
Intangible Assets	18,439	805
Capital Work in Progress	48,317	200,598
Total Capital Expenditures	432,192	651,468
Financed by:		
Operating Surplus for the year	37,655	107,683
Donations & Grants:		
Aman Foundation	191,000	-
Adamjee Foundation	60,000	20,000
HEC Grants (PSDP)	20,000	2,000
Tabba Foundation	20,000	-
	291,000	22,000
Total Funds Available	328,655	129,683
Net (Deficit) for the year *	(103,537)	(521,785)

* The shortfall is financed from IBA General Reserves



Donors

1. Development Fund

(Rs. in Million)

S. No.	Name of Donors	Amount Committed	Amount Disbursed	Purpose
1	Aman Foundation	1,000.000	191.000	For Aman Tower at City Campus & CED Building at Main Campus
2	Aziz Tabba Foundation	150.000	20.000	Academic Building at Main Campus
3	Mahvash and Jahangir Siddiqui Foundation	100.000	0.000	Auditorium at City Campus
4	Adamjee Foundation	100.000	85.000	Students / Faculty Building Renovation and Refurbishment of the Students and Faculty Building situated at the Main Campus.
5	United Bank Limited	75.000	5.000	Building Fund
6	The HUB Power Company Ltd. (HUBCO)	40.000	0.000	Auditorium
7	TPL Holdings (Pvt.) Ltd.	25.000	0.000	Infrastructure Development
8	Alumni Student Centre	21.080	1.130	Alumni Fund for Student Center Construction of the Student Center at IBA Main Campus to be sponsored by IBA Alumni. Pledges and donations received so far from: Unilever Alumni, Mr. Shahid Javed Hashmi, Mr. Waqar Siddique, Mr. Hussain Lawai, Mr. Shuaib Ahmed, Mr. Zafar Masud & Mr. Riaz Chowdhari.
9	Standard Shipping Pakistan (Pvt.) Ltd.	15.000	0.000	Construction of Prayer Hall at the Main Campus
	Sub Total	1,526.080	302.130	

2. (a) Endowed Chair Fund

S. No.	Name of Donors	Amount Committed	Amount Disbursed	Purpose
1	Bank Al-Habib Limited	50.000	50.000	Hamid D. Habib Chair-MBA Financial Services
2	Faysal Bank	50.000	30.000	EMBA - Banking & Financial Service
3	Mr. Towfiq Chinoy	30.000	30.000	Entrepreneurial Management
	Sub Total	130.000	110.000	

2. (b) General Endowment Fund

(Rs. in Million)

S. No	Name of Donors	Amount Committed	Amount Disbursed
1	Askari Bank Ltd	50.000	34.000
2	Habib Bank Limited	50.000	50.000
3	Standard Chartered Bank	40.000	33.000
4	Bank Alfalah Limited	33.000	22.000
5	Allied Bank Limited	30.000	30.000
6	International Textile Limited	20.000	20.000
7	Abdullah Foundation (Sapphire)	20.000	15.000
8	Govt. of Sindh	5.000	5.000
9	Pakistan International Container Terminal Ltd.	5.000	2.000
10	Soneri Bank	3.000	3.000
11	Deutsche Bank	1.250	1.250
12	UCH Power (Pvt.) Ltd.	0.500	0.500
13	Mr. Zohaib Ali Khan, IBA Alumni	0.010	0.010
14	Muslim Hussain	0.050	0.050
15	Anonymous	0.010	0.010
	Sub Total	257.820	215.820

2. (c) Endowment Fund by IBA-Advisory Council

(Rs. in Million)

S. No	Name of Donors	Amount Committed	Amount Disbursed
1	Mr. Tariq Kirmani	0.500	0.100
2	Mr. Zahid Bashir, CEO, Mohd. Amin Mohd. Bashir Ltd.	0.500	0.100
3	Mr. Tahir Khaliq, Director, United Distributors (Pvt.) Ltd.	0.500	0.100
4	Mr. Abrar Hasan, CEO, National Foods Ltd.	0.500	0.100
5	Mr. Parvez Ghias, CEO, Indus Motor Co. Ltd.	0.500	0.100
6	Mr. Ghouse Akbar, Director, Akbar Group of Companies	0.500	0.100
7	Mr. Mohsin Ali Nathani, CEO - Standard Chartered Bank	0.500	0.500
	Sub Total	3.500	1.100

3. Faculty Development Fund

(Rs. in Million)

S. No	Name of Donors	Amount Committed	Amount Disbursed
1	English Biscuit Manufacturers	10.000	10.000
2	National Foods Limited	12.500	5.000
3	Barclays Bank PLC, Pakistan	5.000	1.000
4	Chevron Pakistan Limited	5.000	1.000
5	Naseem Allawala, ESQ.	5.000	1.000
6	Central Depository Company	2.000	2.000
7	Cadbury Pakistan Limited	0.500	0.500
	Sub Total	40.000	20.500

4. Talent Hunt Programs

(Rs. in Million)

S. No	Name of Donors	Amount Committed	Amount Disbursed
1	Govt. of Sindh	15.000	6.000
2	Meezan Bank Charity Fund	11.130	4.170
	Sub Total	26.130	10.170



5. Endowment Fund for Scholarship

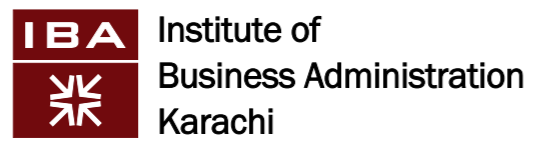
(Rs. in Million)

S. No	Name of Donors	Amount Committed	Amount Disbursed
1	Feroze Textile Mills Limited	5.250	5.250
2	Syed Mumtaz Saeed Scholarship	3.000	2.160
3	HBL- Endowment Scholarship	2.500	2.500
4	Dr. I. A. Mukhtar Endowment for Scholarship (IBA-Alumni)	2.500	1.450
5	PSO Endowment Scholarship	2.000	2.000
6	IBA-Karachi Class of 1986	1.480	1.480
7	The Sapphire Endowment Scholarship	1.000	1.000
8	Mr. Mohammed Rajpar, General Shipping Agencies (Pvt.) Ltd.	1.000	0.000
9	Aftab Associates Endowment	0.200	0.200
	Sub Total	18.930	16.040

6. Alumni Fund

(Rs. in Million)

S. No	Name of Donors	Amount Committed	Amount Disbursed
1	Plant a Tree	0.193	0.193
2	Library	0.070	0.070
3	CED (University Campus)	0.010	0.010
4	Technology Upgrading	0.005	0.005
	Sub Total	0.278	0.278
	Grand Total	2,002.738	676.038



Leadership and Ideas for Tomorrow

Main Campus: Tel: (021) 38104700 Fax: (021) 38102008 City Campus: Tel: (021) 38104701 Fax: (021) 38103008
UAN: 111-422-422 www.iba.edu.pk