

INSTITUTE OF BUSINESS ADMINISTRATION

EVALUATION CRITERIA**for Pre-Qualification of Furniture
Designers and Manufacturers/Suppliers**

S. No.	Criteria	Max. Points
1.	Value of furniture orders/projects completed in the last 5 years	20
2.	Value of similar orders in hand	10
3.	Overall experience (number of years in business)	10
4.	Organizational (management) structure	10
5.	Skilled workforce in regular, permanent employment in the factory/workshop.	20
6.	Tools, plant, machinery and equipment owned and installed in the factory/workshop.	15
7.	Financial status	10
8.	Registration with government, semi-government and autonomous organizations as furniture manufacturers.	5
Total		100

Minimum points required for pre-qualification : 70. Please ensure to submit all required documents.

Director HEC Projects
Institute of Business Administration (IBA)
Main Campus, University Road
Karachi 75270