SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

CONTRACT EVALUATION FORM

TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

1) NAME OF THE ORGANIZATION / DEPTT.
   Institute of Business Administration Karachi

2) PROVINCIAL / LOCAL GOVT / OTHER
   Provincial

3) TITLE OF CONTRACT
   Procurement of Active Equipments for AMAN TOWER

4) TENDER NUMBER
   I7/50/2013-14

5) BRIEF DESCRIPTION OF CONTRACT
   Procurement of Active Equipments for AMAN TOWER

6) FORUM THAT APPROVED THE SCHEME
   Central Purchase Committee (CPC)

7) TENDER ESTIMATED VALUE
   15,000,000/-

8) ENGINEER'S ESTIMATE
   (For civil works only)

9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT)
   Six Weeks approximately

10) TENDER OPENED ON (DATE & TIME)
    26 April 2014 / 11:30AM

11) NUMBER OF TENDER DOCUMENTS SOLD
    (Attach list of buyers)
    Available on IBA website

12) NUMBER OF BIDS RECEIVED
    02

13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS
    02

14) BID EVALUATION REPORT
    (Enclose a copy)

15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER
    DWP Technologies

16) CONTRACT AWARD PRICE
    Rs.15,061,552/-

17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT
    (i.e. 1st, 2nd, 3rd EVALUATION BID).
    1st DWP Technologies
    2nd Wateen

18) METHOD OF PROCUREMENT USED : - (Tick one)

   a) SINGLE STAGE – ONE ENVELOPE PROCEDURE
      Domestic

   b) SINGLE STAGE – TWO ENVELOPE PROCEDURE

   c) TWO STAGE BIDDING PROCEDURE

   d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE

   PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e. EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS:
19) APPROVING AUTHORITY FOR AWARD OF CONTRACT

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

   Yes ☐  No ☑

21) ADVERTISEMENT:

   i) SPPRA Website
      (If yes, give date and SPPRA Identification No.)

      Yes ☐  No ☑

      SPPRA S.No 19780 / 10 April 2014

   ii) News Papers
       (If yes, give names of newspapers and dates)

      Yes ☐  No ☑

      Dawn, jag, AAS

22) NATURE OF CONTRACT

23) WHETHER QUALIFICATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
    (If yes, enclose a copy)

   Yes ☑  No ☐

24) WHETHER BID EVALUATION CRITERIA WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?
    (If yes, enclose a copy)

   Yes ☑  No ☐

25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

   Yes ☑  No ☐

26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

   Yes ☑  No ☐

27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED BID / BEST EVALUATED BID (in case of Consultancies)

   Yes ☑  No ☐

28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY COMPLIANT?

   Yes ☑  No ☐

29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT THE TIME OF OPENING OF BIDS?

   Yes ☑  No ☐

30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF CONTRACT?
    (Attach copy of the bid evaluation report)

   Yes ☑  No ☐
31) ANY COMPLAINTS RECEIVED
(If yes, result thereof)

Yes
No

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS
(If yes, give details)

Yes
No

33) WAS THE EXTENSION MADE IN RESPONSE TIME?
(If yes, give reasons)

Yes
No

34) DEVIATION FROM QUALIFICATION CRITERIA
(If yes, give detailed reasons.)

Yes
No

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT BLACK LISTED?

Yes ✓ No

36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE SUPPLIER’S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:
(If yes, enclose a copy)

Yes ☐ No ☐

37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN THE CONTRACT (BANK GUARANTEE ETC.)?

Yes ☐ No ☐

38) SPECIAL CONDITIONS, IF ANY
(If yes, give Brief Description)

Yes
No

Signature & Official Stamp of Authorized Officer

Mr. Imran Batada (Head of ICT)

FOR OFFICE USE ONLY

SPPRA, Block. No.8, Sindh Secretariat No. 4-A, Court Road, Karachi
Tel: 021-9205356; 021-9205369 & Fax: 021-9206291
Institute of Business Administration
Karachi

Leadership and Ideas for Tomorrow
Ref: 17/56/2013-14
M/s DWP Technologies
11-First Floor, Mandviwala Chambers,
Talpur Road, Karachi
Tel: 021-111-005-906

Attn: Mr. Waseem Sher

Sub: INSTITUTE OF BUSINESS ADMINISTRATION – KARACHI
(Procurement of Active Equipment’s for AMAN TOWER (City Campus), KARACHI)
“LETTER OF AWARD”

Dear Mr. Waseem Sher,

This is in reference to your bid submitted on 26 April, 2014 for the subject work. The
Management is pleased to inform you that your bid has been approved for award of subject
work to your firm at price of Rs.15,061,792/-(C&F) for Procurement of Active Equipments for
AMAN TOWER (City Campus)

This letter of award is based on the following documents and following terms and conditions,
which form its part thereof and are the governing documents of the contract:

a. Tender Documents
b. Priced Bill of Quantity
c. Tender Drawings (If apply)
d. Your bid letter submitted on April 26, 2014

All other Technical and contractual matters are as per Tender Documents and Drawings.

You are advised to please return the duplicate copy of this Letter of Award duly signed as an
acknowledgment of its receipt as well as your unqualified acceptance of the same.

Thanking you.

Yours sincerely

for Institute of Business Administration Karachi

[Signature]

Head of ICT

WASEEM SHER

Received and Accepted on behalf of...

Main Campus: University Road, Karachi, UAN: 111-422-422, Tel: (92-21) 38104700, Fax: (92-21) 99261508
City Campus: Garden KIYANI SHARON Road, Karachi, Tel: (92-21) 99261508
Website: www.iba.edu.pk E-mail: info@iba.edu.pk
Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration Karachi (IBA, Karachi)
2. Tender Reference No: IT/56/2013-14
3. Tender Description/Name of work/item: Procurement of Active Equipment's for AMAN TOWER
4. Method of Procurement: Single Stage Single Envelope
5. Tender Published: SPPRA website on 10-April-2014, SPPRA-Sr.No 19780
6. Total Bid documents Sold: Free available on IBA web site
7. Total Bids Received: Two (02)
8. Technical Bid Opening date: (if applicable) (Provide details in separate form)
9. No. of Bid technically qualified (if applicable): 02
10. Bid(s) Rejected: 0
11. Financial Bid Opening date: 26-April-2014
12. Bid Evaluation Report:

<table>
<thead>
<tr>
<th>S No</th>
<th>Name of Firm or Bidder</th>
<th>Cost offered by the Bidder</th>
<th>Ranking in terms of cost</th>
<th>Comparison with Estimated cost</th>
<th>Reasons for acceptance/rejection</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>DWP Technologies</td>
<td>15,061,792/-</td>
<td>1st</td>
<td>Qualified as per Eligibility Criteria</td>
<td>Recommended for award the contract</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Wanten</td>
<td>16,671,897/-</td>
<td>2nd</td>
<td>Qualified as per Eligibility Criteria</td>
<td>High in Price</td>
<td></td>
</tr>
</tbody>
</table>

Recommendations: The offered amount of Rs. 15,061,792/- (C&F) by M/s. DWP Technologies has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid.

IBA (Internal Member) IBA (Internal Member) IBA (External Member)
Mr. Syed Jehanzeb Dr. Nasir Touheed Mr. Haris Quershi
Assistant Manager Professor HEJ Karachi University
## Annexure - C Tender # IT/56/2013-14

### Price Sheet

<table>
<thead>
<tr>
<th>Sr No</th>
<th>Description</th>
<th>Qty</th>
<th>Brand Name</th>
<th>Country of Origin</th>
<th>Unit Price (excl. VAT)</th>
<th>Income Tax on Import</th>
<th>Custom Duty at the time of Import / unit</th>
<th>Sales Tax at the time of Import / unit</th>
<th>Freight and other Expenses / unit</th>
<th>Total Final Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>WS-C2960X-48PS-L Catalyst 2960-X 48 GigE PoE 740W</td>
<td>20</td>
<td>Cisco</td>
<td>Netherlands</td>
<td>304,582</td>
<td>18,663</td>
<td>18,477</td>
<td>55,179</td>
<td>6,430</td>
<td>0,500,201</td>
</tr>
<tr>
<td>2</td>
<td>CON-SNT: WSC2945L SMARTNET 8X5XMBD Catalyst 2960-X 48 G</td>
<td>20</td>
<td>Cisco</td>
<td>Netherlands</td>
<td>30,872</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>617,431</td>
</tr>
<tr>
<td>3</td>
<td>WS-C2960X-24PS-L Catalyst 2960-X 24 GigE PoE 1700W</td>
<td>9</td>
<td>Cisco</td>
<td>Netherlands</td>
<td>157,245</td>
<td>9,042</td>
<td>9,439</td>
<td>25,792</td>
<td>3,115</td>
<td>1,443,244</td>
</tr>
<tr>
<td>4</td>
<td>CON-SNT: WSC2245L SMARTNET 8X5XMBD Catalyst 2960-X 24 G</td>
<td>9</td>
<td>Cisco</td>
<td>Netherlands</td>
<td>14,966</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>124,712</td>
</tr>
<tr>
<td>5</td>
<td>AIR-CAP1602I-C-K9 802.11a/g/n Ctrl-based AP Int Ant C Reg Domain</td>
<td>40</td>
<td>Cisco</td>
<td>Netherlands</td>
<td>342,205</td>
<td>1,467</td>
<td>2,032</td>
<td>5,815</td>
<td>675</td>
<td>1,395,312</td>
</tr>
<tr>
<td>6</td>
<td>CON-SNT: C1602C SMARTNET 8X5XMBD 802.11a/g/n Ctrl-ba</td>
<td>40</td>
<td>Cisco</td>
<td>Netherlands</td>
<td>2,183</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>87,313</td>
</tr>
<tr>
<td>7</td>
<td>CP-7821-K9= Cisco UC Phone 7821</td>
<td>30</td>
<td>Cisco</td>
<td>Netherlands</td>
<td>12,500</td>
<td>720</td>
<td>753</td>
<td>2,134</td>
<td>249</td>
<td>363,540</td>
</tr>
<tr>
<td>8</td>
<td>CP-7822-K9= Cisco UC Phone 7822</td>
<td>30</td>
<td>Cisco</td>
<td>Netherlands</td>
<td>780</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>23,580</td>
</tr>
<tr>
<td>9</td>
<td>CON-SNT: CP7822K9 SMARTNET 8X5XMBD Cisco UP Phone 7822</td>
<td>30</td>
<td>Cisco</td>
<td>Netherlands</td>
<td>6,832</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>174,959</td>
</tr>
<tr>
<td>10</td>
<td>UC-CUCM-10X-BAS-A: UC Manager - 10 x Basic Single User Under 1K</td>
<td>30</td>
<td>Cisco</td>
<td>Netherlands</td>
<td>475</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>14,236</td>
</tr>
<tr>
<td>11</td>
<td>AIR-CT5508-100-K9 Cisco 5508 Series Wireless Controller for up to 100 ApS</td>
<td>1</td>
<td>Cisco</td>
<td>Netherlands</td>
<td>1,658,395</td>
<td>133,183</td>
<td>136,104</td>
<td>334,627</td>
<td>36,997</td>
<td>2,007,392</td>
</tr>
<tr>
<td>12</td>
<td>CON-SNT: CT98100 SMARTNET 8X5XMBD Cisco 5508 Series</td>
<td>1</td>
<td>Cisco</td>
<td>Netherlands</td>
<td>405,506</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>405,506</td>
</tr>
<tr>
<td>13</td>
<td>AIR-AP5520AC= AC: Cisco 5520 Series Wireless Controller Redundant Power Supply</td>
<td>1</td>
<td>Cisco</td>
<td>Netherlands</td>
<td>72,878</td>
<td>4,031</td>
<td>4,415</td>
<td>12,508</td>
<td>1,458</td>
<td>75,036</td>
</tr>
<tr>
<td>14</td>
<td>GLC-TE: 1000BASE-T SFP</td>
<td>4</td>
<td>Cisco</td>
<td>Netherlands</td>
<td>19,440</td>
<td>1,118</td>
<td>1,160</td>
<td>3,205</td>
<td>385</td>
<td>79,300</td>
</tr>
</tbody>
</table>

### Prices of Services

<table>
<thead>
<tr>
<th>Description</th>
<th>Final Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grand Total</td>
<td>160,000</td>
</tr>
</tbody>
</table>

### Prices of SLA after warranty time

<table>
<thead>
<tr>
<th>Description</th>
<th>Final Price</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1,506,782</td>
</tr>
</tbody>
</table>

Note: IEA Karachi is exempted from custom duties, sales tax & import duties