**Bid Evaluation Report**

1. Name of Procuring Agency: *Institute of Business Administration Karachi (IBA, Karachi)*
2. Tender Reference No.: **IT/55/2013-14**
3. Tender Description/Name of work/item: **DR (Colocation / Cloud)**
4. Method of Procurement: **Single Stage Two Envelope**
5. Tender Published: **SPPRA website on 25-March-2014, SPPRA Sr.No 19522**
6. Total Bid documents Sold: **Free available on IBA web site**
7. Total Bids Received: **Four (04)**
8. Technical Bid Opening date: (if applicable) **April 14, 2014**
9. No. of Bid technically qualified (if applicable): **04**
10. Bid(s) Rejected: **0**
11. Financial Bid Opening date: **08-05-2014**

**12. Bid Evaluation Report:**

<table>
<thead>
<tr>
<th>S No</th>
<th>Name of Firm or Bidder</th>
<th>Cost offered by the Bidder (Colocation)</th>
<th>Cost offered by the Bidder (Cloud)</th>
<th>Ranking in terms of cost</th>
<th>Reasons for acceptance/rejection</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>1</td>
<td>2a</td>
<td>2b</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>CubeXs</td>
<td>3,125,815</td>
<td>3,079,815</td>
<td>1&lt;sup&gt;st&lt;/sup&gt;</td>
<td>Qualified as per Eligibility Criteria</td>
<td>Recommended for award the contract</td>
</tr>
<tr>
<td>2</td>
<td>Multinet</td>
<td>9,285,060</td>
<td>14,201,940</td>
<td>3&lt;sup&gt;rd&lt;/sup&gt;</td>
<td>Qualified as per Eligibility Criteria</td>
<td>High in Price</td>
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<tr>
<td>3</td>
<td>CyberNet</td>
<td>N/Q</td>
<td>12,734,892</td>
<td>4&lt;sup&gt;th&lt;/sup&gt;</td>
<td>Qualified as per Eligibility Criteria</td>
<td>High in Price</td>
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<tr>
<td>4</td>
<td>PTCL</td>
<td>8,972,000</td>
<td>5,688,000</td>
<td>2&lt;sup&gt;nd&lt;/sup&gt;</td>
<td>Qualified as per Eligibility Criteria</td>
<td>High in Price</td>
</tr>
</tbody>
</table>

**Recommendations:** - The offered amount of Rs. 3,079,815/- (Inclusive of all applicable taxes) by M/s. CubeXs Weatherly Pvt Ltd has been recommended by the Procurement Committee to award the work (**CLOUD SOLUTION**) on the basis of their technical qualifying and lowest offered price bid.

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IBA (Internal Member)  
Mr. Syed Jehanzeb  
Assistant Manager

IBA (Internal Member)  
Dr. Nasir Touheed  
Professor

IBA (External Member)  
Mr. Haris Quershi  
HEJ Karachi University