

## **Call for Papers**

# IBA - Business Case & Research Conference 2017

## Dates: January 27-28, 2017

## Venue: IBA Main Campus, Karachi, Pakistan

## Home page: http://www.bcrc.iba.edu.pk

## **Conference Background and Aims:**

The first important challenge for Business Schools is to create relevance and rigor in the business education to produce ethical and competent MBAs, future business managers and leaders. The Second important challenge is to have meaningful and sustainable social impact and contribution towards business organizations' growth and improvements. Ironically, academic institutions, including business schools, are more focused towards theories, concepts and teaching, which lead to little interaction with the organizations. Business education is not only about grooming and educating graduates but conducting and publishing practical and applied business research that is more relevant and useful for managers. The aim of business research is to conduct research that helps managers in solving business problems. Moreover, by conducting actual business case research, it is very much possible to publish the outcome in good Academic Journals.

The aim of this Business Case & Research Conference is to promote business research by bringing business schools' faculty members and industry practitioners together, to share relevant business cases and research ideas. This conference will be a platform for faculty to present applied and useful academic research. It will also help business school faculty to interact and listen to issues and problems of business managers.

## **Scope of the Conference:**

- Research Case Studies (without Teaching Note)
- Teaching Case (with Teaching Note)
- Research Paper
- Industrial note

## **Conference Tracks:**

All participants are invited to submit their Cases / Research Papers / Notes in any of (but not limited to) the following areas:

- Management and OD
- Strategic Management
- Marketing and Social Media
- New Ventures and Family Business
- Accounting and Law
- Banking and Finance
- Operations, SCM & Project Management
- Entrepreneurship

(Track Chair: Dr. Nasir Afghan) (Track Chair: Dr. Ashar Saleem) (Track Chair: Dr. Wajid Rizvi) (Track Chair: Mr. Sharjeel Hasnie) (Track Chair: Mr. Asad Ilyas) (Track Chair: Dr. Ahmad Junaid) (Track Chair: Dr. Rameez Khalid) (Track Chair: Dr. Kamran Mumtaz)

In addition to the above, participants are also invited to submit Industrial Note(s) on FMCGs, Retailing, Digital and Social Media. Also including Textile, Auto Sector, Banking and Financial Sector, SME, Family Managed Businesses, Food and Agriculture, Construction, Power and Energy and others relevant industrial sectors.

#### **Manuscripts Submission**

All submissions are to be sent to: <u>smunir@iba.edu.pk</u> and <u>nafghan@iba.edu.pk</u>. Maximum word limit: 5000 including bibliography and appendices. Guidelines regarding submission and format are available on the conference website i.e. <u>http://www.bcrc.iba.edu.pk</u>

#### **Review process**

- Double Blind Peer-Review.
- Acceptance based principally on originality, significance, technically sound, up to date and presentation.
- The Editorial Board's discretion would be final.
- A maximum of two submissions per author (As a first author) is permissible. As second co-author you are allowed to submit more cases/papers. Each submission should clearly identify the conference track. Selected cases, industrial notes and papers will be published in the conference proceedings.

## **Structure:**

- Two-Day conference
- Conference would be divided into following four areas
  - Presentation of the cases by the faculty members
  - CEO speakers sessions

- Dialogue sessions
- Poster presentations by the students

## **Potential Invitees:**

Key Note Speakers:	CEOs of leading businesses of Pakistan
Rey Note Speakers.	

Academia Representatives: Deans/ Directors of Business Schools of Pakistan

Other Invitees: Representatives of all business organizations who have completed projects with IBA, CIMA representatives and its members, and faculty and students of universities at the national and international levels.

### **Important Dates**

SUBMISSION	CLOSING DATE
Full paper/case Submission Due Date	30 September 2016
Acceptance / Rejection Decision	15 November 2016
Registration & Fee Submission	30 December 2016

## **Conference Chair:**

Dr. Nasir Afghan

Program Director MBA, IBA Karachi nafghan@iba.edu.pk

## **Conference Secretary:**

## Mr. Asad Ilyas

Chairperson, Accounting & Law Department, IBA Karachi <u>ailyas@iba.edu.pk</u>

## **Conference Management Committee:**

Dr. Nasir Afghan Program Director MBA, IBA Karachi nafghan@iba.edu.pk Mr. Asad Ilyas Chairperson, Accounting & Law Department, IBA Karachi ailyas@iba.edu.pk Dr. Ahmad Junaid Coordinator Finance Department, IBA Karachi ajunaid@iba.edu.pk Dr. Rameez Khalid Program Director PGD-SCM, IBA Karachi rameezkhalid@iba.edu.pk Dr. Muhammad Shahid Qureshi Program Director CED squreshi@iba.edu.pk Mr. Haroon Tabraze Program Coordinator BS Accounting & Finance, IBA Karachi htabraze@iba.edu.pk **Mr. Sharjeel Hasnie** Program Director Undergraduate Programs, IBA Karachi shasnie@iba.edu.pk Mr. Mohammad Sohaib Saleem Assistant Professor, Department of Accounting & Law, IBA Karachi sohaibsaleem@iba.edu.pk **Dr. Ashar Saleem** Assistant Professor, Department of Management, IBA Karachi asaleem@iba.edu.pk **Dr. Muhammad Avaz** Assistant Professor, Department of Management, IBA Karachi muhammadayaz@iba.edu.pk **Mr. Muhammad Anwar** Head Librarian & Incharge Research Data Centre, IBA Karachi anwarch@iba.edu.pk Mr. Muhammad Sohail Khan Manager Purchase & Stores mskhan@iba.edu.pk Mr. Shah Munir Khan Program Executive, Graduate Program Office, IBA Karachi

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