

ANNEXURE B

UPDATES ON

KEY PERFORMANCE INDICATORS

JULY 2012 – DECEMBER, 2013

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1. Faculty Development KPI Updates (For the period Jul '12 – Dec '13) – FBA

	Faculty of Business Administration - KPIs for 2012/13	Total	Count	2012/13
1	Faculty Publications & Research			
1.1	• Number of ISI journal publications	8	58	14%
1.2	• Number of journal publications	22	58	38%
1.3	• Number of international conference publications	25	58	43%
1.4	• Number of national conference publications	13	58	22%
1.5	• Number of Case studies numbered/ published	8	58	14%
1.6	• Number of Research Seminars conducted	1	58	2%
1.7	• Number of publications with International Collaboration authors	1	58	2%
1.8	• Number of contract research/ consultancy assignments	23	58	40%
1.9	• Number of working papers	1	58	2%
2	Faculty Performance			
2.1	• Average Faculty evaluation (fulltime + visiting)			3.94
2.2	• Percentage of Faculty evaluations below 3			4.06%
2.3	• Percentage of Faculty submitting Exam results on time			78.00%
3	Faculty Development			
3.1	• Number of new visiting faculty appointments			26
3.2	• Number of new Fulltime faculty appointments			23
3.3	• Total Number of participating faculty in Foreign Academic Alliance Programs			8

4	Students (program wise and induction wise statistics: BBA, MBA and MS (Eco) programs			BBA	BSEM	BSAF	BSSS &LA	MBA	MS (Eco)	MS (Eco) Leading to PhD	PhD (Eco)
4.1	• Total number of Applicants			4409	905	689	192	877	164	44	30
4.2	• Number of Successful Applicants			942	460	194	95	412	46	4	0
4.3	• Percentage Successful			21%	51%	28%	49%	47%	28%	9%	0%
4.4	• Number of International students (program wise)			0	0	0	0	1	0	0	0
4.5	• Average SAT-I scores (for those available) of successful students			-	-	-	-	-	-	-	-
4.6	• Number of students taking part in international events			77	2	-	-	57	-	-	-
4.7	• Number of students from SFP/STHP/NTHP enrolled			7	5	7	-	-	-	-	-
4.8	• Average CGPA of all students in the program			3.14	3.1	-	-	3.1	2.88	3.2	3.71
5	Curriculum										
5.1	• Number of new Courses introduced							-			
5.2	• If accreditation achieved / renewed							-			
5.3	• Number of Course Outlines upgraded							94%			
6	CEE / Industry Collaborations										
6.1	• Number of CEE sessions conducted by FBA Faculty							26			
7	Linkages/ Accreditation/ MOUs/ Student Exchange/ Collaborations										
7.1	• Total number of students went abroad on exchange program							31			
7.2	• Number of MOUs signed							13			

2. FCS KPI Update (For the period Jul '12 – Dec '13)

	Faculty of Computer Science - KPIs for 2012/13	Total	No. of FT Faculty	2012/13
1	Faculty Publications & Research			As percentage of FT faculty
1.1	• Number of ISI indexed Journal Publications published per faculty member	3	23	13%
1.2	• Total Number of Journal Publications published per faculty member	13	23	57%
1.3	• Number of International Conference publications per faculty member	16	23	70%
1.4	• Number of Research Seminars conducted	2		
1.5	• Number of publications with International Collaboration authors	1	23	4%
2	Faculty Performance			
2.1	• Average Faculty evaluation (fulltime + visiting)			3.87
2.2	• Percentage of Faculty evaluations below 3			6.3%
2.3	• Percentage of Faculty submitting Exam results on time			86%
3	Faculty Development			
3.1	• Number of new visiting faculty appointments	11		
3.2	• Number of new Fulltime faculty appointments	1		
3.3	• Total Number of participating faculty in Foreign Academic Alliance Programs	0		

4	Students (program wise and induction wise statistics: BS(CS), MS(CS) and PhD(CS) programs)			BS(CS)	MS(CS)	PhD(CS)
4.1	• Total number of Applicants			733	138	28
4.2	• Number of Successful Applicants			362	55	10
4.3	• Number of Successful Applicants Joining			209	47	6
4.4	• Percentage Successful			49%	40%	36%
4.5	• Percentage of Successful students joining			58%	85%	60%
4.6	• Average SAT-I /GRE scores (for those available) of students joining			2073	N/A	N/A
4.7	• Number of International students (program wise)			0	0	0
4.8	• Number of students taking part in international events			1	1	0
4.9	• Number of students winning awards in national events & competitions			1	N/A	N/A
4.10	• Number of students from STHP/NTHP enrolled			15	N/A	N/A
4.11	• Average CGPA of all students in the program			3.01		
5	Marketing					
5.1	• Number of External Events conducted (e.g. CEO Forum / Counselors Seminar / Student Conferences (Connexions) / HR Forum, etc)			5		
5.2	• Number of Software Competitions conducted			2		
5.3	• Number of Student Seminars conducted			6		
5.3	• Number of Schools visited for Open House / Road shows			5		

6	Curriculum			
6.1	• Number of new Courses introduced			12
6.2	• If accreditation achieved / renewed			achieved in 2008
6.3	• Number of Course Outlines upgraded			Not Available
6.4	• If curriculum audited / up gradation			Curriculum being upgraded
7	CEE / Industry Collaborations			
7.1	• Number of CEE sessions conducted by FCS Faculty			15 sessions (292 hours)
7.2	• Number of ongoing Industry Collaborative Projects			2
N/A = Not Applicable.				

3. Projects KPIs Update (Project and HEC Projects)

3.1 Projects in Progress

ON GOING PROJECTS IN 2013-2014								
S. No.	Project Code	Projects Name	Budgeted Cost	Awarded Cost	Allocated budget During the financial Year	Amount will be spent during the year	Physical progress will be achieved %	Financial Progress will be achieved %
1	404.9	External Development Including Sewerage Treatment Plan	100 Million	100 Million	48.915 Million	30 Million	50%	40%
2	402.1	Renovation of Library& relevant landscape Main Campus	147 Million	148 Million	94.6 Million	94.6 Million	100%	100%
3	402.5	Renovation of Administration Bldg. Main Campus including Furniture & Elevator	199.2 Million	190 Million	86.98 Million	86.98 Million	85%	70%
4	402.7	Electrical System Rectification	12.8 Million			5.18 Million	100%	100%
5	403.6	AMAN TOWER	967 Million	449 M Civil Works 169 M HVAC 69 M Electrical 200 M ID Works	356.69 Million	200 Million	70%	67%
6	404.9.8	Laying of Water Pipeline	36.8 Million	37.764 Million	40.57	15.029 Million	100%	100%
7	404.2	New Boys' Hostel, Main Campus	140 Million	137.631 Million	8.0 Million	99.130 Million	100%	100%
8	401.4.3	New KESC Sub-Station and Relocation of 4 Generators at City Campus.	45 Million	44.072 Million	3.99 Million	44.072 Million	100%	100%
9	404.5	Visiting Faculty Hostel, Main Campus	126 Million	88.132 Million	52.68 Million	35.252 Million	100%	100%
10	404.8	New Girls' Hostel, Main Campus	98 Million	N/A	52.08 Million	9.8 Million	100%	100%

3.2 On Going Projects Up Till December 2014

S. No.	Project Code	Projects Name	Budgeted Cost	Awarded Cost	Allocated budget	Amount to be spent during the year	Physical progress will be achieved %	Financial Progress will be achieved %
1	404.9	External Development	100 Million	-	52 Million	52 Million	100%	100%
2	402.5	Renovation of Administration Bldg. Main Campus	199.2 Million	190 Million	86.98 Million	82 Million	100%	100%
3	403.6	AMAN TOWER	967 Million	449 M Civil Works 169 M HVAC 69 M Electrical 200 M ID Works	454 Million including ID works	454 Million	100%	100%
4	404.9.8	Laying of Water Pipeline	36.8 Million	36.764 Million	36.8 Million	11.092 Million	100%	100%
5	404.5	Visiting Faculty Hostel, Main Campus	126 Million	88.132 Million	52.68 Million	52.879 Million	100%	100%
6	404.8	New Girls' Hostel	98 Million	N/A	52.08 Million	88.200 Million	100%	100%

3.3 Projects Completed (IN 2008-2009)

S. No.	Project Code	Projects Name	Budgeted Cost	Awarded Cost	Allocated budget	Amount spent during the year	Start	Finish
1		Refurbishment of Lab-16 at city Campus and Server Room at Main Campus	6.6 Million	6.6 Million	6.6 Million	6.6 Million	Jul-08	Jul-09

3.4 Projects Completed (IN 2009-2010)								
S. No.	Project Code	Projects Name	Budgeted Cost	Awarded Cost	Allocated budget	Amount spent during the year	Start	Finish
1	404.6.1	Multipurpose building Ground Floor	9 Million	8.5 Million	8.5 Million	8.5 Million	Jan-09	Dec-09
2	404.6.2	Multipurpose Building First Floor	7 Million	6.6 Million	6.6 Million	6.5 Million	Feb-10	Jul-10
3	402.4.2	Kitchen staff First Floor at Boys Hostel	7 Million	6.09 Million	7 Million	6 .09 Million	March 2009	Feb-10
4	402.4	Renovation of Boys Hostel	100 Million	78 Million	70 Million	67.8 Million	Feb-07	Jun-10
5	401.1.1	Renovation of Class Rooms of academic Block and Seminar Room of FCS Building	60 Million	47 Million	60 Million	48 Million	Feb-07	Mar-09
6	403.3	Student Canteen & Lounge	8 Million	8.7 Million	8 Million	5.5 Million	Oct-09	Jul-10
3.5 Projects Completed (IN 2010-2011)								
S. No.	Project Code	Projects Name	Budgeted Cost	Awarded Cost	Allocated budget	Amount spent during the year	START	FINISH
1	402.3	Renovation of Auditorium at Main Campus	65 Million	62 Million	65 Million	46.3 Million	Jan-10	Nov-10
2	401.3	Renovation Admin Bldg. City Campus	84 Million	84 Million	84 Million	58 Million	Oct-09	Nov-11
3	401.1.2	Renovation of Academic Block City Campus	61.5 Million	57.6 Million	61.5 Million	52 Million	Jul-10	Sep-11
4	402.3	Renovation of Academic Block Main Campus	67 Million	97 Million	67 Million	94 Million	Jun-10	Aug-11
5	406.12	Site Clearance, Staff Town, Main Campus	0.5 Million	0.350 Million	0.5 Million	0.350 Million	07-09-2010	15-10-2010
6		Tree Plantation at Staff Town, Main Campus	-	0.193 Million	0.193 Million	0.193 Million	22-01-2011	25-03-2011

3.6 Projects Completed (IN 2011-2012)								
S. No.	Project Code	Projects Name	Budgeted Cost	Awarded Cost	Allocated budget	Amount will be spent during the year	Start	Finish
1	404.13	Centre of Entrepreneurship Bldg.	220 Million	197 Million	220 million	154 Million	Oct-10	Jun-12
2	402.6	Improvement of Staff Town	20 Million	Project of renovation old houses abandoned. New houses to be planned.				
3	404.7	Girls' Hostel Extension, Staff Town, Main Campus	12.60 Million	11.328 Million	12.60 Million	2.302 Million	14-01-2010	18-09-2011
4	404.9.2	New KESC Sub-Station at Staff Town & Boys Hostel, Main Campus	3 Million	1.392 Million	3 Million	0.6 Million	02-05-2011	15-11-2011
3.7 Projects Completed (IN 2012-2013)								
S. No.	Project Code	Projects Name	Budgeted Cost	Awarded Cost	Allocated budget	Amount will be spent during the year	Start	Finish
1	404.4	Students Centre Main Campus	134 Million	142 Million	142 Million	142 Million	Oct. 2012	April 2013
2	404.1.2	Sports Facilities	50 Million	48 Million	50 Million	48 Million	Jan. 2012	May 2013
3	404.10	Prayer Hall	15 Million	14 Million	15 Million	14 Million	Jan. 2012	August 2013
4	404.3	New Academic Block	204 Million	202 Million	204 Million	202 Million	March 2011	August 2012
5	401.2	Renovation of FCS Building	73 Million	73 Million	73 Million	73 Million	June 2011	Feb. 2013
6	404.89.8	Laying of Water Pipeline	36.8 Million	36.764 Million	36.8 Million	11.029 Million	Jan. 20 2010	Jan 2014
7	404.5	Visiting Faculty Hostel, Main Campus	26 Million	88.32 Million	-	52.879 Million	Nov. 10, 2011	Dec 2013
8	404.8	New Girls' Hostel, Main Campus	98 Million	N/A	-	88.2 Million	March 2	Jan 2014

3.8 Projects Expected To Be Completed (IN 2013-2014)								
S. No.	Project Code	Projects Name	Budgeted Cost	Awarded Cost	Allocated budget	Amount to be spent during the year	Physical progress achieved %	Financial Progress achieved %
1	402.5	Administration Building Main campus including furniture	199 Million	190 Million	190 Million	190 Million	100%	100%
2	404.9.7	Electrical Infrastructure System Main Campus	100.0 Million	109.0 Million	109.0 Million	09.0 Million	100%	100%
3.9 Projects Expected to be completed up till December 2014								
1	404.12	External Development Including Sewerage Treatment Plant	100 Million	100 Million	100 Million	100 Million	100%	100%
2	403.6	Aman Tower City Campus	967 Million	449 M Civil Works 169 M HVAC 69 M Electrical 200 M ID Works	660 Million	660 Million	100%	100%
3	403.1.1.	External Development City Campus	----- Under Design Stage -----					

4. Technology Up-gradation KPI Updates

On Going Projects											
S. No.	Project Code	Projects Name	Project Cost (in Millions)	Awarded Cost (In Millions)	Allocated budget During the financial Year	Amount spent during the year	Actual Amount Spent During the Year	Physical progress will be achieved %	Actual Physical Progress Achieved %	Financial Progress will be achieved %	Actual Financial Progress achieved %
1	2.1.	Fiber Optic a) Main Campus & Visiting Faculty Hostel. b) Main Campus &	1.5	0.8	1.5			100%	100%	Waiting for invoice	Waiting for invoice
2	2.2.	ICT Data Centers	73.6	62.7				100%	100%	Waiting for invoice	Waiting for invoice
3	2.3.	UPS	42.5	42.5				95%	95%	100%	100%
4	2.4.	Cisco Active Component for Student Center Main	2.3	7.4				100%	100%	70%**	70%**
5	2.5	Cisco Active Equipment of Library Main Campus.*	4.1					100%	100%	70%**	70%**
6	2.7.	Cisco Active Component for FCS Block City Campus.	2.7	2.2				100%	100%	70%**	70%**
7.	2.8.	Procurement & Implementation of Printing Management	0.8	0.08				100%	100%	100%	100%
8.	3.2	Transfer IBA website to dedicated server	0.4	0.4				100 %	100 %	100%	100 %
9.	3.3	Online payment system	0.1	0.1				100 %	100 %	100 %	100 %

*.Executed in single tender.

**-.As per contract term.

5. HR KPI Updates:

KPIs	Status
<p>Recruitment:</p> <ul style="list-style-type: none"> No. of new faculty members hired Percentage of positions advertised & filled Percentage of jobs filled from within. 	<p>24 (07 - Jul to Dec 2012& 17 - Jan to Dec 2013)</p> <p>100% (21 Ad / 21 positions filled)</p> <p>04 (Zeeshan Ahmed, Ambareen Rashid, Kiran Zubair, Amir Hussain)</p>
<p>Performance: (based on empstr as of today)</p> <ul style="list-style-type: none"> Percentage of employees receiving regular performance appraisals Percentage of employees whose merit increases is tied to performance. 	<p>100% (including BPS employees)</p> <p>48% (employees in IBA Scale)</p>
<p>Training:</p> <ul style="list-style-type: none"> Number of trainings attended by Faculty Members & Non-teaching staff 	<p>Faculty (Foreign: 26 in 42 events) & (Local: 95* in 64 events (*includes PhD Std & VFs)</p> <p>Non-Teaching Staff: (National: 131 in 65 events); (International: 16 in 12 events, incl. 4 paper presentations)</p>
<p>Compensation:</p> <ul style="list-style-type: none"> Target percentile for total compensation. Percentage differences in incentive pay between a low performing and a high performing employee. 	<p>75th Percentile for Faculty & 50th Percentile for Management Staff</p> <p>8% (min. 4% and Max. 12%) for Directors 10% (min.6% and Max. 14%) for Faculty, Management & Executive Level Staff 14% for Non-Management Staff</p>
<p>Work Planning</p> <ul style="list-style-type: none"> Number of employees per HR professional Automation of HR records and processes to achieve operational excellence. 	<p>106 employees per HR staff</p> <p>In process (tailor made program will be developed in-house by ICT Department)</p>

6. Resource Mobilization & Alumni KPI Update:

KPIs	Status
<p>Resource Mobilization:</p> <ul style="list-style-type: none"> • Regular follow up on IBA Advisory Council activities • Marketing Alumni Student Center and mobilizing funds for it • Alumni engagement sessions at companies 	<p>Ongoing</p> <p>Ongoing</p> <p>Ongoing</p>
<p>Alumni</p> <ul style="list-style-type: none"> • Constant updating of the Alumni data base: • Creating country/city wise Alumni Chapters: • Regular distribution of Alumni e Newsletter: • Engaging Alumni through various channels: • Creation of online database form • Creation of an interactive Alumni website • Launch of Lost Alumni Directory • Launch of text messaging service for Alumni • Distribution of online Alumni Survey • Verification of Alumni records: Deletion & Additions 	<p>Around 2500 Alumni updated online profiles.</p> <p>Chapters in UK, Canada, UAE, KSA, Lahore and Islamabad</p> <p>Once every Quarter</p> <p>Ongoing</p> <p>Achieved</p> <p>Achieved</p> <p>Achieved</p> <p>Achieved</p> <p>Achieved</p> <p>Partially Achieved</p>

7. Communications & Public Affairs KPI Update:

KPIs	Status
<ul style="list-style-type: none"> Promote IBA in leading newspapers, as well as through its own website, SPPRA Websites and Social Media through timely release of all Program Ads with proper placement and effective message in leading newspapers 	Ongoing (112 ads published)
<ul style="list-style-type: none"> Publication of IBA's Quarterly Newsletter "the Current" in 2013 covering IBA's progress and various events and achievements in relevant time period with quality reporting and pictorial representation 	Ongoing (achieved 4 publications this year; including 2 in the period of Aug. 2013- Dec.2013,of which the latest is a comprehensive, all-encompassing Annual 'Convocation' Issue)
<ul style="list-style-type: none"> Further optimization and provision of timely coverage of IBA events, announcements and agreements, with rigorous follow up and evolving media relations, including: <ol style="list-style-type: none"> Timely issuance of press releases of important IBA events, alliances and initiatives Effective coverage in mainstream and alternative media 	Ongoing (including dissemination of press releases of 24 different events, resulting in effective print and online media coverage of IBA; electronic media coverage of 3-4 events; and regular features about IBA in HEC Newsletter)
<ul style="list-style-type: none"> Updating of IBA's Corporate Documentary for the upcoming year, to include IBA's various accomplishments since the documentary was made 	Achieved in limited time (one week) at nominal cost
<ul style="list-style-type: none"> Facilitation for timely preparation and dissemination of promotional material publications (including brochures, flyers, leaflets), while also facilitating the implementation of IBA's Brand Manual for standardized brand representation 	Ongoing (achieved as and when required, total of 10 different publication designed and printed)
<ul style="list-style-type: none"> Preparation and Designing of Annual Report 	Achieved
<ul style="list-style-type: none"> Improve IBA's presence on its various social media platforms and its website, ensuring the implementation of IBA's Social Media Strategy, including: <ol style="list-style-type: none"> Coverage of student and faculty achievements, event coverage, news and announcements Original and diverse content generation that includes single photos, albums, relevant news-sharing links, videos, interviews (in-house and external) and status updates 	<p>Ongoing (held several meetings with students and their Societies for more effective promotion of IBA life on Social Media; and held meeting with Social Media Committee)</p> <p>Total posts: Approx. 230 Popular posts (determined by number of 'likes'): Almost 21% of posts generate well over 100 'likes'</p>

8. CDC KPI Update:

KPIs	Jan – December 2012	Jan – December 2013
• No. of Internships arranged	286 out of 302	323 out of 344 interested students
• Graduate Directory – to be produced by May 2012.	1200 Directories Published	1200 Directories published
• Faculty Advising – Number of Advisers	45 Faculty Advisors	49 faculty Advisors
• Counseling – Number of students under Faculty Advisors	439 Students were assigned in August 2011. Around 500 students assigned in September 2012	All 2012 freshman and 2013 freshman added to advisors in ERP.
• Developmental Coaching – Number of students coached	378 Students participated in Fall 2011. 527 Students participated in 2012	Around 600 students participated in Developmental coaching while 90 coaches (Alumni and Faculty) participated in activity arranged in September 2013.
• Recruitment Drives – Number of organization visited the campus	32 Companies Visited	42 companies visited. 69 events and activities arranged by CDC in 2013.
• Job Fair – Number of organizations participated	38 Companies Participated	37 organizations participated
• Employment Survey	Survey was conducted in December 2012 and in November 2012.	Survey was conducted in November 2013. Response rate was 97%.
• Placement Success Ratio	BBA – 86.7 % , BSCS – 75%, MBA – 91%	BBA- 79.5%, BSCS- 80%, MBA- 76.5%
• Average Salary and Annual growth in salary after 3 months of graduation (for those with jobs)	Average Salary : MBA – 66400 RS, BBA – 43200 RS, BSCS – 41000 RS	Average Salary: MBA – 65400, BBA- 48480, BSCS- 46600 Rs.
• External Organization System, Corporate Database	New Application designed and Launched. 250 Contacts added By CDC.	90 new members added, 183 updated and 353 records verified. All companies' data verified

9. EMBA KPI Update:

KPIs	Target	Status
• Weighted Average Faculty Evaluation Rating	> 3	Achieved
• Number of new courses offered in each trimester	Two	Achieved
• Number of participants admitted	100	Achieved (33+35+52 = 120)
• Number of organizations represented per year	70	Achieved
• Amount of program fee collection per year	Rs. 70 million	Not achieved
• Average amount of fee receivables per year	<Rs. 500,000	Not achieved
• Average number of EMBA staff Vs. Participants enrolment per year	One for every 100	Achieved
Placement of EMBA participants after graduation <ul style="list-style-type: none"> • Promotions • New jobs of higher responsibilities • Average salary before and after graduation 	Not applicable as first batch will be graduated this year	Compensation/progression survey will be carried

10. NTHP KPI Update:

KPIs	STATUS	
	NTHP – 2013-14	FOUNDATION 2013-14
<p>Previous Students</p> <ul style="list-style-type: none"> • Constant updating of the Students data base • Constant updating the performance of each candidate • Monthly meeting with students • Follow-up with the Finance department for the financial report to be submit on every three months • Engaging previous NTHP / STHP students to market the NTHP / Foundation Program for the batch 2013 	<p>In Progress On semester basis</p> <p>Monthly meetings Time to time basis</p> <p>Already assigned task to the existing students of NTHP for Marketing of NTHP-Batch 2014</p>	<p>In Progress On semester basis</p> <p>Monthly meetings Time to time basis</p> <p>Already assigned task to the existing students of STHP for Marketing of SFP Program-Batch- 2014</p>
<p>Resource Utilization</p> <ul style="list-style-type: none"> • Follow up with the administration department for arranging accommodation, transport, classrooms for both programs. • Marketing of Sindh Foundation Program / NTHP Program through Facebook • To engage IBA Alumni's for arranging panel interviews for the Foundation / NTHP Programs. • To timely update the Foundation / NTHP websites 	<p>September 2013</p> <p>November 16, 2013, December 28, 2013, January 11, 25, 2014 March 22, 2014</p> <p>On regular basis (Updating of website)</p>	<p>September 2013</p> <p>October 12,19, 2013, August 24, 2013</p> <p>November 16, 2013</p> <p>On regular basis (Updating of website)</p>
<p>Sindh Foundation / NTHP Orientation Program</p> <ul style="list-style-type: none"> • Constant updating of the Students record • Constant updating of the Mentors record • Constant updating of the Faculty record • Constant updating the performance of each candidate during the training programs • Constant updating the performance of each Faculty/ Mentor during the training programs • Quarterly meeting with students/ Faculty and Mentors • To arrange visits for the students during the training program • Mock exams, Interview & Group discussion 	<p>NTHP Batch 2014 will be commencing from May-June 2014. All the activities will be updated on time to time basis.</p>	<p>SFP Program Batch 2014has been started on December 2, 2013 based on six months. The program will end on May 30, 2014. All the activities will be updated on time to time basis.</p>

11. CED KPI Update

KPIs	Status
<ul style="list-style-type: none"> No. of entrepreneurial short courses conducted (02 planned) 	Achieved
<ul style="list-style-type: none"> Outreach activities and programs conducted 	Achieved as per CED Business plan Rs. 1.3 million surplus
<ul style="list-style-type: none"> INVENT 2013 Earnings 	Achieved
<ul style="list-style-type: none"> Partnerships and Collaborations 	Achieved
<ul style="list-style-type: none"> Total no. of Candidates registered for BBA Entrepreneurship 	Achieved
<ul style="list-style-type: none"> Completion of SBI training of rural entrepreneurs 	Achieved
<ul style="list-style-type: none"> Training received by Program Managers from IFC 	Achieved
<ul style="list-style-type: none"> Publishing of 2 GEM reports 	Achieved
<ul style="list-style-type: none"> Running of Incubation Center 	Achieved
<ul style="list-style-type: none"> Activity Space for FME students 	Achieved

12. CEE KPI Update:

KPIs	Status
• % Increase in number of courses in Open Programs	45%
• % Increase in client specific courses	16%
• % Increase of attendees in open programs	48%
• % Increase in number of participants in Client Specific Programs	41%
• Courses delivered by internal facilitators Vs Courses delivered by external facilitators	
• Internal	36%
• External	-3%
• Total	33%
• Actual Utilization of CEE facilities for trainings (days)	221 Training Days
• CEE + VC Room + CFL 1 + CFS 7 & 8	55%
• Main Campus	30%
• Outside IBA	15%

13. CBER KPI Update:

KPIs	Status
<ul style="list-style-type: none">To Promote Contract Research Activities	<ul style="list-style-type: none">Collaboration with other Research Institutes, International Growth Centre (IGC) , State Bank of Pakistan and Federal and Sindh Government and Private sector initiated.
<ul style="list-style-type: none">To disseminate Research<ul style="list-style-type: none">Working Paper SeriesMonthly Seminar series.IBA Annual Conference.	<ul style="list-style-type: none">-Initiated (11 seminars held to date)To be held in September 2014